



Skagit County

- 7.5 FTE, 18 Board Members
- · 300+ Investors

Industry Focus

- · Manufacturing
- Construction
- · Agriculture
- Maritime
- Business Services
- Retail

Skagit County offers access to a skilled workforce at every level, with particular specialization in advanced manufacturing and maritime trades, and proximity to world-leading research institutions and universities.

Economic Development Alliance of Skagit County

Mission: The Mission of the Economic Development Alliance of Skagit County is to enhance Skagit County's quality of life through the creation and preservation of healthy businesses and good jobs.

Snapshot of Defense in Skagit County

Skagit County, situated halfway between Seattle and Vancouver, Canada, offers a central, cost-competitive location for defense contractors within the Pacific Northwest's advanced manufacturing and information technology industry centers. Strategically located near two leading U.S. and Canadian naval installations—Naval Air Station Whidbey Island and Canadian Forces Base Esquimalt—Skagit County is home to many active duty service members and veterans. Of the personnel working at NAS Whidbey Island, 10% live in Skagit County, earning \$50 million in payroll.



JOBS SUPPORTED BY DEFENSE CONTRACTS 520

2012-2014 average, direct and secondary



DEFENSE CONTRACTORS 30

Companies, 2015



INDUSTRIES

Boat Manufacturing and Maintenance (\$47.1 M)

Food Manufacturing (\$14.1 M)

Other Construction (\$3.4 M)

Waste and Agricultural Services (\$448 K)

Top industries by defense contracts revenue, 2012 – 2014 average



DEFENSE CONTRACTS VALUE PER CAPITA

\$2,640

FY 2015



OCCUPATIONS

Production (80)

Construciton and Extraction (23)

Office and Administration (11)

Installation and Repair (10)

Top direct occupations supported by defense contracts



TOP CONTRACTORS

- 1. Food Services, Inc.
- 2. Team Corporation
- 3. Workskiff, Inc.
- 4. EDCO, INC.
- 5. Dakota Creek Industries

Top five contractors by defense contracts amount, FY 2015

Sources: Office of Management and Budget, 2016; Washington State Department of Revenue, 2015; Washington State Office of Financial Management, 2015, 2016; Washington State Employment Security Department, 2016; Department of Defense, 2016; Community Attributes Inc., 2016

Economic Development Alliance of Skagit County

Skagit County Defense Contractors

Skagit County's leading defense contractors are characterized by specialized advanced manufacturers, including in advanced composites and marine manufacturing.

Janicki Industries (Sedro-Woolley) was selected by the U.S.
Air Force to support Northrop Grumman in building the new
B-21 bomber, among other defense sector projects, and is also
working directly on NASA projects including Orion and the
Starliner Spacecraft.

Dakota Creek Industries (Anacortes) built the R/V Neil
Armstrong and R/V Sally Ride Auxiliary General Oceanographic
Research vessels, and Sea Jet Advanced Electric Ship
Demonstrator, for the Office of Naval Research.

Team Corporation (Burlington) manufactures vibration testing equipment, including for the U.S. Army Redstone Test Center and NASA Plum Brook Mechanical Vibration Facility.

Transpac Marinas (Anacortes) constructed FRC moorage for the U.S. Coast Guard Ketchikan.

EDCO, INC. (Mount Vernon) manufactures custom steel and aluminum fabrications for US Navy shipyards nationwide.



Photo courtesy of Janicki Industries. EDASC actively supports advanced manufacturing companies based in Skagit County. Pictured here is Janicki Industries, a defense contractor that performs composite manufacturing.

EDASC Support for Defense Contractors

Defesne contractors in Skagit County benefit from the proximity of military operations in neighboring areas. EDASC offers a range of programs and services that can be tailored to met specific contractors' needs.

Provide Business Retention and Expansion Services

EDASC works to connect existing contractors and other businesses with resources to help address issues and take advantage of opportunities to thrive and expand.

Grow Small Businesses Through Support Programs

EDASC partners with Washington's Small Business

Development Centers, Washington Procurement Technical

Assistance Center, and SCORE to provide business advising,
management training, and market research for Skagit County
small business owners. For inventors and entrepreneurs with
innovative products, EDASC partners with the NW Innovation
Resource Center to assist entrepreneurs create the strategies
they need to evaluate their ideas and obtain the resources they
need to bring the ideas to life.

Serve as a Information Clearinghouse

EDASC serves as an information clearinghouse for Skagit County on economic development and related topics. It offers tailored research, statistical data for market research and analysis, and business referral services through its statewide network of partnerships and resources.

Contact EDASC

John Sternlicht, CEO

360.336.6114 | john@skagit.org

Andrew Miller, Director of Business Retention & Expansion

360.336.6114 | andrew@skagit.org

