



# EDASC

Economic Development Alliance  
of Skagit County

# 2017 Skagit Business Guide

## EDASC Investor Directory



## The Port of Anacortes

The Port of Anacortes has three key operating areas: Cap Sante Marina, marine terminal, and general aviation airport. With a mission focused on economic development, the Port is proud to be the home to 60 businesses that employ nearly 1,100 people in shipbuilding, manufacturing, transportation, hospitality, aviation and other industries. Some of the largest employers are Dakota Creek Industries, Washington State Ferries, Cortland Puget Sound Rope, and Anthony's. In partnership with the State Department of Ecology and other parties, the Port has completed nearly \$60 million in environmental clean-up projects and converted these properties to public access areas or made them available for commercial or industrial development.



Port of  
Skagit



## 2017 Board of Commissioners

Steven Omdal  
President/District 2

Bill Shuler  
Vice President/District 3

Dr. Kevin Ware  
Secretary/District 1

Your Business. Your Community.

# THANK YOU

to the 2017 EDASC Business Investors and Partners for building economic opportunity and growth throughout the Skagit Valley.

"Together, our goal is to focus on bringing innovative businesses to the Skagit Valley as well as assisting existing businesses in their efforts to grow and thrive. The emphasis is on recruiting businesses like yours that will create sustainable, family-wage jobs for our community."

*Steven Omdal, Port of Skagit Board President*



[www.portofskagit.com](http://www.portofskagit.com)



# 2017

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**COVER PHOTO:**  
 Port of Anacortes

# LETTER FROM THE BOARD CHAIR

These are exciting times for the Economic Development Alliance of Skagit County. For those of us who have established companies looking for sustainable growth, for those who are venturing into new expansion projects and for companies setting down new roots in the Valley, the future is so bright. With EDASC's focused strategic plan, talented professional staff, and unilateral support of its partners, we are positioning Skagit County to be the place for growth and prosperity for all.

What EDASC really needs is your support and investment. Believing in a shared vision and investing in the work needed to get us there will reap benefits for Skagitonians way beyond our individual balance sheets. When our community gets economically stronger and more diversified, we improve our schools, our health care, our recreational opportunities, our arts and cultural offerings, and our general quality of life.

As I said when I started as Board Chair, I believe that you can design the future that you desire. We have something

special. EDASC is proactively designing a future that maintains all that is good here, creating an atmosphere and environment of sustainable and strategic economic development that fits with our values and culture. What is good for all of us who already do business here is what attracts others to this amazing place. I am excited about the work already going on and look forward to all the great work to come from EDASC and its partners.

I urge each and every one of you to get engaged, find out what EDASC is working on and commit to our shared goals in whatever way you can. And then, hold on. Amazing things are about to happen.

Sincerely,

Julie Blazek



**JULIE BLAZEK**  
EDASC Board Chair  
AIA, LEED AP  
Partner, HKP Architects

# LETTER FROM THE CEO

At this pivotal time in Skagit County we have to adapt to changes in the economy, in our industry sectors, and in the local, state, national and global business climate. That means strategic planning and adapting to change both internally and beyond.

EDASC's strategic plan, adopted in February 2016, focuses our activities on business recruitment, retention and expansion, and community capacity building. While reducing our emphasis on fundraising events, so as not to compete with social service non-profits and shift staff time away from our mission, EDASC has also reduced expenses and increased both public and private sector investment. We have reconfigured our staff to carry out the strategic plan, hiring extraordinarily qualified and dedicated people, without increasing staff size. As an Alliance, we have strengthened our relationships and cooperation with our partners, including not only the County, cities and towns, and Ports, but also the tribes, higher education, hospitals, and those in the private sector who all play vital roles in the economic development process.

Our three-part approach highlights business recruitment (marketing Skagit County as a business location to the US and worldwide), business retention and expansion (addressing the needs of our existing businesses and economic clusters), and capacity building (helping our communities

grow in a sustainable, healthy, and equitable direction). As part of those efforts, we have redesigned our website for maximum functionality in site selection and communications. EDASC also works to broaden knowledge of Skagit's assets to the US and global marketplace, both for foreign direct investment and for exports. Within Skagit County, EDASC convenes industry clusters to promote greater prosperity and sustainability, and assists individual companies whether small, medium or large, in English or Spanish, with challenges they face.

The most important word we use is Alliance. Our allies work in various fields for the betterment of our community, and they run businesses and organizations that constitute our economic vitality. None of us can go it alone – that's why we are so grateful for the support, investment, and collaboration from the private and public sector partners we work with daily. We couldn't accomplish our goals without you, and together we will do amazing things for Skagit County.

With Warm Regards,

John Sternlicht



**JOHN STERNLICHT**  
CEO, EDASC

# 2016

## EDASC OFFICERS & BOARD OF DIRECTORS

### 2016 BOARD OFFICERS



**Julie Blazek**  
**Chair**  
 PARTNER, HKP  
 ARCHITECTS, LLP  
 AIA, LEED AP



**Ryan Sakuma**  
**Vice Chair**  
 FARM MANAGER,  
 SAKUMA BROS  
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**Brian Gentry**  
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 LANDED GENTRY  
 DEVELOPMENT, INC.



**Rod Cann**  
**Treasurer**  
 VICE PRESIDENT &  
 COMMERCIAL LOAN  
 OFFICER, HERITAGE  
 BANK



**Mary Anstensen**  
**Past Chair**  
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 CONSTRUCTION  
 UNLIMITED, INC.



**Tim Holloran**  
**Member At Large**  
 SKAGIT COUNTY  
 ADMINISTRATOR



**Lennart Bentsen**  
**Member At Large**  
 PRESIDENT, HOTEL  
 SERVICES GROUP LLC

### 2016 BOARD MEMBERS



**Gregg Davidson**  
 RETIRED HEALTH  
 CARE EXECUTIVE



**Heather Hernandez**  
 PUBLISHER,  
 SKAGIT  
 PUBLISHING



**Dr. Tom Keegan**  
 PRESIDENT, SKAGIT  
 VALLEY COLLEGE



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 PEOPLE'S BANK



**Dan Worra**  
 EXECUTIVE  
 DIRECTOR, PORT  
 OF ANACORTES



**Shirley Yap**  
 GENERAL  
 MANAGER, SHELL  
 PUGET SOUND  
 REFINERY



**Anthony Young**  
 PRESIDENT, YOUNG  
 INTERNATIONAL  
 CONSULTING

# 2016

## EDASC STAFF



### **JOHN STERNLICHT, CEO**

John Sternlicht, attorney and certified economic developer, was selected as the third leader of EDASC and the EDASC Foundation in its 43 year history. He brings senior executive expertise in law, economic development, community relations, public policy, finance, and government relations with a domestic and international focus. John has over 20 years high-level experience negotiating and executing multi-billion dollar business locations and expansions involving public and private sector financing, higher education, infrastructure, and legislative initiatives. John currently serves on the Board of Directors of the International Economic Development Council (IEDC), and speaks nationally and abroad on various topics in economic development, including the design, protection and assessment of incentives, economic development practices in the United States, the process of negotiation, building public consensus, strategic planning, commercialization and innovation. John, a graduate of the Georgetown University School of Foreign Service and the UNC School of Law, earned his CEC.D in 2001 from IEDC.

Additional languages spoken: French, German, Spanish



### **JENNIFER BROOKES, DIRECTOR OF FINANCE AND ADMINISTRATION**

Jennifer Brookes, who is in charge of finance, HR and administration, brings more than 20 years of finance and accounting experience to support EDASC's mission. Jennifer graduated from Gonzaga University with a bachelor's degree in business administration in accounting, and passed the CPA exam at her first sitting. She started her career at a mid-sized CPA firm in Spokane, Washington, later moving to the private sector. She also holds a master's degree in communication and leadership from Gonzaga University. In 1998, Jennifer relocated to Massachusetts with her family, where she progressed from a staff accountant at America Works, a for-profit welfare-to-work program, to director of finance at Citizens Bank. After 14 years with Citizens Bank, Jennifer moved back to Washington in September 2015.

### **SEAN CONNELL, DIRECTOR OF BUSINESS RECRUITMENT**

Sean Connell is responsible for business attraction and marketing with a focus on aerospace and advanced manufacturing, clean technology, international trade and investment, international policy, Asia-Pacific, and U.S. government relations. A public policy professional with extensive experience bridging the international, national, state and local levels, Sean was previously director of trade and economic development for Snohomish County, Washington. He has served as executive director of the U.S.-Korea Business Council and director for Japan and Korea at the U.S. Chamber of Commerce in Washington, DC, where he led policy initiatives on Japan and Korea, including a broad-based business coalition that led a successful campaign for Congressional approval of the U.S.-Korea Free Trade Agreement. A Council on Foreign Relations International Affairs Fellow in Japan and former visiting fellow at the East-West Center, Sean is active in national initiatives on U.S.-Asia economic relations, and chairs the Washington State China Relations Council's government affairs committee. Sean holds a bachelor's degree with high honors from Wesleyan University and a master's degree in international affairs from The George Washington University.

Additional languages spoken: Japanese



# EDASC STAFF



## **LYNNE JORDAN, DIRECTOR OF INVESTOR RELATIONS, COMMUNICATIONS AND EVENTS**

Lynne manages external relations with EDASC Investors, program partners, and community members. Lynne comes to EDASC with 15 years of non-profit and public sector experience in Washington. She has led development and communications programs for marine, agriculture, transportation, and conservation organizations, most recently as Development and Communications Director at Skagit Land Trust. Lynne is a 2014 Leadership Skagit graduate, and has a bachelor's degree in sociology with honors from Colorado College, a Master of Environmental Studies from The Evergreen State College, and a Certificate in Marketing Management from the University of Washington. Lynne serves on the Skagit Transit Community Advisory Committee and is an active community volunteer.

## **ANDREW MILLER, DIRECTOR OF BUSINESS RETENTION AND EXPANSION**



Andrew Miller, who works primarily with existing local businesses, is a proud Skagit County native, and has returned to the Skagit Valley to raise his six children after a distinguished military career as an intelligence and counter-terrorism officer, and homeland security/cyber strategist leading global teams at Expedia, Weyerhaeuser, and Amazon. A nationally-recognized subject matter expert in strategy and sense making in dynamic environments, Andrew has taught graduate-level courses in strategy, leadership development, organizational effectiveness, communication and technology integration. Andrew holds a JD from the Seattle University School of Law, an MBA from Pacific Lutheran University, a master's degree in organizational leadership from Gonzaga University, and a master's degree in strategic studies (homeland defense) from the Naval Postgraduate School. He is a distinguished graduate of the US Air Force Officer Training School, Air Command and Staff College and National Defense University Joint Staff College.

Additional languages spoken: Spanish, Portuguese



## **DIANA MORELLI-KLIMA, DIRECTOR OF LATINO BUSINESS RETENTION AND EXPANSION**

Diana Morelli-Klima earned her Ph.D. in Romance Languages, Literature and Linguistics from the University of Washington. From 2004 through 2012, and again from 2015 to the present, she has served as director of the EDASC Latino business retention and expansion program, the only program of its kind to have found long-term success in Washington. The success of this program has been documented in her article in the International Economic Development Journal, "Mindsets that Build Bridges across Cultures and Champion Latino Small Businesses." At this point, she feels very lucky to be back with EDASC on a part-time basis.

Additional languages spoken: Spanish

# EDASC STAFF



## **ANNETTE PANKEY, OFFICE MANAGER**

Annette Pankey joined EDASC in June 2015, bringing with her over 15 years of executive administrative experience in government, corporate and not-for-profit arenas. As office manager she provides administrative support to EDASC's CEO and staff. She previously served as executive assistant to the President of impRESSions Worldwide in Skagit County. Before moving to Washington, she held positions in Baltimore, Maryland, including as staff assistant in workforce operations for the Mayor's Office of Employment Development. Annette was the operations meeting specialist for the Annie E. Casey Foundation, and communications associate at the YMCA of Central Maryland. Annette has been a teacher and television syndicator, and has a diverse background in public relations, marketing, and event planning. Annette has a bachelor's degree in communication arts from the College of Notre Dame of Maryland in Baltimore.



## **TONY SALAS, SBDC CERTIFIED BUSINESS ADVISOR**

Tony joined the SBDC Network in 2015 after 35 years in the retail and restaurant industries. In this capacity, Tony provides free business advising throughout the region. Tony has served as a manager, district manager, regional manager, trainer, and consultant, and over 20 years as the owner of a consultancy to help small and medium sized businesses maximize their sales and profitability. Tony's broad experience in business gives him the unique ability to see a business from both the inside and outside, making his work with clients easy to understand and impactful. Tony has developed courses for businesses in marketing, networking, and sales process design. He has participated with numerous community business organizations to promote small business growth and sustainability, and is the immediate past president of the Sedro-Woolley Chamber of Commerce. Tony serves Skagit County along with businesses in neighboring Island and San Juan Counties.



## **KATE BENNETT, DIRECTOR OF LEADERSHIP SKAGIT – EDASC FOUNDATION**

In her position as the director of Leadership Skagit, Kathryn Bennett ("Kate") is responsible for the program's ongoing development, delivery and direction. Prior to joining the EDASC Foundation in 2008 as the director of its community leadership program, Kate served in executive director positions with the American Red Cross, the Leukemia and Lymphoma Society of Washington and Alaska, and the Island Hospital Foundation. For the majority of her thirty-year career in non-profit management, Kate served with the American Red Cross in Washington and Hawaii. In December 2013, she was appointed by Washington Governor Jay Inslee as a trustee of Skagit Valley College and now serves as chair of the board. A self-professed leadership junkie, Kate is passionate about "engaging and encouraging" community leadership and was recognized as the 2014 SWAN Woman of the Year for her role in mentoring others.



FROM THE COVER:

# Focus on Skagit County's Maritime Industry



Port of Anacortes Marine Terminal

Our cover this year features the maritime sector of the Skagit economy. Skagit County has a vibrant maritime industry, strategically located along major shipping routes and close to world-class recreation areas. The Port of Anacortes, a natural deep-water port, hosts major shipbuilding and repair facilities, with capabilities for dry bulk cargo exports, vessel moorage, industrial projects, and a spacious marina, accommodating both visitors and residents. The Port of Skagit's La Conner Marina also offers a premier destination for recreational boaters, commercial fishers and marine-related businesses and manufacturers.

Through 2017, EDASC is working with our partners at the City and Port of Anacortes to formulate a strategic action plan that drills down further to analyze, strengthen and grow all aspects of the maritime sector, including manufacturing, service, tourism, land use, logistics, retail and mixed-use development, and workforce to support all of these.

View the Investor Directory for a list of EDASC Investors in the maritime sector.

Port of Skagit La Conner Marina

**Commercial and recreational fisheries are a vibrant part of Skagit County's economy and quality of life**



# 2016

## EDASC PROGRAMS

### WHERE SKAGIT COMES TOGETHER

As Skagit County's leading organization dedicated exclusively to advancing economic development county-wide, EDASC offers a diverse range of services supporting businesses and communities within the county, as well as people, businesses, and organizations from around the world interested in investing and building partnerships here.

EDASC serves as a convener and facilitator for issues that affect Skagit County and the surrounding region, particularly as they impact the economy and the ability to retain and attract businesses and workers. We offer a neutral, common ground where Skagit County, its cities and towns, ports, tribes, educational institutions, state and federal government, the private sector, and non-government and community organizations can come together in developing mutually beneficial initiatives and solutions that will support sustainable, inclusive, and equitable economic development and growth in Skagit County and northwestern Washington.

### INFORMATION CLEARING HOUSE

EDASC serves as an information clearinghouse for Skagit County on economic development and related topics. We offer tailored research, statistical data for market research and analysis, and business referral services through its statewide network of partnerships and resources.

### BUSINESS RETENTION AND EXPANSION (BRE) PROGRAM

EDASC's BRE program works to identify, analyze, propose and implement programs and practices that facilitate the expansion and retention of existing businesses and encourage entrepreneurial initiatives across and within existing business clusters and ecosystems. At its core, the EDASC BRE program is a planning-to-action initiative that continually reaches out to existing businesses to understand their needs, directly engage in problem solving, and increase their awareness of resources to help resolve issues and take advantage of opportunities to thrive and expand.

### BUSINESS ATTRACTION

EDASC is the first point of contact for businesses and site selectors exploring opportunities to invest and establish operations in Skagit County. EDASC can assist in identifying potential locations, navigating the permitting and regulatory processes, and researching and facilitating connections related to workforce resources, infrastructure, access to capital, incentives, customers and suppliers, and other support services. EDASC works in close partnership with Skagit County, our cities, towns, and ports, and the Washington State Department of Commerce in these activities. With our international and foreign language capabilities, EDASC has a global reach to seek inbound investment opportunities to enhance and diversify our County and economy.

### SMALL BUSINESS PROGRAMS

EDASC offers support to small businesses and entrepreneurs through its partnerships with the Small Business Development Center (SBDC), SCORE, the Northwest Innovation Resource Center (NWIRC), and our own Latino business retention and expansion program.

# EDASC PROGRAMS

## SMALL BUSINESS DEVELOPMENT CENTER (SBDC)

EDASC partners with the Washington SBDC to provide free expert business advising, management training, and market research for Skagit County small business owners. SBDC certified business advisors offer one-on-one technical assistance to support small business owners with strategic planning and long-term growth issues. Business advisors are knowledgeable professionals who have extensive experience owning, managing, or guiding businesses in a wide variety of industries. The Skagit County SBDC is co-located with EDASC, and serves Skagit, Island, and San Juan Counties. SBDC is a partnership between the U.S. Small Business Administration (SBA), Washington State University, and other Washington higher education institutions and economic development organizations, funded in part through a cooperative agreement with the SBA.

## SCORE

SCORE is a non-profit association dedicated to helping small businesses get off the ground, grow, and achieve their goals through education and mentorship. SCORE works in partnership with SBA, and provides volunteer mentors, business tools, and workshops. For more information visit [www.score.org](http://www.score.org).

## ENTREPRENEURSHIP – NW INNOVATION RESOURCE CENTER

EDASC partners with the NW Innovation Resource Center (NWIRC), which assists entrepreneurs and inventors from throughout Skagit County create the strategies they need to evaluate their ideas and obtain the resources they need to bring the ideas to life. Their Enterprise Program assists the entrepreneur from innovative idea to startup business. The Build It Program helps inventors develop their product and get it to the market. For more information visit [www.nwirc.com](http://www.nwirc.com).

## LATINO BUSINESS SUPPORT

EDASC's Latino business retention and expansion program, conducted in partnership with Skagit Valley College, provides one-on-one business counseling and broad-based support for Latino entrepreneurs and business owners looking to start or expand their business. The customized bilingual approach focuses on building bridges with the local community through cultural awareness and collaborative educational opportunities.

## EDASC FOUNDATION

The EDASC Foundation develops, implements and funds innovative skills development and education programs in cooperation with the institutions of higher education, private business and other interested parties. The EDASC Foundation is the governing entity for Leadership Skagit, and also provides leadership in building coalitions on issues of early learning, STEM, and other programs in the community to strengthen our future workforce. Through the Foundation, EDASC also offers professional development training and mentorship through the NextExec 2.0 program for existing and emerging leaders in a wide array of industries.



**Leadership Skagit Class of 2017. Thirty-three participants will graduate in June of 2017, bringing the total number of program graduates since inception to over 400 individuals.**

**Left to Right: Row 1 (bottom row):** Sean Connell, EDASC; Rosemary Kaholokula, Skagit County Prosecutor's Office; Jeri Kaufman, Welcome Wagon; Amber Robinson, Viva Farms/NABC; Mary Staley, Marketing with Mary. **Row 2:** Alma Garibay, Sunsational Salons; Julia Johnson, City Council of Sedro-Woolley; Jennifer Sheahan-Lee, Skagit County Sherriff's Office; Andrea Petrich, WSDOT; Adele Skinner, Skagit Regional Health; Yadira Rosales, Skagit Valley College; Kati Ortiz, Catholic Housing Services; Stefania Strzyzynski, Layered and Long, Inc. **Row 3:** Sarah Tchang, Port of Anacortes; Hilda Valdespino, Inspired Learning, LLC/AmeriCorps; Erika Savoy, Bodhi Consulting; Celia Ponce Sanchez, Community Action of Skagit County; Heather Brennan, City of Anacortes; Kimberly Savage, Peace Health United General; Melanie Horowitz-Coyne, Opportunity Council; Delia Arce, Girl Scouts of Western Washington. **Row 4:** Jason Tyler, Banner Bank; Ross Wilson, Shell Puget Sound Refinery; Matt Gill, Tesoro Companies; Sandra Benton, Think Studios/ The Agency; Mary Hudson, Wells Nursery/City Council of Mount Vernon; Sarah Ward, City of Burlington; Ken Johnson, Skagit Bank. **Row 5:** David Lervik, Lervik Engineering; Ed McLaughlin, US Bank; Helen McPeak, Saint Paul's Resurrección Episcopal Church; Andy Heiser, Skagit Valley College; Jess Brown, Shell Puget Sound Refinery

## Building a foundation

Nothing is a more positive and powerful force for our community than people—the perspectives they share, the conversations they spark, and the leadership actions they take. With this force in mind, the Economic Development Alliance of Skagit County, Skagit Valley

**Skagit County Commissioner Lisa Janicki**



College and WSU Extension partnered to create Leadership Skagit, a local leadership program that would inspire and encourage community leadership.

From its beginning, the 9-month long intensive program set the bar high. Dedication, involvement, inclusiveness and innovation

are the expected hallmarks of Leadership Skagit graduates. By June of 2017 over 400 of the program's graduates will be blending a heightened commitment to community service with the advancement of their professional careers in business, industry, government, non-profit and education.

**Bringing leaders together**

Leadership Skagit brings together individuals from industry, business, education, non-profit and government. With participants from Conway to Burlington, Sedro-Woolley to Anacortes, its goal is to ensure that current and emerging leaders have the training and contacts necessary to step up as professionals in their field and into community leadership positions.

**Learning about Skagit County**

The curriculum combines leadership skill development

Megan Anderson, Dr. Tom Keegan, Kate Bennett, Anne Clark and Pam Davis



with in-depth information on topics important to the future of our region. Class members tour industry and corporations; get up close and personal with agriculture, non-profit services, the school system and innovative small businesses and study the critical issues that impact families, infrastructure and economic development.

The experience inevitably brings the group closer as individuals and to a shared commitment to the good of the community.

**The leadership journey**

Like the 13 classes before them, the Class of 2017 began their journey in September and work through the program's intensive training, gaining

an understanding of the issues facing Skagit County, the resources available to address these issues, and the opportunities for leadership involvement. The results are increased civic engagement and a deep understanding of our community challenges and potential.

**The opportunity to make an impact now**

Committed to putting their knowhow and skills to work, each participant is a member of a small team, dedicated to create and complete a service project. They have one goal; provide lasting benefit to the community. Within the team, they practice leadership skill development including communication, teamwork, conflict resolution, and motivating groups to achieve a goal. Leadership Skagit teams have completed more than 75 projects throughout the

Rosemary Kaholokula, Andy Heiser, Alma Garibay, and Jeri Kaufman



Kati Ortiz



Celia Ponche Sanchez, Kati Ortiz, Hilda Valdespino, Sean Connell and Sarah Tchang



county in partnership with agencies such as Friendship House, Community Action of Skagit County and Youthnet.

**Connecting with a network of leaders**

The Class of 2017 is connected to an extensive network of Leadership Skagit alumni. Demonstrating that community leadership is alive and thriving in Skagit

County, graduates serve as leaders across a broad spectrum, from the boards of United Way of Skagit County to Hospice of the Northwest Foundation to elected offices such as county commissioner, city councilmember, county sheriff, county auditor and school board positions. Without a doubt, these motivated citizens are fulfilling the program's

mission to provide lasting benefit and stewardship to our county and communities.

**Making a difference**

Skagit County Commissioner Lisa Janicki, a graduate of LS' 05, has seen the growth of the program and states, "I've lived in Sedro-Woolley for more than 30 years, but Leadership Skagit re-introduced me to the

rich and diverse community called Skagit County. More importantly, I walked away knowing the Leadership Skagit alumni were making a difference in their profession and in our world. I cherish the friendships I formed in Leadership Skagit."

**Joining the network**

If you desire to engage with other leaders in a transformational experience, we invite you to apply. Applications for the Class of 2018 will be available at [www.leadershpskagit.org](http://www.leadershpskagit.org) in February 2017. To enhance your leadership skills, explore Skagit County issues and raise your professional profile, contact Kathryn Bennett, Director at 360.336.6114 or [kate@skagit.org](mailto:kate@skagit.org).

Ken Johnson



# 2017

## EDASC EVENTS & WORKSHOPS

### EDASC EVENTS

EDASC organizes events throughout the year focused on economic development and business topics that bring the Skagit County community together to network, learn, and celebrate. These popular events include sought-after sponsorship opportunities to elevate your business profile. EDASC's signature events include:



### The Economic Forecast Dinner (January/February)



### Schmooze Fair, a business-to-business trade show with 100+ booths (April)



Contact EDASC to sponsor one or more of these popular events!

# EDASC EVENTS & WORKSHOPS

## Schmooze FAIR



Contact EDASC  
to sponsor one  
or more of these  
popular events!



# EDASC EVENTS & WORKSHOPS



**EDASC's annual golf tournament (July)**



**Contact EDASC to sponsor one or more of these popular events!**

# EDASC EVENTS & WORKSHOPS



**Investor networking activities and other seasonal community events**



## EDASC WORKSHOPS


EDASC offers regular business training workshops and partners with a broad range of private companies and other organizations to conduct workshops of interest to the business and non-profit community. EDASC also partners with Skagit Valley College to offer monthly workshops to support workforce development education. These training sessions provide employers and employees an efficient and effective professional development experience on topics including management, supervision, team building, effective communication, diversity in the workforce and more.




**Contact EDASC to sponsor one or more of these popular events!**

**Visit [www.skagit.org](http://www.skagit.org) to learn more about EDASC events and workshops**


## Strategic Plan Implementation - Year 1 (January - November 2016)




Established a new comprehensive **business retention & expansion program**. Surveyed 300 businesses and visited with 60+ companies to provide support and resources. Created an **industry sector cluster program** around 13 key industries to maintain critical mass for key economic sectors to ensure vitality and growth in Skagit County.



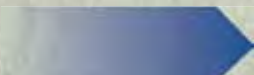
Developed a professional, **proactive business recruitment program** including launching a **new skagit.org website** featuring increased site selection and community economic data, and forming a **Rapid Response Team** to coordinate county-wide in responding to project proposals.



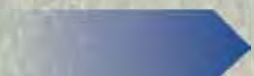
Engaged 1,800 participants in **4 annual signature EDASC events**. **Revitalized e-newsletter** reaching 2,500. Participated in 200+ community events and workshops. Responded to 300+ information request inquiries.



Served as a convener for economic issues that affect Skagit County and increased collaboration with county-wide partners. Convened groups to establish a county-wide **Tourism Promotion Area**, **expand fiber connectivity** across the region, and further the **value-added agriculture Innovation Partnership Zone**.



Through the EDASC Foundation's **Leadership Skagit** program, the **Latino Business Retention & Expansion** program, and participation in community-wide initiatives, worked towards a more equitable and inclusive Skagit County to ensure all have the opportunity to lead healthy, productive lives.



Developed and implemented organizational procedures and policies to **employ nationwide best practices in economic development** and ensure fiscal responsibility. This included engaging and involving EDASC Investors as full partners in our Alliance.

# Program Accomplishments

as of November 2016

## Business Retention & Expansion

**300** businesses surveyed to identify trends and indicators about the economic vitality of existing businesses in Skagit County.

**60+** site visits to provide customized business retention & expansion assistance in several key industries including retail, professional services, value-added agriculture, and tourism.

**13** cluster meetings convened with representatives in sectors including Agriculture, Arts & Culture, Builders & Real Estate, Clean Tech, Conservation & Environment, Infrastructure, Finance & Insurance, Manufacturing, Maritime, Non-Profit, Retail, and Tourism.

**300+** participants in business workshops and the Leadership Skagit and NEXTExec programs.



EDASC and WA Department of Commerce Aerospace Director John Thornquist visited Team Corporation at the Port of Skagit in August 2016.

## Small Business Development & Latino Business Advising

**147** clients received free, confidential small business development, planning and financial counseling services.

**974** hours of client work completed by one SBDC Certified Business Advisor and one part-time Latino Business specialist.

**\$593,000** capital acquired and **\$1,344,000** pending in financial assistance to grow and retain local businesses.

**14** new businesses started and **4** businesses purchased.

**11** new jobs created and **34** jobs retained locally.



More than 30 Latino business owners and entrepreneurs participated in an EDASC forum with U.S. Congressman Rick Larsen in September 2016.

## Business Recruitment & Attraction

**12** active site selection projects with companies looking to locate food processing, aerospace, and clean tech businesses in Skagit County.

**4** visits from WA State Governor's Office, Department of Commerce and Department of Agriculture to promote knowledge of the Skagit business climate, investment opportunities, and advantages in the aerospace, agriculture, forestry, and manufacturing sectors.

**7** briefings introducing Skagit County to international partners and delegations, including from China, Japan, France, Korea, and Canada.



EDASC met with senior officials at the Consulate-General of Japan in Seattle to discuss new economic connections between Skagit County and Japan.

# Community Collaboration

## Convening & Facilitating Key Initiatives

**Establishing a Tourism Promotion Area** in partnership with municipalities, chambers, and the hospitality sector to secure funding for marketing Skagit County as a tourist destination.

**Expanding Fiber Connectivity**, recognizing the vital importance of broadband to local economic development. EDASC is working with the county and Port of Skagit on an action plan to bring fiber to every part of Skagit County.

**Developing the Innovation Partnership Zone** with the Port of Skagit, Skagit Valley College, WSU Extension, and agricultural partners to enrich the local value-added agriculture industry by promoting the exceptional quality of Skagit products in regional and global markets.



EDASC is developing a Skagit agriculture brand with the help of Pacific Lutheran University MBA students to expand the market reach for local agricultural products.

## Engaging the Community via Events & Outreach

**1,800** attendees at four signature events: Economic Forecast Dinner, Schmooze Fair, Golf Tournament, and Investor Celebration.

**200+** events, workshops, and festivals attended by EDASC staff on topics such as entrepreneurship, agriculture, manufacturing, affordable housing, natural resource conservation, and education.

**2,500** EDASC newsletter subscribers received curated business & economic articles, community announcements, and program news.

**350+** calls answered, providing information on business referrals, community resources, and professional development opportunities.



The popular 2016 Economic Forecast Dinner provided a year in review and look forward to the trends that shape our economy locally and globally.

## Fostering a Strong Alliance of EDASC Investors

**330** EDASC Investors made an annual financial investment to grow and preserve a prosperous local economy in Skagit County.

**12** Signature Investors committed to an annual investment of \$5,000 or more to support vital economic development programs.

**140** guests attended the inaugural Investor Appreciation Celebration event to network and learn about Alliance initiatives.

**5,000** Member Services Directories distributed across the region.



Over 300 businesses and organizations annually invest in EDASC to support healthy businesses and good jobs.

# Skagit County Economic Snapshot

## Industry and Employment Update 2016

by Anneliese Vance-Sherman, Ph.D., Washington State Employment Security Department Regional Labor Economist

**S** kagit County's largest job providing sector is the **private service-providing sector, making up 57.3 percent** of total non-farm employment in 2015. Local government made up 19.4 percent of non-farm jobs in 2015, with most of those jobs in K-12 education. The county has some heavy industry including oil refineries and manufacturers that support the marine and aerospace industries, food manufacturing and other niche businesses that contribute to a fairly well-rounded economy.



### Industry

During the recent recession, **goods-producing jobs** fell from a peak 21.2 percent share of non-farm jobs in 2007 to 17.5 percent in 2011. By 2015, these industries made up a **19.5 percent** share of total non-farm employment. Goods-producers supplied an average of 9,400 jobs in 2015, up 1.4 percent from 2014.

- **Manufacturing employment** in Skagit County fell by 900 or 15.5 percent from peak employment in 2007 to the lowest observed levels in 2010. From 2010 to 2014, 1,000 manufacturing jobs were created. From there, 100 jobs were shed in 2015. Manufacturing as a whole has reached pre-recession employment levels.
- Skagit County's manufacturing base is diverse. The **three largest manufacturing industries in terms of employment are food manufacturing, machinery manufacturing and wood product manufacturing.** Petroleum and coal products manufacturing has also historically been one of the largest employers in the region. Although recovery took a long time, manufacturing is one industry that has played an instrumental role in Skagit County's recovery.
- Construction employment tumbled from 2007 to 2011, shedding 1,600 or about 36 percent of all jobs over that time period. From 2011 to 2015, construction employers have collectively created about **800 new jobs.** Construction employment expanded by nearly 5 percent over the past year.

### Employment

Washington State and the U.S. both reached their lowest employment levels in 2010 and began to recover from there; Skagit County's entry into post-recession recovery lagged by a year. Recovery began tentatively in 2010 and really began to take hold in 2013. **From 2014 to 2015, Skagit County businesses added 500 jobs** with growth in all major sectors except for manufacturing.

Skagit County's civilian labor force averaged 58,044 in 2015. Of that, 53,967 resident civilians were employed and 4,077 were estimated to be unemployed and actively seeking work. The average unemployment rate in 2015 was 7.0 percent. The unemployment rate in July 2016 was 6.8 percent. The county's 2015 average annual wage was \$43,175. In 2015, Skagit County's median hourly wage was \$20.10, lower than the state median of \$23.15.



# INVESTOR APPLICATION

2017

As an EDASC Investor, your annual investment will fuel innovative and collaborative programs to:

- ✓ Create and sustain good jobs in Skagit County by supporting our existing business community; recruiting companies to diversify and strengthen our economy; assisting start-up and small businesses; developing infrastructure, talent, and tourism; and promoting prosperity and success county-wide.
- ✓ Convene diverse interests to accomplish shared goals for the long-term prosperity and well-being of our communities and promote Skagit business interests to local, national, and international audiences.
- ✓ Connect industry leaders, public agencies, community organizations, and individuals with customized support and access to resources to build a strong and resilient Skagit County.

## INVESTMENT LEVELS

- Diamond - \$12,500+
- Emerald - \$10,000
- Platinum - \$7,500
- Gold - \$5,000
- Silver - \$2,500
- Team - \$1,000
- Small Business Supporter - \$500
- Non-Profit Supporter - \$200

### Signature Level\*

Signature supporters receive additional benefits and recognition throughout the year. See reverse side for details.

#### Payment Method:

- Check Payable to EDASC Enclosed
- Send Invoice
- C.C. # \_\_\_\_\_

Expiration : \_\_\_\_\_ Billing Zip: \_\_\_\_\_

Signature: \_\_\_\_\_

Company/Organization: \_\_\_\_\_

Primary Contact Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Website: \_\_\_\_\_ Business Type: \_\_\_\_\_

Date Completed: \_\_\_\_\_ Invoice Month: \_\_\_\_\_ Billing Contact: \_\_\_\_\_

Information listed here will be included in the EDASC Skagit Business Directory.

Note: Trade/in-kind agreements for Investor membership must be approved by the EDASC CEO.

\*Signature Level event benefits are available to private sector Investors with commitment received at least one month prior to event. Public sector partners please contact EDASC for event benefit information.

# EDASC INVESTOR BENEFITS

## Annual EDASC Investor benefits include:

- Exclusive recognition in EDASC's Skagit Business Guide distributed to 3,500 businesses, organizations, and community groups.
- Listing on the EDASC website viewed by 10,000+ visitors annually.
- Exclusive opportunities to attend EDASC events reaching 2,500+ business and community leaders annually.
- Discounts on EDASC workshops and events.
- Access to periodic research, resources, and opportunities that impact your business.
- Investors can also inquire about custom workshops and resources to meet your needs.

## In addition, exclusive benefits for Signature Level Investors\* include:

- ◇ All Signature Level (Diamond - Gold) Investors are recognized at all EDASC events throughout the year, reaching 2,500+ business and community leaders annually.
- ◇ Diamond and Emerald Level Investors receive two 10-person tables at the annual Economic Forecast Dinner attended by over 400 guests annually.
- ◇ Platinum and Gold Level Investors receive one 10-person table at the annual Economic Forecast Dinner attended by over 400 guests annually.
- ◇ All Diamond and Emerald Investors receive a free premium booth at Schmooze Fair, attended by 1,200 people and 100 businesses annually.
- ◇ All Platinum and Gold Investors receive a free standard booth at Schmooze Fair, attended by 1,200 people and 100 businesses annually.

## ANNUAL EVENTS

Please view the 2017 EDASC Event & Sponsorship Planner for more information



### January/February

400+ guests come together for a year-in-review of the economic trends shaping Skagit County and the world's economy today and tomorrow.



### April

A business-to-business trade show filled with over 100 vendor booths that attracts 1,200 people each year!



### July

The golf tournament of the year with 200+ golfers and opportunities to network over 18 holes.



### November

A free social and networking event to say thank you to the businesses and organizations that invest in EDASC and sustain our local economy.





**3D Corporation**  
 2103 Grant St.  
 Bellingham, WA 98225  
 P: (888) 671-4906  
 E: info@3dcorp.us  
 www.3dcorp.us



3D started in 1988 by the merging of two small computer companies, one was run by Dan and Dave, the other by Dave. And so was born 3D Computer. For 27 years we've provided top notch services that build our clients success.

# 3D Corporation Scales Up to Meet Demand

At 3D we've been providing 3DProActive managed technology services for more than seven years that reliably maintain and cost-effectively manage your entire network infrastructure. Our top-notch engineering team will consistently monitor your computers and servers using state-of-the-art technology. We can automate routine maintenance and ensure that all your systems are updated and operating properly.

Over the years we've learned a lot about managed technology services and the strength of the service model continues to grow. Recently we've changed to a new software platform and upgraded our offerings, to provide



even better support at a lower cost. Just like you, we need to stay on top of technology to maintain our competitive advantage, and we need to do more with the people and skills that we already have. To scale up and meet the growing demand for technology services we've invested heavily in infrastructure, new products, and employee training.

The investments are made, the integration to our products and services will be completed

by the time you read this, and we'll be providing much more value to our existing and future clients. Why? Because we want to exceed your expectations.

Though we are located in Bellingham we've always had an equal presence between Skagit and Whatcom counties, we really enjoy the Skagit business community and appreciate the great work that EDASC has done for the vitality and quality of life stretching from Puget Sound to the North Cascades.

## 3D Corporation



3D Corporation  
 360-671-4906  
 info@3dcorp.us  
 www.3dcorp.us



- Security Training, Assessment, and Remediation.
- Cloud Migrations and Management.
- IT Project Management Services.
- IT Staff Automation using Best of breed products.
- Managed Network Administration and Maintenance.
- Wireless, WAN, and Network infrastructure.
- Operational Resilience and Data Security.

Serving Skagit County for over 25 years!

**Free Initial Consultation**

**Call us at 888-671-4906**



## JANICKI LOGGING AND CONSTRUCTION

*Since 3D took over our network support they've brought us up to date, ironed out existing issues, and have us successfully working in the cloud. Their support through this process has been great; they respond quickly whenever we need them. It's been a pleasure working with 3D!*

Deanna Wolf

1547208



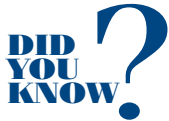
### Atkinson Family Dentistry

727 Trail Road  
Sedro-Woolley, WA 98284

P: (360) 856-4540  
F: (360) 856-1777

Brandon Atkinson D.M.D.  
Christopher Wilkinson D.D.S.

E: info.atkinsondentistry@gmail.com  
atkinsonfamilydentistry.com



Patients come from all over the Northwest for the Best Dental Care. Atkinson Family Dentistry has been voted the "People's Choice" 4 years in a row.

1546874

# Providing Dental Health Care to the NW

Atkinson Family Dentistry was founded in 2000 by Brandon and Kate Atkinson. Since that time, The Atkinson Family Dentistry team has provided full-service, high-quality dental care.

Atkinson Family Dentistry is at the forefront of technology, providing high-quality, caring and gentle dentistry to patients of all ages. The practice accepts most insurance and is in-network with many dental insurance plans. Atkinson Family Dentistry offers same-day emergency services to new and existing patients. Their vision is to offer full services to anyone desiring great dental health and a beautiful smile at affordable prices.



The "A" Team consists of a professional staff of 2 dentists, 3 Registered Dental Hygienists and 10 dental support team members, including Certified Dental Assistants and Patient Service Coordinators. The team is led by Dr. Brandon Atkinson and Dr. Christopher Wilkinson. Atkinson Family Dentistry is proud to care for all dental needs in one convenient location, including root canals and implant placement.

Atkinson Family Dentistry is fully engaged in providing leadership as a community partner. All team members are committed to community support/service and personal development through Continued Education.

Atkinson Family Dentistry has been voted "People's Choice" for 4 years.

## Atkinson Family Dentistry



Brandon Atkinson, DMD • Christopher Wilkinson, DDS

**(360) 856-4540**

727 Trail Road Sedro Woolley, WA 98284

[AtkinsonFamilyDentistry.com](http://AtkinsonFamilyDentistry.com)

## Voted #1 Dental Office in Skagit County

Dental Care for the Entire Family

**General and Cosmetic Dentistry**  
**Custom Mouth Guards**  
**Implants and Root Canals**  
**Fillings and Crowns**  
**Emergency Same-Day Service**  
**New Patients Always Welcome**

Mon-Thurs: 8:00am - 5:00pm  
Fri: 7:00am - 2:00pm



# Banner Bank



## Banner Bank

110 Cascade Mall Drive  
Burlington, WA 98233

P: (360) 757-9080

F: (360) 757-9041

Branch Manager:

Jason Tyler

Residential Loan Officer:

Madeleine Roozen Cook

[www.bannerbank.com](http://www.bannerbank.com)



Banner Bank now has over 200 locations in Oregon, Washington, Idaho, California and Utah?

Banner Bank was founded in 1890 in Eastern Washington. Our employees are committed to being the best provider of financial services for our customers. As we have grown, that commitment continues. Banner Bank is a wholly owned subsidiary of Banner Corporation. Banner Corporation common stock is traded over-the-counter on the NASDAQ Stock Market under the symbol "BANR".

Banner Bank is a member of the Federal Home Loan Bank System and its deposits are insured by the Federal Deposit Insurance Corporation (FDIC).

We are proud to deliver a high level of individual service



as a community bank while also offering competitive products some might expect to only find at a nationwide financial institution. The company's leadership consists of an experienced executive management team headed by president and CEO Mark Grescovich. The same 12 individuals who serve on Banner Corporation's Board of Directors also serve on the Board of Banner Bank.

We know that when people work together extraordinary things can happen. We strive

every day to give back to the communities we serve, helping to make them better places to work and live. We are proud to work with community partners throughout the Northwest to support the good work that takes place in those communities. A sample of our community giving includes innovative and flexible loan assistance, community development loans, affordable housing programs, cash grants, and financial education. We also sponsor a variety of sporting events, arts and cultural venues such as festivals and civic events.

For more information visit [www.bannerbank.com](http://www.bannerbank.com)

1545740



## Proud to be a part of Team Skagit.

From supporting local events to financing community projects and our employee involvement with local non-profits, we're dedicated to helping the Burlington area grow and thrive.

We invite to you stop by 110 Cascade Mall Dr. and say "hello".



Burlington  
360-757-9080  
[bannerbank.com](http://bannerbank.com)

Member FDIC



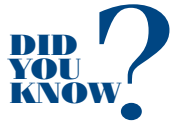


**BrandQuery, LLC**

815 Cleveland Avenue, Suite 200  
Mount Vernon, WA 98273

1402 3rd Avenue, Suite 1324  
Seattle, WA 98101

brandquery.com

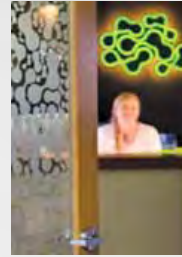


BrandQuery was selected to create and implement three major integrated marketing campaigns for economic recovery in three different counties. Each campaign followed a major natural disaster in Washington State and occurred within 18 months of each other. Campaigns resulted in increased revenue of 2.5% - 15%.

1547872

A bridge fell into the Skagit River; Skagit county became an overnight ghost town. With quick action, the Department of Commerce issued emergency funds for a marketing campaign. Understanding the economic impact, BrandQuery went to work developing and implementing an integrated campaign including television commercials for the Vancouver, B.C., and Seattle markets. Revenue increased 15%.

Half a mountain slid down a hill and 43 lives were lost, devastating three communities. The economic impact posed another burden to the communities. The Department



again granted an emergency marketing fund to help right the economic impact. BrandQuery went to work again and increased revenue 2.5%.

Fires spread rapidly nearing the height of the tourism season. The largest wildfire ever in Washington State was occurring in Washington's largest county, Okanogan. The economic impact was severe and growing daily. The Department of Commerce came through once again. Funds were made available.

BrandQuery went to work and increased revenue across Okanogan County 15%.

These tragedies are unique in their own way. BrandQuery approached each one as such...we listened, we asked questions, we researched, we understood, we strategized, we created, we planned, we implemented, we measured, we adjusted, and we succeeded for each community.

The similarity:  
WORKING WITH  
BRANDQUERY  
INCREASES REVENUE.

**BRANDQUERY.COM**  
MOUNT VERNON | SEATTLE



MARKETING, BRANDING & ADVERTISING  
WITH HONEST AND FOCUSED RESULTS



### Chad Fisher Construction, LLC

15900 Preston Place  
Burlington, WA 98233

P: (360) 757-0580  
F: (360) 419-4590  
Chad Fisher, Dan Fisher, Duke Fisher  
E: info@cfisherconstruction.com  
www.cfisherconstruction.com



In 2016, in support of our community Chad Fisher Construction built and donated a Hobbit House and two GaGa Ball pits. Don't know what GaGa Ball is? Want to see a Hobbit House? Check out our Facebook page for the story and pictures.

1545892

# Contractor Exceeds Expectations

Specializing in commercial construction and tenant improvement projects, Chad Fisher Construction delivers high-quality projects on time and within budget. Our team, with more than 40 years of experience, possesses an excellent reputation throughout the Pacific Northwest for exceeding expectations of our customers.

Chad Fisher Construction utilizes low overhead, extremely competitive labor rates and a strong following of competitive subcontractors and suppliers that support our process.

We also offer a variety of contracting



methods (Design/Build, Negotiated Guaranteed Maximum Price and Competitive Bid/Build) as well as pre-construction and construction services, giving customers options that best meet their needs.

Our diverse list of clients includes Janicki Industries, Skagit Bank, Hexcel Corporation, Inventure Foods and Immaculate Conception Catholic Church. We invite

you to learn more about our recent projects, our team and our approach at [www.cfisherconstruction.com](http://www.cfisherconstruction.com).

Hard work, honesty, integrity and family are at the core of Chad Fisher Construction. We are not just another contractor – we are the client's partner in success. If interested in discussing your project and vision, please call us at (360) 757-0580.

## Chad Fisher Construction



COMMERCIAL • INDUSTRIAL • TENANT IMPROVEMENT

# PROMISE BIG. DELIVER BIGGER.



15th Commercial Ave., Anacortes 10,000 sf



Skagit Bank, Burlington 11,600 sf



Hexcel Corporation, Port of Skagit 79,000 sf



Immaculate Conception Church, Mount Vernon 11,689 sf

[www.cfisherconstruction.com](http://www.cfisherconstruction.com)

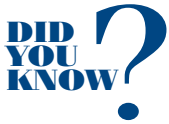
CHMELIK SITKIN & DAVIS P.S.  
ATTORNEYS AT LAW

### Chmelik Sitkin & Davis P.S.

1500 Railroad Avenue  
Bellingham, WA 98225

P: (360) 671-1796  
Principal: Frank Chmelik

www.chmelik.com



That our law firm is the only law firm north of Everett that has had multiple attorneys selected to the annual Super Lawyers list for nine years in a row.

1552268

# Chmelik Sitkin & Davis P.S.

Chmelik Sitkin & Davis P.S. is a leading Northwest Washington regional law firm that represents businesses, municipal governments, and insurance carriers primarily in Whatcom, Skagit, San Juan and Island Counties but throughout the State of Washington and Alaska.

Clients expect that our attorneys will provide timely, cost-effective and sound advice in all areas of business, business transactions, representation of municipal governments, land use issues, representation of general and subcontractors, employment and labor issues, real estate and development issues, environmental



cleanups, environmental insurance coverage issues and industrial storm water compliance issues.

Clients know that our attorneys work with their accounting firms to deliver sophisticated estate planning solutions, closely held business succession planning and efficient probate administration.

Clients rely on our litigation attorneys to skillfully represent them in state court actions in Washington and

Alaska, the Federal District Courts, the State Shorelines Hearings Board, and the Western Washington Growth Management Hearings Board.

Clients count on our attorneys to help them negotiate resolution of issues with various state agencies including DNR, Revenue, Ecology, FAA, USACE and US EPA.

We are a team of attorneys that work hard to deliver timely, cost-effective and sound legal advice.

## Focus. Commitment. Expertise.



**Strength in numbers.** Knowledge of all aspects of labor and employment law. Expertise to guide business planning and formation. Experience in negotiating and documenting transactions. Understanding of construction. Mastery of environmental law. Innovative approaches to land use issues. Common sense estate planning. Success in complex litigation. Responsiveness to our public and private clients.

**It takes a team.**

Chmelik Sitkin & Davis is committed to exceeding client expectations. We appreciate the trust and confidence of our clients throughout the State.

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ATTORNEYS AT LAW

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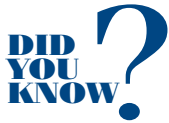
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# DIMENSIONAL COMMUNICATIONS

## Dimensional Communications

1220 Anderson Road  
Mount Vernon, WA 98274

P: (360) 424-6164  
Contact: Ryan Hagman  
dimensional.net



Dimensional Communications manufactures a line of invisible speakers that are shipped to over 25 countries around the world

# Dimensional Communications

Why do you think the Seattle Seahawks chose Dimensional Communications to provide sound for them in their very own football stadium? It's because Dimensional has been preferentially selected by an ever-growing number of critical clients, large and small, for their most important systems projects based not on promises, but upon their proven ability to deliver on their promises. They expect all of their people to create the best project outcomes possible for their clients and have spent years perfecting the disciplined processes, skills and product relationships required to deliver world-class systems.



They are one of the select Washington State based audio-communication installation companies that maintains an in-house, State recognized, Electronic Systems Technician Apprenticeship Program. They are also active members of nationally and internationally recognized industry trade associations, including INFOCOMM International, CEDIA and the National Systems Contractors Association (NSCA). Using the best products from the world's leading manufacturers of audio, visual, data and

communications equipment they know how to select the proper components to solve your complete system needs –simple or complex –efficiently and effectively. This includes using their own in-house wood, metal, paint and speaker manufacturing facilities and personnel to create specialized or one-off solutions.

Whether they are providing systems for your boardroom, school, church, office, home, performing arts center or even an entire NFL football stadium, Dimensional has the right system solutions and skills, delivered and maintained by the best trained people, all on time and on budget.



## DIMENSIONAL COMMUNICATIONS, INC.

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### Express Employment

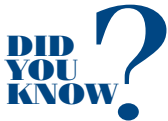
525 E. College Way, Suite F  
Mount Vernon, WA 98273  
P: (360) 336-1980

Bellingham  
P: (360) 734-3812

Everett  
P: (425) 339-8400

Owners: Mark and Sandy Hagen  
E: Mark.Hagen@expresspros.com

Expresspros.com



Express put over 4,000 people to work last year in Skagit, Snohomish and Whatcom counties.

1545889

# Express Employment

## Express Employment Professionals – Jobs Affecting the Economy

Skagit County is a special place to live. The people, businesses, communities and organizations in the area have helped the growth of Skagit County. Express Employment Professionals and the staffing industry are a vital piece to this growth, providing jobs for people looking for work and employees for companies looking to expand.

Express of Mount Vernon began when Mark Hagen and his wife, Sandy, felt passionately about starting up their own business. A CPA at the time, Mark left his accounting firm



to accomplish their dream. What better way to build a business than to help provide jobs for people? This is exactly what Mark and Sandy Hagen did by opening their first Express office in 1996. By 1998 they opened a second office in Bellingham. Today they own their third location in Everett. Mark and Sandy have worked hard to provide the very best resources for the sake of their clients.

Mark and Sandy are active in the local community

donating time and money to the local Rotary Club, Skagit County Community Action, and the Skagit Valley College Foundation among others.

Express is a family-owned franchise. Today there are more than 700 offices worldwide. Express is always looking forward; an industry that offers a promising future and plenty of room to grow.

# STAFFING SOLUTIONS TO FIT YOUR BUSINESS NEEDS

Express Employment Professionals has a solution for your hiring needs. Whether you want temporary help now, or you're looking for the perfect fit for a long-term position, Express has skilled workers ready when your business needs them.

Call or go online today to see how Express can help.

### Solutions include:

- Accounting/Finance
- Office Services
- Industrial
- Temporary Hire
- Evaluation Hire



**Mount Vernon** (360) 336-1980  
**Bellingham** (360) 734-2457  
**Everett** (425) 339-8400



1544559

ExpressPros.com



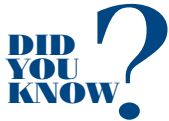


### Fisher Construction Group

625 Fisher Lane  
Burlington, WA 98233

P: (360) 757-4094  
President: Dan Powers  
E: info@fishercgi.com

fishercgi.com



Fisher provides complete construction services, including:

- Architecture and Engineering
- Civil and Site Construction
- General Contracting
- Process Engineering and Installation

1545886

# Exceptional Service and Better-Built Buildings

Our tradition of giving customers exceptional service started back when our company was formed in 1975. It's a way of doing business that will always be at the core of who we are.

Our name Fisher Construction Group reflects the full array of services our company has grown to include. Along with the general contracting that we're known for, our staff includes engineering and design, civil and site construction, and process engineering.



Though we've been in doing business in Northwest Washington for a long time, we continue to innovate and strengthen our skill set to provide great service and a better-built building, all while making sure projects are built quickly and within budget.

It's a commitment established when we first opened our doors more than 40 years ago, and one that will always be the driving spirit of our company. You have our name on it.

## Fisher Construction Group

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180 years of experience — modeling the ALL-NEW CASCADIA.

These eight women are the long-term backbone of Cascadia Eye. Today they present a new milestone for our optical: the Cascadia line of frames. Re-imagined. Re-sourced. Reduced in price.

*Sheri Saldivar in Cascadia frames*

**CEO SHERI SALDIVAR SAYS:**

*"Thanks to community support, we can now use our size for better purchasing power than ever before! This means our community members can reap the rewards for their part in our growth: an average 25% off previous prices for exactly the same quality."*

See the all-new Cascadia here: **360.416.6735**  
Mount Vernon | Sedro-Woolley  
Stanwood | Anacortes [cascadiaeye.com](http://cascadiaeye.com)

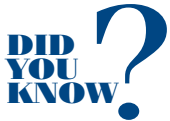


**GEOTEST**

**GEOTEST**

741 Marine Drive  
Bellingham, WA 98225

P: (360) 733-7318  
President: Kevin Richardson  
E: KevinR@geotest-inc.com  
www.geotest-inc.com



GeoTest has 5 professional Engineers, 6 Engineering Geologists and 25 Construction Special Inspectors on staff. We have the staffing and versatility to rapidly respond to any and all of your project needs!

1551916

# Ready for Phase 3B of MV Floodwall Project

GeoTest is proud to be a project team member on the Mount Vernon Floodwall Protection Project and are looking forward to the next phase of this community project starting in Spring 2017!



GeoTest was founded in 1993 with the goal of providing quality consulting throughout the Northern Puget Sound Region. Our unique versatility enables GeoTest to provide our clients with comprehensive services throughout the planning, design and the construction phases of their

Continuing to be a family owned firm, GeoTest has provided Skagit County with consistent and reliable services for over 24 years. Our firm has been offering geotechnical engineering, environmental services, construction special inspection and materials testing for Skagit's municipalities, petrochemical, commercial and residential construction. In addition to our core set of services, we are continually adding new services that better support the changing needs

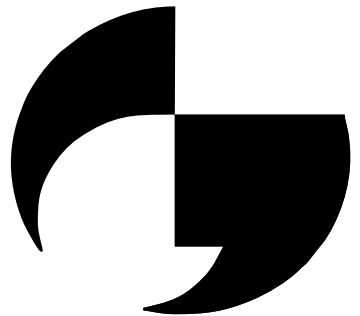
of our clients including non destructive forensic testing services and building envelope inspections.

We strive to be a valuable part of any project team and to deliver the highest quality of services. GeoTest is honored to be part of the Skagit community and look forward to another year of growth and success.

## GEOTEST SERVICES, INC.

# GeoTest Services

Our geotechnical and civil engineers will support your project from planning through construction!



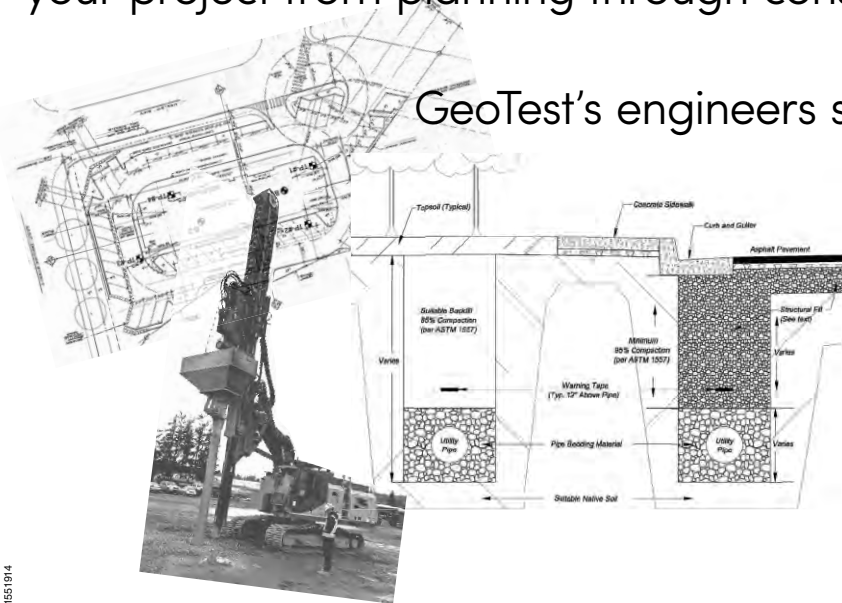
GeoTest's engineers support project design with:

- Foundation Design Criteria
- Liquefaction Mitigation
- Stormwater Parameters
- Retaining Wall Design

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1551914



### Haggen Food & Pharmacy

Mailing Address:  
2211 Rimland Dr., Ste. 300  
Bellingham, WA 98226  
P: (360) 733-8720  
E: info@haggen.com  
www.haggen.com



Meridian Haggen (Bellingham) was the first grocery store in the United States to have an in-store Starbucks in 1989.

# Haggen Food & Pharmacy

The Haggen legacy began in 1933, when the company was founded by Ben and Dorothy Haggen and Doug Clark in Bellingham, Washington. The Haggen passion for providing premium quality products and genuine service to the community's customers was born, and continues to be synonymous with the Haggen name to this day.

Northwest-inspired products and décor create an atmosphere that customers will experience nowhere else, and immediately recognized as an authentic

Northwest experience. The product selection includes local, farm-grown produce, sustainably harvested seafood, Northwest-raised



beef, an expansive wine selection including over 50 exclusive wines, a vast selection of local beers, a storewide selection of natural and organic choices, on-trend as well as everyday products, pharmacy in almost all locations, and more.

Embracing the communities in which Haggen serves is evident by their dedication to supporting education, hunger relief and sustainability. Throughout its eight decades in business, the company helps build strong communities by

partnering with regional farms, ranches, fisheries and other business, creating a lasting and sustainable food economy and bringing customers the freshest, best quality products in the Northwest.

Haggen's 15 Washington stores include two stores in Skagit County, five stores in Whatcom County, four stores in Snohomish County, and locations in Oak Harbor, Woodinville, Lake Tapps, and Olympia. For more information about Haggen, visit [haggen.com](http://haggen.com).



## Healthy living starts with healthy shopping

At Haggen, you'll find farm fresh organic produce, sustainably sourced Northwest beef and seafood, hearty, in-store baked artisan breads, plus hundreds of gluten free and organic products throughout the store. Natural health and beauty care products? We've got those, too.



fresh and local



Northwest beef



natural beauty care



baked in store daily



sustainable seafood

Haggen Food & Pharmacy • OPEN 24 HOURS • [www.haggen.com](http://www.haggen.com)  
2601 East Division, Mount Vernon • 757 Haggen Drive, Burlington



**Dan Ollis, Whidbey Coffee**

*Family man  
Mud runner  
Coffee connoisseur*

Each and every one of us is an original. Shaped by unique influences that make us who we are today. Here at Heritage Bank, we think differences can build a better bank, too. That's why we share the best ideas from across all of our branches and local communities with one goal in mind: to serve our customers better every day. By sharing our strengths, we're able to offer customers like Dan Ollis—and you—more than a community bank. But rather, a community *of* banks.

**WHAT'S YOUR HERITAGE?**



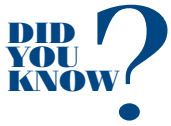
**Heritage**  
BANK



### Hexcel Corporation

15062 Steele Road  
Burlington, WA 98233

P: (360) 757-7212  
Manager: Richard S. Hodges  
hexcel.com



The first footprints on the moon were not from Neil Armstrong. That's right, Hexcel materials were the first to land on the moon in the energy absorbing footpads on the lunar module. That's one giant step for composites.

1552271

Hexcel Corporation is a leading advanced composites company that manufactures and markets lightweight, high-performance structural materials, including carbon fibers, reinforcements for composites, prepregs, honeycomb, matrix systems, adhesives and composite structures, used in commercial aerospace, space and defense and industrial applications.

In 1946, two young Navy engineers – Roger C. Steele and Roscoe T. “Bud” Hughes – with more enthusiasm than experience, started up a company they called California Reinforced Plastics in Hughes’ cramped basement workshop

in Lafayette, California with \$519. After a couple of years of investigating, inventing, and innovating Steele and Hughes incorporated the company in September 1948, marking the official beginning of what was later known as Hexcel Corporation.

Today, Hexcel offers an unmatched breadth and depth of products and services to the composites industry. It manufactures the full spectrum of advanced material solutions including everything from fiber to fabrics and resin formulation to thermosetting prepregs, new solutions for out of autoclave processing, molding materials, composite tooling, honeycomb and machined core. As a complete composites solutions provider, it is able to vertically integrate its quality products

through all phases of its customers’ needs.

With such an expansive portfolio, Hexcel’s product lines are applied across a variety of markets which spurs a constant drive for innovation and cost-competitive production. This culture of innovation allows it to embrace the exploration of new ideas, to challenge the impossible and succeed beyond expectations to support and anticipate customer requirements. Hexcel has been a pioneer at the forefront of this industry for over 60 years and will continue to pave the way for the future.

**Creating the building blocks for a stronger future**

The world’s leading aircraft are built with Hexcel composite materials. From HexTow® carbon fiber and HexPly® prepregs to HexWeb® honeycomb and more, Hexcel materials help aircraft designers achieve a perfect balance between weight, cost and performance. Hexcel provides enhanced design flexibility and support to not only aerospace, but also space and defense, wind energy, automotive and other industrial customers worldwide with lighter, faster and stronger composite solutions.

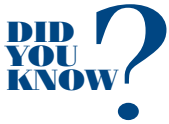
Learn more by visiting us at [www.hexcel.com](http://www.hexcel.com)

1552263



**Industrial Resources Inc.**

12842 Highway 9, PO Box 507  
Clear Lake, WA 98235  
P: (800) 755-6416, (360) 856-6700  
F: (360) 856-6777  
President: Jay Follman  
E: jay@industrial-resources.com  
www.industrial-resources.com



IRI has full production fabrication shops in both Skagit County and Dutch Harbor, AK. From steel dock assemblies to oil derrick components IRI can fabricate it. We most recently supplied multiple modular piping systems for two of the new Washington State Ferries.

545895

# Industrial Resources Inc.

Founded in 1987, Industrial Resources, Inc. is an industrial contracting firm with special expertise in the seafood processing, timber milling, manufacturing and marine industries. Acting as either a general or subcontractor, IRI completes construction services including estimating, budgeting and project management.

From structural modifications to complete plant construction, our vast experience in piping, refrigeration, hydraulics and mechanical systems allows us to provide both experienced field personnel and finely honed craftsmanship. We are



fully licensed in: Washington, Oregon, Idaho, California, Alaska, Hawaii.

IRI's Clear Lake location has a 15,000 SF fabrication facility including a full machine shop for bending, shearing, rolling and painting everything from staircases to large pump houses. IRI's shop provides fabrication of piping systems, structural modifications and fuel/hydraulic tanks.

Current and ongoing projects include: work on

piping systems in modular form for the new Washington State Ferries; continuing work in Alaska building fish processing plants; and work in the Aleutians. In addition IRI has been awarded a contract with the AKDOT to restore and retrofit a WWII airplane hangar at the Dutch Harbor/Unalaska airport.

At the Dutch Harbor facility, IRI has a fabrication shop to support operations and provides rental equipment for construction companies.



## Industrial/Fabrication/Marine Construction



Salmon processing plant under construction in Naknek, AK



Cedar Hills Bio-Energy Facility in Maple Valley, WA

IRI specializes in manufacturing, timber milling, seafood processing and the marine industries. Complete plant construction or structural modifications showcase our expertise in piping, refrigeration, hydraulics and mechanical systems. Our fabrication shop in Skagit County supports our operations in the western United States, Alaska and Hawaii.

1-800-755-6416

www.industrial-resources.com

P.O. Box 507 Clear Lake, WA 98235

1545894

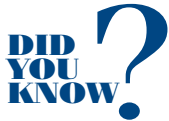


### Janicki Industries

719 Metcalf Street  
Sedro-Woolley, WA 98284

P: (360) 856-5143

janicki.com



The largest privately held employer in Skagit County is Janicki Industries with over 700 employees in the Sedro-Woolley area.

# Janicki Industries

Janicki Industries is a privately owned, full-service engineering and manufacturing company with facilities in Washington and Utah. In 1993, Peter Janicki, an engineer, Founder and CEO of Janicki Industries answered innovation's call and revolutionized composites fabrication for the marine industry. He developed a method of producing molds by utilizing large-scale, high-precision CNC machining. The results were beyond impressive. Projects that once took several months to finish were being completed in two weeks or less.

In the two decades since its founding,



Janicki Industries is now known as an industry leader specializing in manufacturing parts, prototypes and tools made of advanced composite materials and metals for customers across Aerospace, Marine, Energy, Transportation and Architecture industries. Janicki is fully capable of building large projects utilizing large-scale facilities, high precision 5-Axis mills, large autoclave and large annealing oven. This large-scale capability is the primary factor that sets the company apart

from others in the industry. We have extensive experience manufacturing with composite systems such as: putty, fiberglass, carbon fiber; hybrids; and with metal tools made of Invar, Aluminum and Steel. We have over 700 employees of which about 130 are engineers. We work together with our customers to design their solutions. At Janicki Industries we are innovative, creative and persistent. Our goal is to provide exceptional and personalized customer service. We have a commitment to honesty and high ethical standards. We believe our most valued assets are the creative people, working together to solve customers' challenges.

1545890



## Large-Scale Composite & Metal Manufacturing

Janicki Industries is an engineering and manufacturing company that specializes in composite parts and tools for aerospace, marine, wind energy, military and transportation industries. From space ship parts to wind blades to fish tanks, we work on some of the most exciting new technologies in the world.

[www.janicki.com](http://www.janicki.com)  
360.856.5143



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WIND ENERGY



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### Capabilities

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- ▶ Autoclave 12'x50'
- ▶ Annealing Furnace
- ▶ 1,100 ton press
- ▶ Large-Scale Facilities

### Certified for Aerospace Parts

- ▶ AS9100C
- ▶ Nadcap
- ▶ BAC

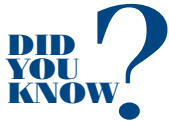
# Larson Gross

CPAs & Consultants

## Larson Gross

245 E. George Hopper Rd.  
Burlington, WA 98233

P: (360) 757-2700  
CEO: Aaron Brown  
E: [contact@larsongross.com](mailto:contact@larsongross.com)  
[www.larsongross.com](http://www.larsongross.com)



With 90-plus team members, eleven owners and offices in Bellingham, Burlington and Lynden, Larson Gross is the largest locally owned public accounting firm north of Seattle.

# Larson Gross CPAs & Consultants

Larson Gross is a homegrown professional service firm founded in 1949. From the beginning, we've provided a comprehensive and personal service approach to neighbors and friends who are just as committed to the strength of this community as we are. Even with the incredible growth we've achieved throughout the years, we've continued to stay true to the values the firm was built upon — connectedness, initiative, integrity, investment, personal relationships and success.

With more than 90 team members, we deliver a broad range of tax, accounting, financial

statement and consulting services, including multi-state tax expertise, business valuation, business transition planning and financial and estate planning. But we believe it's how we cultivate personal relationships with our clients that truly sets us apart.

"People often think of accountants as being all about the numbers, but we are passionate about people. We see it as our mission to connect in genuine relationships while making lives better and businesses stronger," says Aaron Brown, CEO.

Manufacturers, farmers, healthcare professionals, contractors, nonprofits and many other types of business owners in Skagit County

depend on Larson Gross to help them create healthier organizations, stronger financial futures and meaningful legacies.

"The people and businesses that call Skagit County home are doing remarkable things locally, nationally and internationally," says Brown. "It's a special experience to be able to stand beside your clients as they achieve success, and it's something we never take for granted."

## What's Holding Your Business Back?

Are you thinking, "that's a good question?"

We believe it's our role as advisors to ask questions. But it's our commitment to listening that sets us apart.

When you're ready, we're all ears.



Larson Gross   
CPAs & Consultants

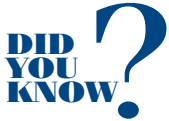
245 E. George Hopper Rd., Burlington  
360.757.2700 [larsongross.com](http://larsongross.com)





**Noel Communications, Inc.**

Shelly Burton  
E: shelly@noelcomm.com  
P: (509) 607-6913  
Diane Bennett  
E: dbennett@noelcomm.com  
P: (206) 972-7745  
noelcomm.com



Did you know Noel Communications has 100 Gbps capability running through Skagit County? We've completed an Ethernet ring from Seattle to Vancouver BC, with multiple stops in between via a terrestrial route to Vancouver and back to Seattle via undersea routes with exceptional reliability.

1547156

# Providing Reliable Network solutions Since 1987

**M**anaging your business communications is no easy task. Finding the right protection for your network and reliable **internet** access requires experts with specialized skills and experience. Before you put your business's future in the wrong hands, consult with the pros at Noel Communications, Inc.

A division of The Noel Corporation, Noel Communications, Inc. has been the trusted resource for small business operations seeking communication and network solutions since 1987. We are a small, regional telecom company that provides



private networking, broadband services and **Internet** for our clients. Our goal is to provide you with all the tools required to meet the following needs:

- Telecom
- Voice over OP (VOIP)
- **Internet**
- Ethernet
- Network Operations Center (NOC)

## Noel Communications, Inc.



Noel Communications is a fiber optic business telecommunications provider with over 40 points of presence throughout WA, OR, ID and Vancouver BC.

Working with the City of Mount Vernon fiber network and with Noels carrier class network and ISP product we provide services to business customers in your community.

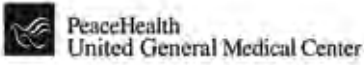
With a portfolio that includes Ethernet transport services ranging from 5 Megabit to 100 Gigabit circuits, dedicated **internet** access up to 10 Gigabits and colocation.

Noel is positioned to be your complete Colocation, Data Transport and **Internet** Service Provider.

We provide fiber optic Ethernet transport as well as TDM DS-1, DS-3, and OC-N products. Our company also provides direct **Internet** services from 1.5mb up. Our digital network consists of true UPSR route protected rings throughout Washington State. We have engineered redundancy and diversity, into our network, and we will not stop there. We proactively seek out ways to make our services more reliable and continually invest in network capacity and hardening solutions.

Shelly Burton | Sr. Sales | shelly@noelcomm.com | 509.607.6913  
Diane Bennett | Director of Sales and Marketing | dbennett@noelcomm.com | 206.972.7745

1547148



## PeaceHealth United General Medical Center

2000 Hospital Drive  
Sedro-Woolley, WA 98284  
P: (360) 856-6021

[peacehealth.org/unity-general](http://peacehealth.org/unity-general)  
[peacehealth.org/phmg](http://peacehealth.org/phmg)



Since 1975, the North Puget Cancer Center at PeaceHealth United General Medical Center has provided cancer prevention, detection, diagnosis and treatment for patients in Skagit and Island counties. Today, we continue to provide comprehensive cancer care, close to home.

1545887

# PeaceHealth United General Medical Center

PeaceHealth United General Medical Center in Sedro-Woolley is a 25-bed critical access hospital serving Public Hospital District #304, including Burlington, Sedro-Woolley, Bayview, Samish Island, Concrete, Marblemount, Clear Lake and areas of Mount Vernon. United General joined PeaceHealth, a health care system serving Alaska, Washington and Oregon, in 2014 to ensure continued local access to specialized, sustainable and innovative health care.

Major medical services at PeaceHealth United General Medical Center include:

- Breast Care Suite
- Cardiology



- Cancer Center
- Diagnostic Imaging
- Nutrition Services
- Pulmonary Rehabilitation
- Rehabilitation Services
- Surgery & Orthopedics Center
- Level IV Trauma

Additionally, our experienced doctors and health care providers offer care in a number of medical specialties at PeaceHealth Medical Group clinics and in PeaceHealth hospitals in both Skagit and

Whatcom counties.

PeaceHealth carries on the healing mission of Jesus Christ by promoting personal and community health, relieving pain and suffering, and treating each person in a loving and caring way. We look forward to caring for you, your family and Skagit County.

*Every person receives safe, compassionate care; every time, every touch.*



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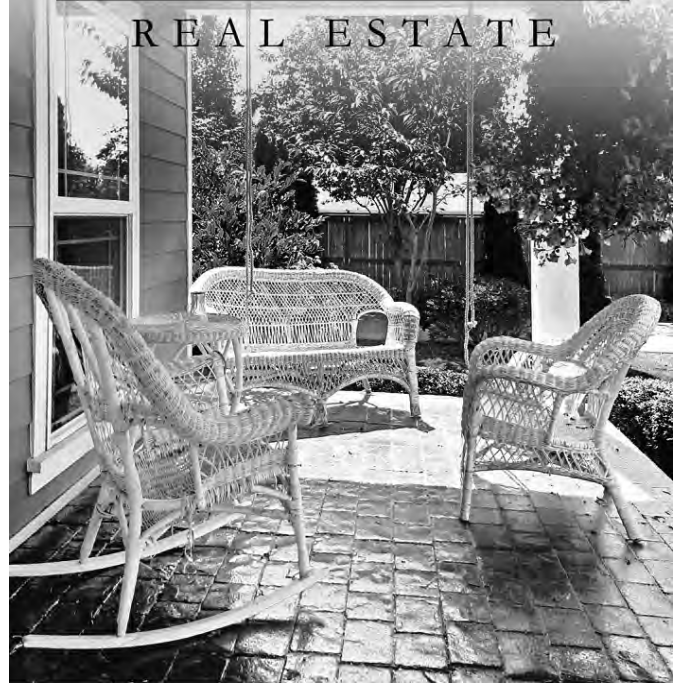
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1547847

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# Peoples Bank

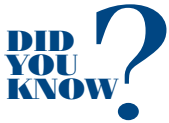
*A higher level of service*

## Mount Vernon Financial Center

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F: (360) 416-6519  
Toll Free: (800) 584-8859  
CEO: Charles LeCocq

[www.peoplesbank-wa.com](http://www.peoplesbank-wa.com)



The Northwest's premier community bank is also a great place to work! Named Best Places to Work by Bellingham Alive Magazine.

# A higher level of service

Since 1921, Peoples Bank has been recognized as Northwest Washington's premier independent community bank. Whether you're buying your first home, adding capacity to your business or saving for the future, Peoples Bank has the products, services and people to make it possible.

Peoples Bank operates 26 full-service offices and three loan production offices throughout Washington State. The Bank's growth is predicated on the same values established over 90 years ago: be responsible and dedicated to clients and serve the local communities beyond



the business of banking. Arts, education and youth continue to be the cornerstone of the Bank's corporate giving and community involvement.

The Bank has a genuine desire to provide customers with a broad range of financial solutions and to do so with a level of service that exceeds customer expectations. A higher level of service is not just the Bank's tagline – it's the reputation upon which

it has built its business.

The Bank's history, outstanding employees and enduring core values are the pillars of the organization. They unify the team to serve beyond what is expected to make a difference in the lives and businesses of their customers.

# Peoples Bank

## The Skagit County *business team.*



**John Voth**  
Commercial Banking  
Team Leader



**Bill Irving**  
Commercial  
Loan Officer



**Alice Takehara**  
Commercial  
Loan Officer



**Dennis Boe**  
Commercial  
Loan Officer



**Collin Guildner**  
Commercial  
Loan Officer

*A community bank dedicated  
to growing your business.*

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# Peoples Bank

*A higher level of service.*

[www.peoplesbank-wa.com/business-banking](http://www.peoplesbank-wa.com/business-banking)



### Port of Anacortes

100 Commercial Ave.  
Anacortes, WA 98221

P: (360) 293-3134  
F: (360) 293-9608  
Executive Director: Dan Worra  
portofanacortes.com

### DID YOU KNOW?

- A year end average of 1,044 people were employed on Port properties in 2015, not including Port of Anacortes employees.
- Cap Sante Marina hosted 45 boating rendezvous in 2015.

# Port of Anacortes

The Port of Anacortes, located on beautiful Fidalgo Island in Skagit County, is responsible for the operation, growth, and development of a major deep-water port, 3 marine terminals, the Cap Sante Marina and Anacortes Airport.

The Marine Terminals include Pier 1 (Home of Dakota Creek Industries and Port Offices), Curtis Wharf (commercial dock and wharf) which holds ships up to 500 feet, and Pier 2 (dry bulk cargo loading, log and heavy lifts) available for short term moorage up to 1,200 feet).

Cap Sante Marina is a publicly operated marina (1,027 slips with 100-150 slips



used for guest moorage). Slips accommodate vessels up to 130 feet. The marina is located in the heart of Anacortes and within walking distance to grocery stores, restaurants, shops, and marine supply stores. The marina offers temporary and permanent moorage along with a liveboard community. Fuel dock offers non-ethanol fuel at very affordable rates. Launching facilities (trailer boat launch & small craft hoist), clean restrooms and showers. Other amenities include free Wi-Fi, complementary bicycles,

slip reservation, activity float rentals, free summer concerts and events.

The Anacortes Airport is located about three miles west of downtown and features a 3,018 foot long by 60 foot wide lighted asphalt runway and a SUPER Automated Weather Observation System, (AWOS), on approximately 196 acres.

Parking facilities include 62 tie downs and 39 public hangars, with a pilot's lounge located in hangar building #1.

Anacortes offers the San Juan Islands to the west, with views of snow-capped mountains to the east. Come visit the Port of Anacortes and see how we can assist you in your business and recreational needs.



# Port of Anacortes



### CAP SANTE MARINA

- Moorage Slips available from 40'-66'
- Fuel Dock offers Ethanol-Free fuel



### MARINE TERMINAL:

Desirable location, and a main hub to North America, Canada, Alaska, Asia, South America and Europe.



### VENUES AVAILABLE FOR RENT:

- Seafarers' Memorial Park Building (capacity for 120)
- Transit Shed (capacity 350+)



### ANACORTES AIRPORT

- Aviation fuel available 100LL and Jet A
- Tie Down Spaces Available

100 Commercial Avenue Anacortes, WA 98221 • portofanacortes.com or contact 360-293-3134



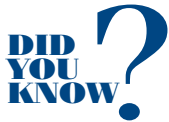
Port of Skagit

**Port of Skagit**

15400 Airport Drive  
Burlington, WA 98233  
Executive Director: Patsy Martin  
P: (360) 757-0011

La Conner Marina  
P.O. Box 1129, 613 N. Second  
La Conner, WA 98257  
P: (360) 466-3118

portofskagit.com



Buildings on Port of Skagit property total nearly 1.3 million square feet and maintain an occupancy rate of nearly 100 percent.

# Port of Skagit – Creating Good Jobs and Growth

Since its formation by a vote of the people in 1964, the Port of Skagit has been dedicated to creating good jobs in Skagit County by managing facilities and encouraging opportunities for economic growth.

Port-owned properties include the La Conner Marina, Skagit Regional Airport and the Bayview Business Park. Combined, these three facilities are home to 86 businesses that employ nearly 1,288 people. The port staff also works hand-in-hand with local economic development officials to provide prospective tenants with information about conditions and opportunities throughout Skagit County.



Bayview Business Park offers lease properties for industrial, business and corporate office park development. The port has invested in high-quality infrastructure, including a fiber optics network, to support a wide range of business types.

Boaters enjoy easy access to the San Juan Islands and beyond from the La Conner Marina. The marina has 500 wet moorage slips and

178 dry storage spaces plus two modern guest docks. It is home to a variety of maritime businesses and services.

Skagit Regional Airport is a premier destination for corporate jet aircraft and general aviation in Northwest Washington. At the airport are terminal facilities, high-quality runways and airplane fueling and maintenance services.

## Port of Skagit

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Business Loan Officer  
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\*Loans are approved based on qualifications.



## We put members first in BURLINGTON.

At Nationwide, we have a long history of doing what's right. That includes a tradition of personal attention, and being right here in BURLINGTON to help you protect what's most important. We put members first because we don't have shareholders.<sup>SM</sup> Get in touch today.



**Whims Insurance & Financial**  
BURLINGTON  
360-707-2130  
whimsj@nationwide.com  
www.whimsagency.com



**Nationwide**  
is on your side

Not all Nationwide affiliated companies are mutual companies and not all Nationwide members are insured by a mutual company. Nationwide, Nationwide is On Your Side, and the Nationwide N and Eagle are service marks of Nationwide Mutual Insurance Company. © 2016 Nationwide Mutual Insurance Company. NPO-0550A0 (12/16)



**SaviBank**

1854 S. Burlington Blvd.  
Burlington, WA 98233

P: (888) 707-2060

Chairman of the Board & CEO:

Mike Cann

F: (360) 707-2375

E: mcann@savibank.com

savibank.com



With a focus of long-term success for its clients, SaviBank once again is Skagit County's most active SBA Lender. SaviBank produced nine SBA loans in Skagit County, totaling \$3,625,000 during the SBA's 2016 fiscal year ending September 30, 2016.

# Be Business Loan Savi.

Savvy. It's our obsession. It's part of our DNA. Using knowledge and expertise, our mission is to bring long-term success to our clients. It's who we are down to the core.

And that's why we are designated as an "SBA Preferred Lender (PLP)" by the U.S. Small Business Administration, the agency's highest lender recognition.

Preferred lender status from the SBA gives SaviBank quicker turnaround time for its business loan applications. As a PLP lender, SaviBank has authority to approve SBA guaranteed loans without prior SBA review, enabling us to provide faster loan approval for our business customers.



SaviBank's total SBA loan production, which includes Skagit, Whatcom and Island County markets, reflect 22 loans totaling \$11,167,100 during the SBA's 2016 fiscal year ending September 30, 2016.

The SBA Preferred Lenders Program (PLP) is part of the agency's efforts to streamline procedures necessary to provide financial assistance to the small business sector. Under this program, SBA delegates full credit approval, and most servicing and liquidation

authority, to select lenders with a proven track record of SBA participation.

"SaviBank's ability to quickly turn around our business loan applications is just another way we are committed to our clients and their success," explains SaviBank CEO Michal Cann.

Banks are considered for PLP status only after demonstrating a proficiency in processing and servicing SBA-guaranteed loans.

## SaviBank is a SBA Preferred Lender

As a preferred lender we have the authority to approve SBA guaranteed loans without prior SBA review, enabling us to provide faster loan approval for our business clients. Plus, we are the most active SBA Lender in Skagit County for the second consecutive year.

And because we're a locally-based bank, we take a personal interest in bringing long-term success to all of our clients and seeing our community thrive.

Now that's Savi.



**Burlington**  
360.707.2272  
1854 S. Burlington Boulevard

**Bellingham**  
360.685.0080  
2417 Meridian Street Suite 104

**Mount Vernon**  
360.419.0300  
208 East Blackburn Suite 100

**Oak Harbor**  
360.720.2202  
390 NE Midway Blvd B-107

**Anacortes** Loan Production  
360.755.3436  
1015 14th St Suite B

**Freeland** Loan Production  
360.331.3717  
5575 Harbor Avenue Suite 204



SaviBank.com



### Shell Puget Sound Refinery

P.O. Box 622, Anacortes, WA 98221

P: (360) 293-1552

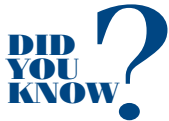
E: cory.ertel@shell.com

External Relations Manager: Cory Ertel

[www.shell.us/pugetsoundrefinery](http://www.shell.us/pugetsoundrefinery)

[facebook.com/pugetsoundrefinery](https://facebook.com/pugetsoundrefinery)

[twitter.com/Shell\\_Anacortes](https://twitter.com/Shell_Anacortes)



In 2016, Shell Puget Sound Refinery, refinery employees and Shell Oil combined to contribute over \$600,000 back into our community, and refinery volunteers logged over 6,000 volunteer hours in our community.

# Shell Puget Sound Refinery

Since the 1950s, the Shell Oil Company and its employees have called Skagit County “home,” and while a lot has changed since that time, the Shell Puget Sound Refinery’s role in producing important fuel products for our region and its commitment to supporting our community has not.

The Shell Puget Sound Refinery (PSR) fulfills a vital regional role as a West Coast gasoline, diesel and jet fuel producer, creating a reliable source of needed energy products with a steadfast commitment to safety, health and protecting the environment. In fact, the roughly 700 Shell employees and



contractors at PSR work to produce more than 25% of the fuels used in the Pacific Northwest, powering our region forward.

In producing these important fuel products, our goal is always to be the best neighbor possible and to provide lasting benefit to the community. We encourage you to provide us with your feedback and to stay connected with our refinery activities by visiting our website or by following us on Facebook and Twitter.

Whether through creating the critical fuel products that people depend on, the hundreds of family-wage jobs that help drive our local economy, the respectful stewardship of the environmental we all enjoy, or by supporting and giving back to the community we love, the Shell Puget Sound Refinery is honored to be your neighbor and to call Skagit County “home.”

1547629

# Proudly Fueling Life in the Pacific Northwest

[www.shell.us/pugetsoundrefinery](http://www.shell.us/pugetsoundrefinery)

Community Hotline  
**360-293-1797**

Main Gate  
**360-293-0800**

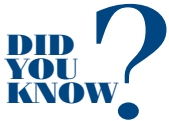
# Sims Honda



## Sims Honda

1615 S. Goldenrod Road  
Burlington, WA 98233

P: (360) 757-7467  
General Manager: Bobby Maynard  
www.simshonda.com



Honda is the #1 gas engine producer in the world.

The owners of Sims Honda have lived, worked, and raised families in the area of the world they love most, Skagit Valley.

The seed of the Sims organization began over 60 years ago with the dreams of a young logger and his desire to bring quality automotive products wrapped in an environment of old fashioned customer service to the area he grew up in. Vern Sims began his automotive career as a salesperson for Berglund Motors in Sedro Woolley.

In the summer of 1979, a new franchise was added, Honda. Now the Sims automotive group includes three successful Honda stores in Washington State, owned and operated by Vern Sims and his sons Dan and Lance.

Sims Honda is



nationally recognized as one of the top Honda dealerships in the country. Sims Honda consistently remains in the top percentile of Honda dealerships for customer service excellence. Sims has also received numerous "President Award" honors from Honda over the past 30+ years for maintaining a top level of sales and service criteria, reflected by their customer base.

Walking in to Sims Honda is a different experience than most auto stores. You will

feel the difference from the moment you are greeted. It is an environment of friendship and service without the typical hard sell atmosphere. Sims Honda has a wonderful selection of New Hondas and a large selection of all make used from domestic to import, cars to trucks.

See why more people across the state of Washington are turning to Sims.

1550635

# Sims HONDA



## The 2017 LINE UP

Serving Skagit  
County Since 1979

2017 Ridgeline



2017 HR-V



2017 Accord



2017 Civic Coupe

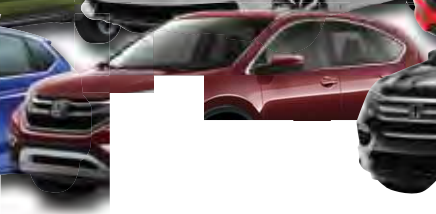


2017 Civic Sedan

2017 Fit



2017 CR-V



2017 Pilot



1-800-745-7467 • 360-757-7467 • www.simshonda.com • on I-5 Burlington • George Hopper Exit 229

1550632





# Skagit Bank

## Skagit Bank

301 East Fairhaven Ave.  
Burlington, WA 98233

P: (360) 755-0411

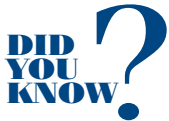
F: (360) 755-9695

Toll Free: (800) 246-4402

24 Hour Banking: (800) 215-0731

Chief Executive Officer: Cheryl Bishop

skagitbank.com



Skagit Bank continues to grow. This year we opened a new office in downtown Ballard, our first full-service business and personal banking location in King County.

Skagit Bank is built on Genuine Lasting Relationships – with our customers, with our employees, and with our communities. In an ever-changing business environment, we are as dedicated to this principle today as the day we opened our doors for business in 1958.

Skagit Bank is independently run by local people. From our home office in Burlington, Washington, we've grown throughout Northwest Washington, providing exceptional and professional service to our communities for over 50 years. Now, with offices located throughout Skagit,



Snohomish, Whatcom and King counties, we're building more relationships each and every day.

We provide a wide range of financial services to meet your business and personal financial needs. Our in-depth understanding of local conditions helps you get where you want to go. Whether you need help with a growing business or a growing family, financing for a new home or a new office, we're

here to make decisions quickly here at home. We're proud of our independent spirit and our ongoing investment in the communities we serve, and we're ready for the future.

We believe in Genuine Lasting Relationships. We are Skagit Bank.

1547249

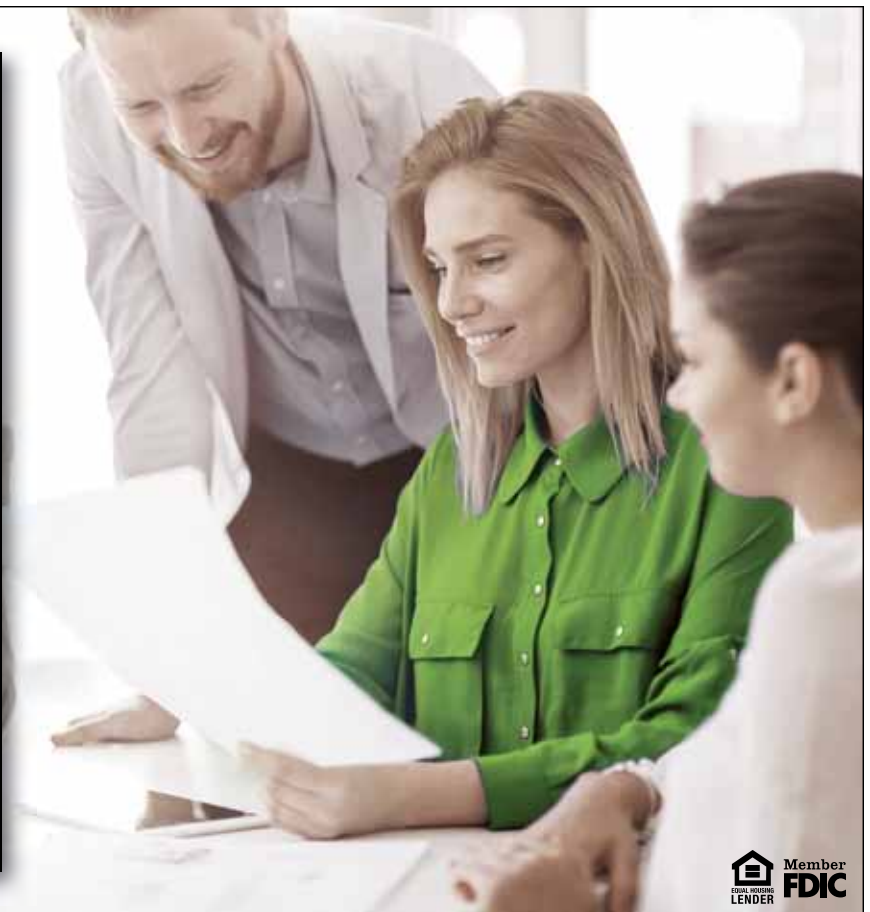
## Banking On Trust

Good communication builds trust. Trust builds Genuine Lasting Relationships. At Skagit Bank, we're committed to helping your business succeed. Count on our business team to work with you to provide the products and services that move your business ahead.

Bank on trust. Bank on Skagit.



Genuine Lasting Relationships  
(800) 246-4402 | SKAGITBANK.COM





### Skagit County Commissioners

1800 Continental Place  
Mount Vernon, WA 98273

P: (360) 416-1300

F: (360) 336-9307

E: commissioners@co.skagit.wa.us



**SKAGIT COUNTY** – Those who take advantage of the popular iMap application on the Skagit County government website are utilizing the best online interactive map in Washington State.

For information on this please visit [skagitcounty.net/maps/imap/](http://skagitcounty.net/maps/imap/)

1550320

# Skagit County Government

Skagit County boasts the richest agricultural valley in the western hemisphere, nestled between the alpine mountains of the North Cascades and emerald seas of Puget Sound.

Bountiful crops, including the finest potatoes in the world, hundreds of acres of multi-colored tulips, dairy farms, berries, apples and seed crops make our county one of the most diverse and productive agricultural regions in the U.S.

In addition to a prosperous agriculture-based economy, Skagit County is rich in natural resources. With 538,817 acres of federally owned timber land and



large holdings of private forests, there is ample room for both industry and recreation.

Manufacturing and retail jobs are prevalent here, thanks in part to an educated, experienced work force and an engaged public. Skagit County elected officials have worked hard over the years to provide good stewardship to preserve our rural lifestyle, provide opportunity for family wage jobs and protect the environment.

Tourist opportunities abound. As the gateway to the world-famous San Juan Islands, the inland sea of Puget Sound provides a recreational wonderland for kayakers, boaters, fishers and beachcombers. The North Cascades provide hiking, hunting, fishing and sightseeing.

Skagit County's three Commissioners are:  
District 1 Ron Wesen;  
District 2 Ken Dahlstedt;  
District 3 Lisa Janicki.



@SkagitGov



## SKAGIT COUNTY *Serving with Pride*

Have you tried iMap? iMap is a comprehensive, integrated information tool that brings together data from a variety of county departments. Whether you're looking for current property sales data, want to know the zoning designation of a specific parcel, are curious what crime statistics are like in your area, or if you just want to know which Commissioner District you live in, iMap is a fast, easy way to find the information you need.

The Skagit County website is a great resource for county news and information. You can stream live Commissioner meetings, re-watch previous meetings and read current press releases. To stay connected with the latest County news, follow us on Facebook and Twitter.

Interactive Maps  
[www.skagitcounty.net/Maps/iMap/](http://www.skagitcounty.net/Maps/iMap/)

SkagitCountyWA



1800 Continental Place • Mount Vernon, WA 98273 • 360-416-1300 • [www.skagitcounty.net](http://www.skagitcounty.net)

1544524

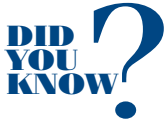


## Skagit Publishing, LLC

1215 Anderson Road  
Mount Vernon, WA 98274

P: (360) 424-3251  
Publisher: Heather Hernandez  
E: ads@skagitads.com

skagitpublishing.com | goskagit.com  
goanacortes.com | scnews.com



Skagit Publishing offers subscription-based website development services that leverage more than a century of experience in delivering compelling content through innovative media products.

1547224

# Skagit Publishing, LLC

Skagit Publishing encompasses a diverse mix of more than 50 high-quality products and services. From newspapers and websites to commercial printing and direct mail, Skagit Publishing continues to evolve as an innovative, diversified and expanding news, information and advertising source. We are here to serve Skagit County residents and businesses by providing compelling and credible local news and advertising.

Backed by our understanding of the marketplace and complemented by our assortment of products and services, Skagit Publishing reaches more customers and delivers



greater results than any other local multimedia organization.

Locally owned Skagit Publishing produces the daily *Skagit Valley Herald* and six weekly newspapers: the *Anacortes American*, *Your Fidalgo*, *Courier-Times*, *The Argus* and *Stanwood Camano News* (and the *ADvertiser*).

Special sections include Real Estate Weekly and Arts & Entertainment 360.

The paid subscriber base reaches from Island and Whatcom counties to Arlington, with the highest penetration in Mount Vernon,

Burlington, Anacortes, Camano Island and Sedro-Woolley.

Skagit Publishing's targeted publications include:

- Tourism Publications such as *Skagit County Newcomers & Visitors Guide*.
- Directories – EDASC Skagit Business Guide, Sedro-Woolley Chamber
- Fairs and Festivals Guides

As a strong community partner, Skagit Publishing also hosts the most-visited website in Skagit County, goskagit.com, with approximately 600,000 views per month. Goskagit.com merges content from all of its newspapers and publications and also hosts a free community calendar. Additional sites include goanacortes.com, scnews.com, skagitvisitor.com and skagitfarms.com.



## Advertising Solutions for Online & Print Media

From design concept to finished product, we're here for you every step of the way!

- Print advertising • Online advertising • Branding packages • Commercial printing
- Direct Mail • Email campaigns • Websites • Graphic design • Social media



1215 Anderson Road • Mount Vernon, WA 98274

Local area: 360.424.3251 • In Washington state: 800.683.3300 • Fax: 360.424.5300

E-mail: adservices@skagitpublishing.com • Website: skagitpublishing.com

1547226

**Skagit Regional Health**

P.O. Box 1376  
 Mount Vernon, WA 98273

P: (360) 428-2130  
 F: (360) 428-2416  
 www.skagitregionalhealth.org  
 and www.srclinics.org



Skagit Regional Health is the largest employer in Skagit County with more than 2,600 employees, including 175 providers.

1552277

# Skagit Regional Health



Skagit Regional Health, including Skagit Valley Hospital, Skagit Regional Clinics and Cascade Valley Hospital and Clinics, is an integrated health care system in Northwest Washington, providing advanced, quality and comprehensive services to the people of our communities.

Skagit Valley Hospital in Mount Vernon, licensed for 137 beds, features a full range of services including comprehensive cancer care; surgical services; a Level III Emergency Department; a well-appointed Family Birth Center; comprehensive diagnostics; and advanced heart and vascular care.

Skagit Regional Clinics is a network of 11 health care facilities providing primary and specialty outpatient care in north Snohomish, Island and Skagit counties. The Skagit Regional Clinics - Residency Clinic provides patients with access to physician residents who are part of Skagit Regional Health's growing Graduate Medical Education program.

Cascade Valley Hospital and Clinics includes the 48-bed acute care hospital in Arlington, five associated

clinics and a free-standing surgery center.

Skagit Regional Health is committed to providing and enhancing health care services and has a vision to "transform healthcare by improving access, service, quality and efficiency in support of our goal of a healthier community."

MyE**E**Clinic is:

OPEN ALL NIGHT

It's 3 a.m. and I feel just well enough to make it to the computer. With MyE**E**Clinic that's as far as I have to go.

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Talk to a Provider • 24/7 • 365 Days a Year • \$40  
 855-901-9139 www.MyE**E**Clinic.org



Skagit Valley Hospital • Skagit Regional Clinics

For more information please call 855-901-9139 or visit

**MyE**E**Clinic.org**



### Skagit Transit

P: (360) 757-4433  
Executive Director: Dale O'Brien  
E: adobrien@skagittransit.org  
skagittransit.org



Skagit Transit bus routes are now available on Google Maps. You can reach that link on our home page to help you plan a trip throughout the Puget Sound Region.

1553843

**Q**uality Public Transportation for a Growing Community  
Skagit Transit exists to provide safe, convenient and high quality public transportation to our growing community. Our services are vital for a rising number of residents who rely on Skagit Transit for the freedom and independence most take for granted.

An increasing number of local residents are choosing public transit over their private vehicles because of the safety, comfort and significant cost savings it offers.

**Fixed Route Service.** Skagit Transit provides 13 fixed



routes, which serve Skagit County from Concrete to the ferry terminal in Anacortes.

**Dial-A-Ride.** Dial-A-Ride offers a public transit option for those who cannot easily use the fixed-route bus stops, and who qualify for the service, allowing us to serve more residents and increase our efficiency.

**Vanpool.** Vanpools are one of our most popular and growing offerings. Groups of five to 15 commuters can use a Skagit Transit van at a low monthly fee to save money

# Skagit Transit

on fuel and reduce traffic congestion.

### County Connector.

The County Connector is a regional public transportation service coordinated by Skagit Transit, Island Transit and Whatcom Transportation Authority. This service has proven to be an incredibly popular option for commuters traveling within the tri-county area.

### Everett Express.

The Everett Express provides a convenient, comfortable and affordable ride between Skagit County and Everett Station each weekday. The route's schedule is coordinated with Sound Transit's Sounder commuter rail departure times from Everett Station for passengers traveling on to Seattle.

# Freedom. Independence.

Being able to go to work, to shop, to see your doctor and visit your friends is a privilege most take for granted. Skagit Transit provides safe and dependable public transportation. Both for those who need it and for those who choose it to improve their quality of life.



# SKAGIT TRANSIT

Fixed Routes • County Connector • Everett Express • Dial-A-Ride • Vanpool



1553837

[www.skagittransit.org](http://www.skagittransit.org) | (360) 757-4433

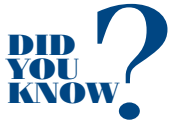


### Skagit Valley College

Dr. Tom Keegan, President  
2405 East College Way  
Mount Vernon, WA 98273

P: (360) 416-7997  
E: thomas.keegan@skagit.edu

www.skagit.edu



Skagit Valley College Customized Training and EDASC are partnering to offer monthly workshops to support workforce development education.

1552258

# Skagit Valley College

With a focus on excellence, Skagit Valley College aligns its Workforce Education programs with regional and state economic development strategies. By maintaining strong connections with community leaders and key partnerships with business and industry, SVC provides training that responds to employer needs.

SVC is proud to be one of 30 colleges nationwide — and only three from Washington — selected to participate in The Pathways Project led by the American Association of Community Colleges. Funded through a \$5.2 million Bill and Melinda



Gates Foundation grant, The Pathways Project provides a unique opportunity for SVC to identify new strategies that reduce barriers to student success. It builds upon the innovative work already in place at SVC and it supports the College's focus on excellence in access, achievement, and community. Participation in this project is positioning SVC as a national leader in student achievement.

From Grain to Glass to Table — With partnership

support from Viva Farms, the Port of Skagit, and the WSU Bread Lab, Skagit Valley College has received a \$150k Workforce Development grant to develop cross-disciplinary curriculum, targeted outcomes, and enhanced industry engagement among three of SVC's innovative programs: Sustainable Agriculture, Craft Brewing, and Culinary Arts. The project emulates industry, with students working together to identify ingredients and growing best practices that lead to producing the best commodities for consumption and that support our local economy.

Visit us online at [www.skagit.edu](http://www.skagit.edu)



## Focused on Excellence

With partnership support from Viva Farms, Port of Skagit, and WSU Bread Lab, SVC has received a \$150k grant to develop cross-disciplinary curriculum, outcomes, and industry engagement among three of SVC's programs: Sustainable Agriculture, Craft Brewing, and Culinary Arts.

**Darren Greeno,**  
Dean of Workforce Education  
360.416.7729  
[darren.greeno@skagit.edu](mailto:darren.greeno@skagit.edu)  
[www.skagit.edu](http://www.skagit.edu)





### Spane Buildings

1611 Buck Way  
Mount Vernon, WA 98273

P: (360) 424-1505

F: (360) 424-1502

General Manager/Owner: Jim Spane

E: jim@spane.com

spane .com



Pole buildings became popular in the 1930's during the great depression. They received this name due to the use of old telephone poles for construction. Spane has been building pole barns since 1945. Pioneers in the industry and clearly the most experienced in our area.

1547230

### Custom-Designed, Custom Built

For over 70 years, we've been constructing distinguished horse arenas, private residences, commercial structures, barns and garages throughout Western Washington. Our buildings are known for their beauty, functionality, and long-lasting value.

### Local Craftsmen

We employ the highest-quality local craftsmen who are committed to completing your project on time and on-budget.

### Life-Long Relationships

We build more than structures; we build solid, long-lasting relationships with

# Spane Buildings, Inc.



our customers. We care about the long-term future of the building industry; we're actively involved in local, regional, and state building industries.

### Community Asset

We support local businesses and non-profits, and we make every effort to use local supplies.

### Locally Owned and Operated

Our post-frame construction

company dates back to 1945 when founder Victor Spane set the standard for quality and innovation. His techniques were so notable he was awarded several patents. This standard still serves as the foundation for how Spane Buildings are constructed today. Feel free to call us for any of your building needs, whether it is for a new building, a re-roof or siding, or a new concrete patio.



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[www.spane.com](http://www.spane.com)

Office

1611 Buck Way Mount Vernon, WA 98273

Call (800) 310-2136 today for a free estimate!

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### Commercial



### Shops



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### Roofing



### Homes



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**WALLACE  
& ASSOCIATES  
INSURANCE**

**Wallace & Associates Insurance**

200 E. Fairhaven Avenue  
Burlington, WA 98233

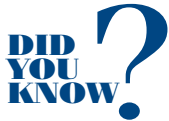
P: (360) 755-0631

F: (360) 755-9389

President: Eric Dykstra

E: wallace@wallace-insurance.com

www.wallaceins.com



We've been helping local families and businesses from the heart of Skagit County for over 70 years! Let Our Homegrown Team work for YOU.

1552276

# Wallace & Associates Insurance

Wallace & Associates Insurance has been helping Skagit County residents and businesses for over 70 years. Our success is reflected in our motto: "Our Homegrown Team Works for You!" As an independent insurance company, Wallace represents, not just one, but MANY quality carriers. This allows us to search for the best services for your specific needs.

Whether you're looking for insurance for your business, farm, home, logging company, teenage driver, and so forth, our team prides itself on finding the best coverage and value for you!

We love to offer free policy reviews, because so many times we find a better fit for folks than what



they had been purchasing. That's been the Wallace & Associates advantage for over 70 years! Norm Wallace founded our agency on Fairhaven in Burlington back in 1945, and we are still going strong. We think that's a pretty good "review" that we're doing it right. So come on in and sit down with a team member. Remember, Our Homegrown Team Works for YOU and represents such fine companies as:

- Safeco
- Liberty Mutual
- CBIC
- Oregon Mutual
- Hartford AARP
- Travelers Insurance
- Fireman's Fund
- Hartford
- National Flood
- Foremost
- Kemper
- Grange
- Progressive
- Zurich

## CALL TODAY FOR A FREE POLICY REVIEW!



**WALLACE  
& ASSOCIATES  
INSURANCE**

**Our Homegrown Team  
Works for YOU!**

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**Helping Families, Businesses & Contractors with their insurance needs since 1945!**

1552266



**Williams & Nulle, PLLC**

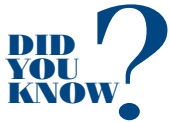
407 Pine Street  
 Mount Vernon, WA 98273

P: (360) 336-6611  
 F: (360) 336-6581  
 E: info@wncpa.com

1101 8th Street, Suite D  
 Anacortes, WA 98221

P: (360) 293-6913  
 F: (360) 293-9084

wncpa.com



We were established in 1952 and have been a part of the business community for over 60 years.

1550297

# Williams & Nulle, PLLC

## There is No More NORMAL

Williams & Nulle's professional staff believes that today's complicated business climate requires more than a traditional accountant's services. Successful companies require a full range of business and financial management services in order to plot the most profitable course for their business and personal financial futures. Williams & Nulle does this simply by working closely with business owners and managers providing tax, accounting, auditing, and management advisory services. Specialized industry expertise for management consultation and decision making include:

- Agriculture
- Construction
- Food services
- Forest products
- Manufacturing
- Professional services: law, medicine, architecture, and engineering
- Real estate development and construction

With offices in Anacortes and Mount Vernon, Williams & Nulle is the largest CPA firm in Skagit, Island, and San Juan Counties. The 63-year-old firm is licensed and accredited

through successful completion of a practice monitoring peer review program conducted by the American Institute of Certified Public Accountants. All professional staff members are licensed, local CPAs who are sincerely interested in the success of each client and the community.

Principals include:

- Mike Cunningham
- Mark Reed
- Steve Tobiason
- Warren Walz

## An Uncomplicated Approach.

We establish relationships with business owners and managers to help them plot the most profitable course for their business and personal financial futures.

### Preserving Your Earnings Through Planning

- Tax Services
- Estate Planning
- Individual Tax Planning
- Business Start-up Services
- Business Tax Planning
- Computer Consulting
- Accounting and Auditing Services
- Management Advisory
- Financial Decision Assistance
- Continuing Business Tax Services
- Special Tax Expertise
- Specialized Industry Expertise



**Mount Vernon**

407 Pine Street  
 Mount Vernon, WA 98273  
 Phone (360) 336-6611  
 Fax (360) 336-6581

**Anacortes**

1101 8th Street, Suite D  
 Anacortes, WA 98221  
 Phone (360) 293-6913  
 Fax (360) 293-9084

**Oak Harbor**

Phone (360) 679-2234

[www.wncpa.com](http://www.wncpa.com)

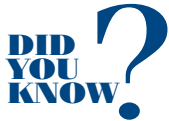


### Williams Northwest Pipeline

295 Chipeta Way  
Salt Lake City, UT 84108

P: (801) 583-8800  
E: WilliamsContact@williams.com

www.williams.com • blog.williams.com  
Facebook: @WilliamsEnergyCo



Northwest Pipeline provided 89 percent of the natural gas consumed in the state of Washington in 2015. Our three largest customers in Washington are Puget Sound Energy, Avista Corporation and Cascade Natural Gas.

1553841

# Williams Northwest Pipeline

Williams' Northwest Pipeline is a major transporter of natural gas that heats homes and is used to generate electricity. In fact, Williams delivered 89 percent of the natural gas consumed in the state of Washington in 2015.

The Northwest Pipeline system has changed significantly since its beginnings nearly 60 years ago. Like the Western states it serves, Northwest's transmission system has expanded to meet the demands of growth. Today the pipeline is a primary artery for the transmission of natural gas to the Pacific Northwest and Intermountain Region.



What began as a 1,500-mile pipeline is now a 4,000-mile bi-directional transmission system crossing the states of Washington, Oregon, Idaho, Wyoming, Utah and Colorado. Northwest's bi-directional system provides access to British Columbia, Alberta, Rocky Mountain and San Juan Basin gas supplies.

Northwest Pipeline has 1,309 miles of natural gas transmission pipeline in the state of Washington with 13 compressor stations.

### About Williams

You may have never heard of Williams, but millions of Americans depend on us every day. Williams is one of the leading energy infrastructure companies in North America. We deliver about 14 percent of the natural gas consumed in the United States. Founded in 1908, the company has a long history of operating safely and reliably.

# Call Before You Dig

*A pipeline could be buried near you.*

**Call 811 Before You Dig! It's The Law.**

For more information, contact us at our non-emergency number:

**1-800 WILLIAMS**



© 2016 The Williams Companies, Inc. All rights reserved.



The people of Washington depend on Williams pipelines to help meet their energy needs. That's why we're depending on excavators to call 811 before digging anywhere in the vicinity of our pipelines.

If you should happen to accidentally strike a pipeline, it is important that you contact us immediately. Even minor damage could result in a future leak if not promptly repaired.



**Know what's below.  
Call before you dig.**

1553836

# WYCOFF

Commercial and Family Insurance

## Wycoff Insurance

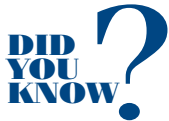
P.O. Box 1010, 501 South Second St.  
Mount Vernon, WA 98273

P: (360) 336-2112

F: (360) 336-5241

Partners: Donnie Keltz, Chris Eisses,  
Bill Feeney

wycoffinsurance.com



Wycoff Insurance Agency has been in downtown Mount Vernon since 1972 and we currently have over 200 years of insurance experience in our office today.

# Wycoff Insurance

Wycoff Insurance Agency is a locally owned independent insurance agency headquartered in Mount Vernon, WA since 1972. Wycoff is highly respected within the insurance industry and within the community. Our professional staff strives to find the right insurance solution for all of our clients.

Our agency specializes in providing insurance to businesses and families. Whether you are a local coffee shop, a large general contractor, a family with highly complex needs or a new family that's just getting started, we have the products and

experience to make sure you are adequately protected.

As an independent broker we work with some of the largest and most financially secure insurance companies in our industry. We are able to market your account to all of these great companies to find the best fit for you.

Wycoff provides insurance and risk management services to many types of business clients:

- Non-Profit
- Contractors
- Restaurant/Hospitality
- Timber Cutters/Haulers/Logging
- Property Owners/Managers
- Farm/Ranch
- Wholesale and Distribution
- Social Service Agencies

- Manufacturing
- Saw Mills
- Transportation
- Retail
- Professional Services
- Directors + Officers
- and more

Our personal lines Division offers many types of insurance: Homeowners, Auto, Umbrella, Boat/Yacht, Life, flood and more.

Wycoff Insurance works for you. When we accept the opportunity to handle your insurance, it is with a sense of accepting a trust. This trust is repaid in kind with responsibility, confidentiality and superior service. Call us today and make Wycoff Insurance Agency part of your team.

1552272

*Here to help you mind your Business Insurance Needs*

# WYCOFF

Auto • Home • Life • Business • Bonds

We offer complete insurance coverage tailored to your unique needs, always keeping your best interests at heart.



Commercial and Family Insurance

501 S Second St., Mount Vernon • 360.336.2112 • [www.wycoffinsurance.com](http://www.wycoffinsurance.com)

1552284



# Advancing Skagit County's Economy

*Our Community, Our Future*

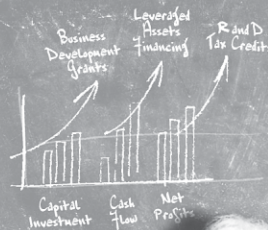
- ◆ Foster New Economic Growth within Skagit County
- ◆ Build Foundations for the Future
- ◆ Build Skagit Brand and Global Partnerships
- ◆ Advance Inclusive Growth and Community Building
- ◆ Magnify Skagit County's Voice as a Regional Leader



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Get the answers to questions  
you never thought to ask.



CERTIFIED PUBLIC ACCOUNTANTS

Smart Business Needs to Know

What's behind your bottom line? How accurate is your profit forecast? What are your key performance indicators? These are just a few of the broad range of domestic and cross-border business advisory services our experienced team provides.

Join the growing list of smart businesses that benefit from VSH creative accounting know-how.

360.734.8715 • vshcpa.com

INVESTOR NAME	LEVEL	INDUSTRY
3D Corporation	Silver	Information Technology/ Internet
A-1 Shredding, Inc.	Small Business	Retail
Ace Hardware	Small Business	Retail
Airporter Shuttle / Bellair Charters	Small Business	Transportation
Allixo Technologies	Small Business	Information Technology/ Internet
Allstate - Booth Insurance Agency	Small Business	Insurance Services
American Red Cross Serving Northwest Washington	Non-Profit	Non-Profit
Anacortes American	Investor	Media Services
Anacortes Chamber of Commerce	Non-Profit	Associations/Clubs/ Chambers
Anacortes Financial Associates	Small Business	Financial and Banking Services
Angel of the Winds Casino Hotel	Small Business	Arts, Entertainment and Recreation
Arbor-Pacific Forestry Services, Inc.	Small Business	Forestry
Archer Halliday Group P.S. CPA	Small Business	Accountants
Aspen Power Catamarans, LLC	Small Business	Manufacturing / Marine
Associated General Contractors of Washington	Small Business	Associations/Clubs/ Chambers
Atkinson Family Dentistry	Small Business	Health Care and Social Assistance
Avalon Golf Links	Small Business	Arts, Entertainment and Recreation
Axthelm Construction and Development, Inc. - ACI	Small Business	Construction and Construction-Related
Bay Baby Produce	Small Business	Agriculture
Bank of the Pacific	Small Business	Financial and Banking Services
Banner Bank	Small Business	Financial and Banking Services
Bay Ridge Business Park	Small Business	Real Estate Services
Bayside Specialties, Inc.	Small Business	Advertising/Marketing
Bayview Edison Industries, Inc.	Small Business	Manufacturing
BBC Biochemical	Small Business	Biotech / Manufacturing
BC Accounting Inc.	Small Business	Accountants
Bellingham Capital Management Inc.	Small Business	Financial and Banking Services
Birch Equipment Rentals & Sales	Small Business	Retail / Construction-Related
Blade Chevrolet / Commercial Vehicles	Small Business	Automotive Services / Retail

## EDASC INVESTOR LEVELS

<b>Diamond</b> . . . . .	<b>\$12,500*</b>
<b>Emerald</b> . . . . .	<b>\$10,000*</b>
<b>Platinum</b> . . . . .	<b>\$7,500*</b>
<b>Gold</b> . . . . .	<b>\$5,000*</b>
<b>Silver</b> . . . . .	<b>\$2,500</b>
<b>Team</b> . . . . .	<b>\$1,000</b>
<b>Small Business Supporter</b> . . . . .	<b>\$500</b>
<b>Non-Profit Supporter</b> . . . . .	<b>\$200</b>

\*EDASC Signature Level Investors commit to an annual investment of \$5,000 or more. Signature Investors receive special recognition at events and in print and web publications throughout the year.

## 2017 SIGNATURE INVESTORS

### DIAMOND

Heritage Bank

Skagit Regional Health

### EMERALD

PACCAR Technical Center

### PLATINUM

Skagit Publishing

### GOLD

Chmelik, Sitkin and Davis P.S. Shell Puget Sound Refinery

Dakota Creek Industries

Skagit Bank

Larson Gross CPAs and

Skagit Valley College

Consultants

US Bank

Peoples Bank

### SIGNATURE PUBLIC PARTNERS

Skagit County

Port of Anacortes

Port of Skagit

INVESTOR NAME	LEVEL	INDUSTRY
Bouslog Properties	Small Business	Real Estate Services
Boys & Girls Clubs of Skagit County	Non-Profit	Non-Profit
Brandman University, Chapman University System	Non-Profit	Educational Services
BrandQuery, LLC	Small Business	Advertising/Marketing
BrandStrategy, Inc.	Small Business	Advertising/Marketing
Brown Line LLC	Team	Transportation
Brown McMillen Real Estate	Small Business	Real Estate Services
Budget Blinds of Marysville WA	Small Business	Retail
Burlington Chamber of Commerce	Non-Profit	Associations/Clubs/ Chambers
Burlington-Edison School District	Public	Educational Services / Public Sector
Burlington Rotary Club	Non-Profit	Non-Profit
Burton Jewelers	Small Business	Retail

# EDASC INVESTORS

INVESTOR NAME	LEVEL	INDUSTRY
Business Support Services	Small Business	Accountants
Calico Cupboard Cafe & Bakery	Small Business	Food Services
Candlewood Suites Burlington	Small Business	Hospitality Services
Cap Sante Inn	Small Business	Hospitality Services
Car Care Clinic at Gateway Transmissions	Small Business	Automotive Services
CARE E ME - Non Emergency Transportation	Small Business	Transportation
Carletti Architects P.S.	Small Business	Architects
Cascade Facial Surgery and Aesthetics, PLLC	Small Business	Health Care and Social Assistance
Cascade Mall	Team	Retail
Cascade Natural Gas Corporation	Team	Utilities
Cascades Job Corps College & Career Academy	Team	Educational Services Public Sector
Cascadia Eye Associates	Small Business	Health Care and Social Assistance
Cedar Creek Lumber	Small Business	Forestry
Celtic Arts Foundation	Non-Profit	Non-Profit
Chad Fisher Construction	Team	Construction and Construction-Related
Chemtrade West US LLC	Small Business	Manufacturing
Chicago Title Company	Small Business	Real Estate Services
Chinook Enterprises	Small Business	Employment Services Non-Profit
Chmelik, Sitkin & Davis P.S.	Gold	Legal Services
Chrishaven Trees	Small Business	Agriculture - Wholesale
Chuckanut Valley Veterinary Clinic	Small Business	Health Care and Social Assistance
City of Anacortes	Municipal	Municipal
City of Burlington	Municipal	Municipal
City of Mount Vernon	Municipal	Municipal
City of Sedro-Woolley	Municipal	Municipal
Coastal Community Bank	Small Business	Financial and Banking Services
Columbia Bank	Small Business	Financial and Banking Services
Comcast	Small Business	Information Technology/ Internet
Community Action of Skagit County	Team	Non-Profit
Concrete Chamber of Commerce	Non-Profit	Associations/Clubs/ Chambers
Construction Unlimited Inc.	Team	Construction and Construction-Related
Corporate Air Center	Small Business	Aviation

INVESTOR NAME	LEVEL	INDUSTRY
Country Meadow Village	Small Business	Health Care and Social Assistance
Courier-Times	Investor	Media Services
CPI Plumbing and Heating	Small Business	Construction and Construction-Related
Crown Distributing Co. LLC	Small Business	Beverages Soft Drinks, Beer & Wine
Custom BioPlastics	Small Business	Manufacturing
Dahl Electric, Inc.	Small Business	Construction and Construction-Related
Dahlstedt Family Properties	Team	Construction and Construction-Related
Dakota Creek Industries, Inc.	Gold	Manufacturing / Marine
Debt Recovery Specialists	Small Business	Financial and Banking Services
Deception Distilling LLC	Small Business	Beverages
Dimensional Communications	Small Business	Information Technology/ Internet
Draper Valley Farms	Small Business	Agriculture
Dry Air Technology	Small Business	Manufacturing
Dunlap Towing	Team	Marine / Transportation
Dwayne Lane's Auto Family	Small Business	Automotive Services / Retail
Ed Finlan Group - Tracy Sanders-Bartholomeus	Small Business	Real Estate Services
EDCO, Inc.	Small Business	Manufacturing / Aerospace
Eddyline Kayaks	Small Business	Manufacturing / Marine
Edward Jones - Jeffrey Pleet	Small Business	Financial and Banking Services
Enterprise Office Systems, Inc.	Small Business	Retail
Express Employment Professionals	Small Business	Employment Services
Fairfield Inn & Suites By Marriott Burlington	Small Business	Hospitality Services
Farm Power NW	Small Business	Utilities
Farmers Insurance - Mike Gubrud Agency	Small Business	Insurance Services
Ferrellgas	Small Business	Oil and Gas Refining & Distribution
Fidalgo Bay Coffee Company	Small Business	Beverages
Finchbrook Partners	Small Business	Financial and Banking Services
Fisher Construction Group	Team	Construction and Construction-Related
Follman Counseling Agency	Small Business	Health Care and Social Treatment and Recovery Center Assistance

INVESTOR NAME	LEVEL	INDUSTRY
Food Services, Inc.	Team	Food Services
Foothills Toyota	Small Business	Automotive Services
Fortiphi, LLC	Small Business	Insurance Services
Foss Heating & Cooling	Small Business	Construction and Construction-Related
Friendship House	Non-Profit	Non-Profit / Health Care and Social Assistance
Frontier Communications	Small Business	Information Technology/ Internet
FSC Enterprises, LLC	Small Business	Construction and Construction-Related
Furlong Butler Attorneys	Small Business	Legal Services
Garrison Engineering	Small Business	Engineering/Surveying
Gen-X Graphics and Printing	Small Business	Graphic Design/Signs / Advertising/Marketing
GeoTest Services, Inc.	Small Business	Construction and Construction-Related
Goodwinds	Small Business	Manufacturing
Goodyear Nelson	Small Business	Forestry
Guardian NW Title & Escrow of Skagit County	Small Business	Real Estate Services
Haggen Food and Pharmacy	Team	Food Services/Retail
Hampton Inn & Suites by Hilton - Burlington, WA	Small Business	Hospitality Services
Harmsen & Associates	Small Business	Engineering/Surveying
Hart's Floral	Small Business	Retail
Hats Off T-Shirts & Engraving	Small Business	Advertising/Marketing
Hawthorne Funeral Home & Memorial Park	Small Business	Health Care and Social Assistance
Healthier Vending NW	Small Business	Food Services
Heritage Bank	Diamond	Financial and Banking Services
Heritage Flight Museum	Non-Profit	Arts, Entertainment and Recreation / Non-Profit
Hexcel Corporation	Small Business	Manufacturing / Aerospace
Hilde Family Dentistry	Small Business	Health Care and Social Assistance
HKP Architects, LLP	Small Business	Architects
Holiday Inn Express Hotel & Suites	Small Business	Hospitality Services
Holland Health Services, Inc.	Small Business	Health Care and Social Assistance
Home Trust of Skagit	Non-Profit	Non-Profit
Homeplace Burlington	Small Business	Health Care and Social Assistance

INVESTOR NAME	LEVEL	INDUSTRY
Hotel Services Group	Silver	Lodging and Hospitality Management
Housing Authority of Skagit County		Non-Profit Non-Profit
Ideal Rent-All	Small Business	Retail
Il Granaio Italian Restaurant	Small Business	Food Services
Image360	Small Business	Graphic Design/Signs
Industrial Resources Inc.	Small Business	Construction and Construction-Related
Integra LTC Solutions	Small Business	Information Technology/ Internet
Interpreting Technology	Small Business	Information Technology
Irving Construction Corporation Inc.	Small Business	Construction and Construction-Related
Island Hospital	Team	Health Care and Social Assistance
Janicki Industries, Inc.	Silver	Manufacturing / Aerospace
Janicki Logging & Construction Co., Inc.	Small Business	Forestry
John L. Scott - Anacortes/Skagit Valley	Small Business	Real Estate Services
John L. Scott Skagit - Baird & Russell Team	Small Business	Real Estate Services
John Piazza Jr Construction & Remodeling, Inc	Small Business	Construction and Construction-Related
John R. Brown, CPA, Inc., PS.	Small Business	Accountants
Judd & Black Appliance	Small Business	Retail
Junior Achievement	Non-Profit	Non-Profit
K S Excavating, Inc.	Small Business	Construction and Construction-Related
KBA, Inc.	Small Business	Construction and Construction-Related
Kulshan Commercial Investment	Small Business	Real Estate Services Real Estate
La Conner Chamber of Commerce	Non-Profit	Associations/Clubs/ Chambers
La Conner Country Inn and Channel Lodge	Small Business	Hospitality Services
La Conner Maritime Service	Small Business	Marine
La Conner School District #311	Public	Educational Services
Lake Erie Trucking	Small Business	Transportation
Lakeside Industries	Team	Construction and Construction-Related / Mining, Quarrying & Aggregates
Land Title and Escrow Company of Skagit County	Small Business	Real Estate Services

# EDASC INVESTORS

INVESTOR NAME	LEVEL	INDUSTRY
Landed Gentry Development, Inc.	Team	Construction and Construction-Related
Larson Gross CPAs and Consultants	Gold	Accountants
Latitude Marine Services L.L.C.	Small Business	Manufacturing
Lautenbach Industries	Small Business	Waste Management and Remediation Services
Law Offices of Carol L. Edward & Associates, PS	Small Business	Legal Services
Lefebber Turf Farm	Small Business	Agriculture
Legend Brands	Small Business	Manufacturing
Lincoln Theatre Center Foundation	Non-Profit	Arts, Entertainment and Recreation / Non-Profit
Majestic Inn & Spa	Small Business	Hospitality Services
Martin Commercial Fueling, Inc.	Small Business	Oil and Gas Refining & Distribution
Martin Marietta	Small Business	Mining, Quarrying & Aggregates / Construction and Construction-Related
Maul Foster & Alongi, Inc.	Team	Engineering/Surveying
McCary Creative	Small Business	Retail
McGregor Benefits	Team	Insurance Services
McIntyre Hall - Performing Arts Center	Non-Profit	Arts, Entertainment and Recreation / Non-Profit
McMullen & Ochs PLLC, Attorney at Law	Small Business	Legal Services
Micro AeroDynamics Corporation	Small Business	Manufacturing / Aviation
Middle Way Acupuncture Institute	Small Business	Health Care and Social Assistance
Miles Sand & Gravel	Team	Mining, Quarrying & Aggregates
Mobile Music Unlimited	Small Business	Automotive Services / Retail
Moss Adams LLP	Team	Accountants
Mount Vernon Chamber of Commerce	Non-Profit	Associations/Clubs/Chambers
Mount Vernon Community Services Office	Public	Public Sector
Mount Vernon School District #320	Public	Educational Services
Museum of Northwest Art	Non-Profit	Arts, Entertainment and Recreation / Non-Profit
Mystic Sea Charters	Small Business	Arts, Entertainment and Recreation / Marine
Nationwide Insurance - Whims Agency	Small Business	Insurance Services

INVESTOR NAME	LEVEL	INDUSTRY
Natural Way Chiropractic	Small Business	Health Care and Social Assistance
Nell Thorn Restaurant	Small Business	Food Services
Noel Communications Inc.	Small Business	Information Technology/Internet
Nordic Tugs Inc.	Small Business	Manufacturing / Marine
North Cascades Institute	Non-Profit	Non-Profit
North Coast Credit Union	Small Business	Financial and Banking Services
North Puget Sound Carpenters Local 70	Non-Profit	Non-Profit
North Sound Brewing Company	Small Business	Beverages
Northwest Agriculture Business Center	Non-Profit	Agriculture
Northwest Farm Credit Services	Small Business	Financial and Banking Services
OASYS, Inc.	Small Business	Information Technology/Internet
OIC of Washington	Non-Profit	Non-Profit
Oostra Rouw & Associates	Small Business	Accountants
Opus Bank	Small Business	Financial and Banking Services
PACCAR Technical Center	Emerald	Manufacturing
Pacific Northwest Trail Association		Non-Profit Non-Profit
Pacific Party Canopies, Inc.	Small Business	Retail
Pacific Pile & Marine, L.P.	Small Business	Manufacturing
Pacific Woodtech Corporation	Team	Manufacturing
Padgett & Padgett PLLC	Small Business	Accountants
Pat Rimmer's Les Schwab Tire Centers	Small Business	Automotive Services / Retail
PayNorthwest	Small Business	Employment Services
PeaceHealth United General Medical Center	Silver	Health Care and Social Assistance
Peoples Bank	Gold	Financial and Banking Services
PetroCard	Small Business	Oil and Gas Refining & Distribution
Pioneer Market / Mount Vernon Red Apple Market	Small Business / Retail	
Plumeria, Inc.	Small Business	Retail
PND Engineers, Inc.	Small Business	Engineering/Surveying
Port of Anacortes	Public	Public Sector
Port of Skagit	Public	Public Sector
Presidio Construction, Inc.	Small Business	Construction and Construction-Related



INVESTOR NAME	LEVEL	INDUSTRY
Public Utility District #1 of Skagit County	Public	Utilities
Puget Sound Energy	Team	Utilities
Quantum Construction, Inc.	Small Business	Construction and Construction-Related
R I S Insurance	Small Business	Insurance Services
Rallye Auto Sales	Small Business	Automotive Services / Retail
Ravnik & Associates	Small Business	Engineering/Surveying
RE/MAX Territory NW	Small Business	Real Estate Services
Regence BlueShield	Small Business	Insurance Services
Reisner Distributor, Inc.	Small Business	Oil and Gas Refining & Distribution
Robert W. Baird & Co.	Small Business	Financial and Banking Services
Rosario Skin Care	Small Business	Health Care and Social Assistance
S & B Farms, Inc.	Small Business	Agriculture
Sakata Seed America, Inc.	Small Business	Agriculture
Sakuma Bros Farms, Inc.	Small Business	Agriculture
Samish Indian Nation	Non-Profit	Public Sector
SaviBank	Small Business	Financial and Banking Services
Scott Milo Gallery	Small Business	Arts, Entertainment and Recreation
SeaBear	Small Business	Food Processing
Secret Harbor	Non-Profit	Non-Profit
Sedro-Woolley Auto Parts, Inc.	Small Business	Automotive Services
Sedro-Woolley Chamber of Commerce	Non-Profit	Associations/Clubs/Chambers
Sedro-Woolley School District #101	Public	Educational Services
Semrau Engineering & Surveying	Small Business	Engineering/Surveying
SERVPRO of Skagit County	Small Business	Waste Management and Remediation Services
Shell Puget Sound Refinery	Gold	Oil and Gas Refining & Distribution
Sierra Pacific Industries	Small Business	Forestry
Sims Honda	Small Business	Automotive Services
Skagit Adult Day Program	Non-Profit	Health Care and Social Assistance
Skagit Bank	Gold	Financial and Banking Services
Skagit's Best Salsa Company	Small Business	Food Processing

INVESTOR NAME	LEVEL	INDUSTRY
Skagit Council of Governments	Public	Public Sector
Skagit County	Municipal	Municipal
Skagit County Historical Museum	Non-Profit	Arts, Entertainment and Recreation
Skagit Domestic Violence & Sexual Assault Services	Non-Profit	Non-Profit
Skagit Endodontics LLC	Small Business	Health Care and Social Assistance
Skagit Farmers Supply	Small Business	Agriculture
Skagit Golf & Country Club	Non-Profit	Arts, Entertainment and Recreation
Skagit Habitat For Humanity	Non-Profit	Non-Profit
Skagit Island Human Resource Management Association	Non-Profit	Non-Profit
Skagit Land Trust	Non-Profit	Non-Profit
Skagit Law Group, PLLC	Small Business	Legal Services
Skagit Media Marketing	Small Business	Advertising/Marketing
Skagit Publishing	Platinum	Media Services / Advertising/Marketing
Skagit Readymix	Small Business	Mining, Quarrying & Aggregates
Skagit Regional Health	Diamond	Health Care and Social Assistance
Skagit River Steel & Recycling	Small Business	Waste Management and Remediation Services
Skagit Speedway	Small Business	Arts, Entertainment and Recreation
Skagit Symphony	Non-Profit	Arts, Entertainment and Recreation
Skagit Transit	Public	Transportation
Skagit Transportation, Inc.	Small Business	Transportation
Skagit Valley College	Gold	Educational Services
Skagit Valley Family YMCA, Inc.	Non-Profit	Non-Profit
Skagit Valley Herald	Investor	Media Services
Skagit Valley Tulip Festival	Non-Profit	Non-Profit
Skagit/Island Counties Builders Association	Non-Profit	Associations/Clubs/Chambers
Smiley Insurance Services, Inc.	Small Business	Insurance Services
Smiley Management Services	Small Business	Real Estate Services
Snelson Companies, Inc.	Small Business	Construction and Construction-Related
Sound Development Group, LLC	Small Business	Engineering/Surveying
Sound Media - Business Development Solutions	Small Business	Advertising/Marketing
Sound Ocean Metal Fabricators	Small Business	Manufacturing / Marine

INVESTOR NAME	LEVEL	INDUSTRY
Sound Shredding & Recycling	Small Business	Retail
Spane Buildings, Inc.	Small Business	Construction and Construction-Related
Speedy Automated Mailers Inc.	Small Business	Advertising/Marketing
State Farm Insurance - Keith Sorestad Agency	Small Business	Insurance Services
Stowe's Shoes & Clothing, Inc.	Small Business	Retail
Strandberg Construction, Inc.	Small Business	Construction and Construction-Related
Strauss Jewelers	Small Business	Retail
Sunland Bark and Topsoils Company	Small Business	Retail
Swinomish Casino and Lodge	Team	Hospitality Services
Swinomish Indian Tribal Community	Small Business	Public Sector
T Bailey, Inc.	Small Business	Manufacturing / Marine
Taylor Shellfish Farms	Team	Agriculture
Team Corporation	Small Business	Manufacturing
The Argus	Investor	Media Services
The Language Exchange, Inc.	Small Business	Professional Services
The Learning Ladder Child Development Center	Small Business	Educational Services
The Outlet Shoppes at Burlington	Small Business	Retail
The Reed Advantage	Small Business	Educational Services
The Truss Company	Small Business	Manufacturing
Tomco Marine Group, Inc.	Small Business	Manufacturing / Marine
Town of La Conner	Public	Municipal
TRANSPAC MARINAS, INC.	Small Business	Manufacturing / Marine
TRICO Companies LLC	Team	Construction and Construction-Related
TruckVault	Small Business	Manufacturing
Tyee Capital Management, A Financial Advisory Practice of Ameriprise Financial, Inc.	Small Business	Financial and Banking Services
U.S. Bank	Gold	Financial and Banking Services
Umpqua Bank Home Lending	Small Business	Financial and Banking Services
United Way of Skagit County	Non-Profit	Non-Profit
Vander Wel, Jacobson & Kim, PLLC	Small Business	Legal Services
Van's Equipment Co., Inc.	Small Business	Retail
Viva Farms	Non-Profit	Agriculture Non-Profit
Viva Tierra Organic	Small Business	Agriculture

INVESTOR NAME	LEVEL	INDUSTRY
Volunteers of America	Non-Profit	Non-Profit
Western Washington - Dispute Resolution Center		
VSH Certified Public Accountants	Team	Accountants
Wallace & Associates	Small Business	Insurance Services
Wallace Ventures LLC	Small Business	Real Estate Business Park
Walton Beverage Company	Small Business	Beverages / Soft Drinks, Beer & Wine
Washington Bulb Company, Inc.	Team	Agriculture
Washington Federal	Team	Financial and Banking Services
Waste Management of Skagit County	Small Business	Waste Management and Remediation Services
Wave	Small Business	Information Technology/Internet
Welch Brothers Construction	Small Business	Construction and Construction-Related
Wells Fargo Bank	Small Business	Financial and Banking Services
Wells Nursery LLC	Small Business	Retail
Whole Energy Fuels	Small Business	Oil and Gas Refining & Distribution
William J. Toomey CPA	Small Business	Accountants
Williams & Nulle, PLLC	Small Business	Accountants
Williams / NW Pipeline	Small Business	Utilities
Wilson Engineering, LLC	Small Business	Engineering/Surveying
Windermere Commercial Real Estate	Small Business	Real Estate Services
Windermere Real Estate / Anacortes Properties	Small Business	Real Estate Services
Windermere Real Estate / Skagit Valley	Small Business	Real Estate Services
Windermere Real Estate / Stanwood	Small Business	Real Estate Services
WorkSource Skagit / Employment Security Department	Non-Profit	Employment Services
WSU North Puget Sound at Everett	Team	Educational Services
Wycoff Insurance Agency	Small Business	Insurance Services
Young International Consulting	Small Business	Professional Services
Youth Dynamics	Non-Profit	Educational Services / Non-Profit

# 2017 EDASC BUSINESS INVESTORS DIRECTORY

The following companies are investors of the  
Economic Development Alliance of Skagit County



## ACCOUNTANTS

### Archer Halliday Group P.S. CPA

1621 Cornwall Ave.  
Bellingham, WA 98225  
(360) 756-1010  
archer@archerhalliday.com  
www.archerhalliday.com  
Contact: Bernadette Halliday

### BC Accounting Inc.

1202 S. 2nd St., Ste B  
Mount Vernon, WA 98273  
(360) 419-5222  
bekki@bekkicox.com  
www.bekkicox.com  
Contact: Bekki Cox

### Business Support Services

1001 E. Maple St.  
Bellingham, WA 98225  
(360) 303-5798  
chris@pficoach.com  
www.bssnorthwest.com  
Contact: Chris McGee

### John R. Brown, CPA, Inc., P.S.

PO Box 1232  
Mount Vernon, WA 98273  
(360) 336-6511  
john@johnrbrowncpa.com  
Contact: John Brown

### Larson Gross CPAs and Consultants

245 E. George Hopper Rd.  
Burlington, WA 98233  
(360) 757-2700  
contact@larsongross.com  
www.larsongross.com  
Contact: Aaron Brown

### Moss Adams LLP

2200 Rimland Dr., Ste 300  
Bellingham, WA 98226  
(360) 676-1920  
todd.kooiman@mossadams.com  
www.mossadams.com  
Contact: Todd Kooiman

### Oostra Rouw & Associates

PO Box 2404  
Mount Vernon, WA 98273  
(360) 336-1040  
randy@oostrarouw.com  
www.oostrarouw.com  
Contact: Randy Oostra

### Padgett & Padgett PLLC

1302 Cleveland Ave.  
Mount Vernon, WA 98273  
(360) 424-1040  
steve@padgettcpa.com  
www.padgettcpa.com  
Contact: Steve Padgett

### VSH Certified Public Accountants

1404 E. College Way, Ste 100  
Mount Vernon, WA 98273  
(360) 707-4290  
kralovic@vshcpa.com  
www.vshcpa.com  
Contact: Diana Kralovic

### William J. Toomey CPA

PO Box 1370  
Burlington, WA 98233  
(360) 424-0833  
billt@skagitcpa.com  
www.skagitcpa.com  
Contact: Bill Toomey

### Williams & Nulle, PLLC

1101 8th St., Ste D  
Anacortes, WA 98221  
(360) 293-6913  
www@wncpa.com  
www.wncpa.com  
Contact: Warren Walz

## ADVERTISING/MARKETING

### Bayside Specialties, Inc.

12135 Jacqueline Dr.  
Burlington, WA 98233  
(360) 707-5422  
sales@baysidespecialties.com  
www.baysidespecialties.com  
Contact: Darrell & Stephanie Hooper

### BrandQuery, LLC

815 Cleveland Ave., Ste 200  
Mount Vernon, WA 98273  
(360) 336-0152  
1402 3rd Ave. Ste 212  
Seattle, WA 98101  
jbeamer@brandquery.com  
www.brandquery.com  
Contact: Jacque Beamer

### BrandStrategy, Inc.

2415 T Ave., Ste 210  
Anacortes, WA 98221  
(360) 293-8810  
dknapp@brandstrategy.com  
www.brandstrategy.com  
Contact: Duane Knapp

### Gen-X Graphics and Printing

530 W. State St.  
Sedro-Woolley, WA 98284  
(360) 230-1380  
sales@genxsignshop.com  
genxsignshop.com  
Contact: Ginger Cutler-Campbell

### Hats Off T-Shirts & Engraving

26477 72nd Ave. NW., #100A  
Stanwood, WA 98292  
(360) 873-8076  
lindsay.hicks@hatsofflynden.com  
www.hatsofflynden.com  
Contact: Lindsay Wright

### Skagit Media Marketing

PO Box 2044  
Mount Vernon, WA 98257  
(360) 854-8518  
rebecca@skagitmediamarketing.com  
www.skagitmediamarketing.com/  
Contact: Rebecca Murray

### Skagit Publishing

1215 Anderson Rd.  
Mount Vernon, WA 98273  
(360) 416-2100  
hhernandez@skagitpublishing.com  
www.goskagit.com  
Contact: Heather Hernandez

### Sound Media - Business Development Solutions

1800 41st St., Ste 300  
Everett, WA 98203  
(360) 707-8768  
solutions@soundmediabds.com  
www.soundmediabds.com  
Contact: Lynn Jefferson

### Speedy Automated Mailers Inc.

PO Box 31877  
Bellingham, WA 98228  
(360) 428-2780 x314  
gerryellen@speedy-inc.com  
www.speedy-inc.com  
Contact: John Sleeth

## AEROSPACE

### EDCO, Inc.

14508 Ovenell Rd.  
Mount Vernon, WA 98273  
(360) 424-6600  
leslie@edconline.com  
www.EDCOonline.com  
Contact: Leslie Smith

**Hexcel Corporation**

15062 Steele Rd.  
Burlington, WA 98233  
(360) 488-2399  
richie.hodges@hexcel.com  
www.hexcel.com  
Contact: Richie Hodges

**Janicki Industries, Inc.**

1476 Moore St.  
Sedro-Woolley, WA 98284  
(360) 856-5143  
jjanicki@janicki.com  
www.janicki.com  
Contact: John Janicki

**Team Corporation**

11591 Watertank Rd.  
Burlington, WA 98233  
(360) 757-8601  
todd.thompson@teamcorporation.com  
www.teamcorporation.com  
Contact: Todd Thompson

**AGRICULTURE****Bay Baby Produce**

PO Box 1030  
Burlington, WA 98233  
(360) 755-2299  
mail@amffarms.com  
www.baybabyproduce.com  
Contact: Michele Youngquist

**Draper Valley Farms**

1500 E. College Way, Ste A  
PMB 449  
Mount Vernon, WA 98273  
(360) 424-7947  
jan.robertson@perdue.com  
www.drapervalleyfarms.com  
Contact: Mark Knight

**Lefeberturf Farm**

15195 State Route 536  
Mount Vernon, WA 98273  
(360) 428-4054  
info@lefeburturf.com  
www.lefeburturf.com  
Contact: Vernon Vidmore

**Northwest Agriculture Business Center**

PO Box 2924  
Mount Vernon, WA 98273  
(360) 336-3727  
david@agbizcenter.org  
www.agbizcenter.org  
Contact: David Bauermeister

**S & B Farms, Inc.**

18154 W. Stackpole Rd.  
Mount Vernon, WA 98273  
(360) 424-5850  
czarpat@clearwire.net  
Contact: Brad Smith

**Sakata Seed America, Inc.**

11857 Bay Ridge Dr.  
Burlington, WA 98233  
(360) 419-3018  
schapman@alfseed.com  
www.sakata.com  
Contact: Shirley Chapman

**Sakuma Bros Farms, Inc.**

PO Box 427  
Burlington, WA 98233  
(360) 757-6611  
ryans@sakumabros.com  
www.sakumabros.com  
Contact: Ryan Sakuma

**Skagit Farmers Supply**

PO Box 266  
Burlington, WA 98233  
(360) 757-6053  
Tomb@skagitfarmers.com  
www.skagitfarmers.com  
Contact: Tom Boland

**Taylor Shellfish Farms**

130 SE Lynch Rd.  
Shelton, WA 98584  
(360) 766-6002  
wes@taylorshellfish.com  
www.taylorshellfish.com  
Contact: Wes Taylor

**Viva Farms**

PO Box 1714  
Mount Vernon, WA 98273  
(360) 969-7191  
info@vivafarms.org  
www.vivafarms.org  
Contact: Michael Frazier

**Viva Tierra Organic**

601 S. 2nd  
Mount Vernon, WA 98273  
(360) 855-3198  
steve@vivatierra.com  
www.vivatierra.com  
Contact: Steve Mackey

**Washington Bulb Company, Inc.**

16031 Beaver Marsh Rd.  
Mount Vernon, WA 98273  
(360) 424-5533  
leo@wabulb.com  
www.tulips.com  
Contact: Leo Roozen

**AGRICULTURE - WHOLESALE****Chrishaven Trees**

11710 Pulver Rd.  
Burlington, WA 98233  
(360) 757-8996  
sue@chrishaventrees.com  
www.chrishaventrees.com  
Contact: Suzanne Christianson

**ARCHITECTS****Carletti Architects P.S.**

116 E. Fir St., Ste A  
Mount Vernon, WA 98273  
(360) 424-0394  
peter@carlettiarchitects.com  
www.carlettiarchitects.com  
Contact: Peter Carletti

**HKP Architects, LLP**

314 Pine St., Ste 205  
Mount Vernon, WA 98273  
(360) 336-2155  
jblazek@hkpa.com  
www.hkpa.com  
Contact: Julie Blazek

**ARTS, ENTERTAINMENT AND RECREATION****Angel of the Winds Casino Hotel**

3438 Stoluckquamish Ln.  
Arlington, WA 98223  
(360) 474-9740  
kberry@angelofthewinds.com  
www.angelofthewinds.com  
Contact: Kristin Berry

**Avalon Golf Links**

19345 Kelleher Rd.  
Burlington, WA 98233  
(360) 757-1900  
avalon@avalonlinks.com  
www.avalonlinks.com  
Contact: Ron Hass

**Heritage Flight Museum**

15053 Crosswind Dr.  
Burlington, WA 98233  
(360) 424-5151  
bruce@heritageflight.org  
www.heritageflight.org  
Contact: Bruce Dietsch

**Lincoln Theatre Center Foundation**

PO Box 2312  
Mount Vernon, WA 98273  
(360) 419-7129  
roger@lincolnthatre.org  
www.ilovethelincoln.com  
Contact: Roger Gietzen

**McIntyre Hall - Performing Arts Center**

2501 E. College Way  
Mount Vernon, WA 98273  
(360) 416-7727  
nida.tautvydas@skagit.edu  
www.mcintyrehall.org  
Contact: Nida Tautvydas

**Museum of Northwest Art**

PO Box 969  
LaConner, WA 98257  
(360) 466-4446  
christophers@museumofnwart.org  
www.monamuseum.org  
Contact: Christopher Shainin

### **Mystic Sea Charters**

819 Commercial Ave., Ste E  
Anacortes, WA 98221  
(360) 588-8000  
info@mysticseacharters.com  
www.mysticseacharters.com  
Contact: Monte Hughes

### **Scott Milo Gallery**

420 Commercial Ave.  
Anacortes, WA 98221  
(360) 293-6938  
gallery@scottmilo.com  
www.scottmilo.com  
Contact: Katherine Khile

### **Skagit County Historical Museum**

PO Box 818  
LaConner, WA 98257  
(360) 466-3365  
museum@co.skagit.wa.us  
www.skagitcounty.net/museum  
Contact: Kelley Moldstad

### **Skagit Golf & Country Club**

16701 Country Club Dr.  
Burlington, WA 98233  
(360) 757-4081  
office@skagitgolfclub.com  
www.skagitgolfclub.com  
Contact: Amy Foster

### **Skagit Speedway**

PO Box 911  
Burlington, WA 98233  
(360) 724-3567  
skagitspeedway7@hotmail.com  
www.skagitspeedway.com  
Contact: Steve Beitler

### **Skagit Symphony**

PO Box 1302  
Mount Vernon, WA 98273  
(360) 848-9336  
execdir@skagitsymphony.com  
www.skagitsymphony.com  
Contact: Marna Fletcher

## **ASSOCIATIONS/CLUBS/ CHAMBERS**

### **Anacortes Chamber of Commerce**

819 Commercial Ave., Ste F  
Anacortes, WA 98221  
(360) 293-7911  
shamilton@anacortes.org  
www.anacortes.org  
Contact: Stephanie Hamilton

### **Associated General Contractors of Washington**

119 N. Commercial St., Ste 110  
Bellingham, WA 98225  
(360) 223-8757  
levans@agcwa.com  
www.agcwa.com  
Contact: Liz Evans

### **Burlington Chamber of Commerce**

PO Box 1087  
Burlington, WA 98233  
(360) 757-0994  
burlingtonceo@burlington-chamber.com  
www.burlington-chamber.com  
Contact: Linda Jones

### **Concrete Chamber of Commerce**

PO Box 743  
Concrete, WA 98237  
(360) 853-8784  
chamber@concrete-wa.com  
www.concrete-wa.com  
Contact: Val Stafford

### **LaConner Chamber of Commerce**

PO Box 1610  
LaConner, WA 98257  
(360) 466-4778  
director@laconnerchamber.com  
www.laconnerchamber.com  
Contact: Heather Carter

### **Mount Vernon Chamber of Commerce**

PO Box 1007  
Mount Vernon, WA 98273  
(360) 428-8547  
andy@mountvernonchamber.com  
www.mountvernonchamber.com  
Contact: Andy Mayer

### **Sedro-Woolley Chamber of Commerce**

810 Metcalf St.  
Sedro-Woolley, WA 98284  
(360) 855-1841  
director@sedro-woolley.com  
www.sedro-woolley.com  
Contact: Pola Kelley

### **Skagit/Island Counties Builders Association**

15571 Peterson Rd., #A  
Burlington, WA 98233  
(360) 757-6916  
info@sicba.org  
www.sicba.org  
Contact: Wayne Crider

## **AUTOMOTIVE SERVICES**

### **Blade Chevrolet / Commercial Vehicles**

1100 Freeway Dr.  
Mount Vernon, WA 98273  
(360) 424-3231  
zane@bladechevy.com  
www.bladefleet.com  
Contact: Zane Morrison

### **Car Care Clinic at Gateway Transmissions**

1301 E. College Way  
Mount Vernon, WA 98273  
(360) 424-3100  
bill@gatewaytranny.com  
www.gatewaytranny.com  
Contact: Bill Orsborn

### **Dwayne Ln.'s Auto Family**

10515 Evergreen Way  
Everett, WA 98204  
(425) 551-4971  
scb@dwaynelane.com  
www.dwaynelane.com  
Contact: Sheila Countryman-Bean

### **Foothills Toyota**

PO Box 629  
Burlington, WA 98233  
(360) 757-7575  
pam@foothillstoyota.com  
www.foothillstoyota.com  
Contact: Pam Nelson

### **Mobile Music Unlimited**

1420 Roosevelt Ave., Ste 2  
Mount Vernon, WA 98273  
(360) 424-4354  
johnmanso@mobilemusic.com  
www.mobilemusic.com  
Contact: John Manso

### **Pat Rimmer's Les Schwab Tire Centers**

PO Box 394  
Burlington, WA 98233  
(360) 757-0038  
r.white144@outlook.com  
www.lesschwab.com  
Contact: Rick White

### **Rallye Auto Sales**

1010 Old Hwy 99 N. Rd.  
Burlington, WA 98233  
(360) 757-7770  
info@rallyeauto.com  
www.rallyeauto.com  
Contact: Doyle Guffie

### **Sedro-Woolley Auto Parts, Inc.**

816 Murdock St.  
Sedro-Woolley, WA 98284  
(360) 855-0341  
swaps@sedrowoolleyautoparts.net  
Contact: Steve Huggins

### **Sims Honda**

1615 S. Goldenrod Rd.  
Burlington, WA 98233  
(360) 757-7467  
sales@simshonda.com  
www.simshonda.com  
Contact: Lance Sims

## **AVIATION**

### **Corporate Air Center**

15452 Airport Dr.  
Burlington, WA 98233  
(360) 757-7757  
tlewis@corporateaircenter.com  
www.corporateaircenter.com  
Contact: Tim Lewis

## **Micro AeroDynamics Corporation**

4000 Airport Rd., Ste D  
Anacortes, WA 98221  
(360) 293-8082  
micro@microaero.com  
www.microaero.com  
Contact: Anni Brogan

## **BEVERAGES**

### **Crown Distributing Co. LLC**

17117 59th Ave. NE  
Arlington, WA 98223  
(425) 252-4192  
bobfiedler@crowndistributing.com  
Contact: Bob Fiedler

### **Deception Distilling LLC**

9946 Padilla Heights Rd.  
Anacortes, WA 98221  
(360) 588-1000  
deceptiondistilling@hotmail.com  
www.deceptiondistilling.com  
Contact: Harold Christenson

### **Fidalgo Bay Coffee Company**

856 North Hill Rd.  
Burlington, WA 98233  
(360) 757-8818  
info@fidalgobaycoffee.com  
www.fidalgobaycoffee.com  
Contact: David Evans

### **North Sound Brewing Company**

17406 State Route 536  
Mount Vernon, WA 98273  
(360) 982-2057  
beer@northsoundbrewing.com  
www.northsoundbrewing.com  
Contact: Kurt Ahrens

### **Walton Beverage Company**

1350 Pacific Pl.  
Ferndale, WA 98248  
(360) 380-1660 x228  
les.blouin@waltonbeverage.com  
www.waltonbeverage.com  
Contact: Les Blouin

## **BIOTECH**

### **BBC Biochemical**

PO Box 1320  
Mount Vernon, WA 98273  
(360) 542-8400  
adrianjb@bbcus.com  
www.bbcus.com  
Contact: Adrian Biesecker

## **CONSTRUCTION AND CONSTRUCTION-RELATED**

### **Axthelm Construction and Development, Inc. - ACI**

PO Box 2947  
Mount Vernon, WA 98273  
(360) 424-6848  
aprilaxthelm@comcast.net  
www.axthelmconstruction.com  
Contact: James & April Axthelm

### **Birch Equipment Rentals & Sales**

PO Box 30918  
Bellingham, WA 98228  
(360) 734-5717  
info@birchequipment.com  
www.birchequipment.com  
Contact: Facility Teams

### **Chad Fisher Construction**

15900 Preston Pl.  
Burlington, WA 98233  
(360) 757-0580  
chadf@cfisherconstruction.com  
www.cfisherconstruction.com  
Contact: Chad Fisher

### **Construction Unlimited Inc.**

12057 Havekost Rd.  
Anacortes, WA 98221  
(360) 293-1266  
mba2368@gmail.com  
www.constructionunlimitedwa.com  
Contact: Mary Anstensen

### **CPI Plumbing and Heating**

1900 Railroad Ave.  
Mount Vernon, WA 98273  
(360) 428-5636  
mks@cpiplumbing.com  
www.cpiplumbing.com  
Contact: Kelly Schols

### **Dahl Electric, Inc.**

521 E. Victoria Ave.  
Burlington, WA 98233  
(360) 755-1145  
rod@dahlelectric.com  
www.dahlelectric.com  
Contact: Rod Dahl

### **Dahlstedt Family Properties**

13048 Farm to Market Rd.  
Mount Vernon, WA 98273  
(360) 424-3004  
Contact: Norm & Pat Dahlstedt

### **Fisher Construction Group**

625 Fisher Ln.  
Burlington, WA 98233  
(360) 757-5677  
geb@fisherorgi.com  
www.fisherorgi.com  
Contact: Ginny Bode

### **Foss Heating & Cooling**

333 E. Blackburn Rd., Ste A  
Mount Vernon, WA 98273  
(360) 336-1517  
alex@fossheating.com  
www.fossheating.com  
Contact: Alex Gravley

### **FSC Enterprises, LLC**

21702 Lafayette Rd.  
Sedro-Woolley, WA 98284  
(360) 770-2914  
waynesligar@yahoo.com  
Contact: Wayne Sligar

### **GeoTest Services, Inc.**

741 Marine Dr.  
Bellingham, WA 98225  
(360) 733-7318  
julie@geotest-inc.com  
www.geotest-inc.com  
Contact: Julie Richardson

### **Industrial Resources Inc.**

PO Box 507  
Clear Lake, WA 98235  
(360) 856-6700  
jay@industrial-resources.com  
www.industrial-resources.com  
Contact: Jay Follman

### **Irving Construction Corporation Inc.**

819 Commercial Ave., #G  
Anacortes, WA 98221  
(360) 293-6354  
robin@irvingconstructioncorp.com  
www.irvingconstructionco.com  
Contact: Scott Irving

### **John Piazza Jr Construction & Remodeling, Inc**

224 Stewart Rd., Ste 130  
Mount Vernon, WA 98273  
(360) 424-3547  
john.jr@piazzaconst.com  
www.piazzaconst.com  
Contact: John Piazza, Jr

### **K S Excavating, Inc.**

1500A E. College Way  
PMB#403  
Mount Vernon, WA 98273  
(360) 424-4862  
kse@clearwire.net  
Contact: Kevin Sullivan

### **KBA, Inc.**

418 Main St.  
Mount Vernon, WA 98273  
(425) 830-9299  
dmohler@kbacm.com  
www.kbacm.com  
Contact: Dave Mohler

### **Lakeside Industries**

PO Box 729  
Anacortes, WA 98221  
(360) 293-2168  
rodg@lakesideind.com  
www.lakesideindustries.com  
Contact: Rod Gilmore

### **Landed Gentry Development, Inc.**

504 E. Fairhaven Ave.  
Burlington, WA 98233  
(360) 755-9021  
kendra@landedgentry.com  
www.landedgentry.com  
Contact: Kendra Decker

**Martin Marietta**

20411 Hickox Rd.  
Mount Vernon, WA 98274  
(360) 424-3441  
ira.taylor@martinmarietta.com  
www.martinmarietta.com  
Contact: Ira Taylor

**Presidio Construction, Inc.**

116 E. Fir St., Ste B  
Mount Vernon, WA 98273  
(360) 336-3339  
mgr@presidioconst.com  
www.presidioconst.com  
Contact: Ed Olsen

**Quantum Construction, Inc.**

12761 Quantum Ln.  
Anacortes, WA 98221  
(360) 293-0656  
mikeb@quantumci.com  
www.quantumci.com  
Contact: Karin & Mike Baldwin

**Snelson Companies, Inc.**

601 W. State St.  
Sedro-Woolley, WA 98284  
(360) 856-6511  
jpagh@snelsonco.com  
www.snelsonco.com  
Contact: Jeri Pagh

**Spane Buildings, Inc.**

1611 Buck Way  
Mount Vernon, WA 98273  
(360) 424-1505  
jim@spanebuildings.com  
www.spanebuildings.com  
Contact: Jim Späne

**Strandberg Construction, Inc.**

PO Box 319  
Anacortes, WA 98221  
(360) 293-7431  
nels@strandbergconstruction.com  
www.strandbergconstruction.com  
Contact: Nels Strandberg

**TRICO Companies LLC**

PO Box 409  
Burlington, WA 98233  
(360) 757-2373  
info@tricompanies.com  
www.tricompanies.com  
Contact: Michelle Hurteau

**Welch Brothers Construction**

PO Box 818  
Anacortes, WA 98221  
(360) 293-9848  
bill@welchbros.com  
www.welchbros.com  
Contact: Bill Welch

**EDUCATIONAL SERVICES****Brandman University, Chapman University System**

1045 W. Midway St.  
Oak Harbor, WA 98278  
(360) 679-2515  
bockman@brandman.edu  
www.brandman.edu/whidbeyisland  
Contact: Barbara Bockman

**Burlington-Edison School District**

927 E. Fairhaven Ave.  
Burlington, WA 98233  
(360) 757-3311  
jdalton@be.wednet.edu  
Contact: Jennifer Dalton

**Cascades College & Career Academy**

PO Box 819  
Sedro-Woolley, WA 98284  
(360) 854-2145  
hurst.brian@jobcorps.org  
www.cascades.jobcorps.gov  
Contact: Brian Hurst

**LaConner School District #311**

PO Box 2103  
LaConner, WA 98257  
(360) 466-3171  
tbruce@lc.k12.wa.us  
www.lcsd.wednet.edu  
Contact: Tim Bruce

**Mount Vernon School District #320**

124 E. Lawrence St.  
Mount Vernon, WA 98273  
(360) 428-6110  
cbruner@mv.k12.wa.us  
www.MountVernonSchools.org  
Contact: Carl Bruner

**Sedro-Woolley School District #101**

801 Trail Rd.  
Sedro-Woolley, WA 98284  
(360) 855-3500  
pbrockman@sbsd.k12.wa.us  
www.sbsd.k12.wa.us  
Contact: Phil Brockman

**Skagit Valley College**

2405 E. College Way  
Mount Vernon, WA 98273  
(360) 416-7997  
presidentsoffice@skagit.edu  
www.skagit.edu  
Contact: Thomas Keegan

**The Learning Ladder Child Development Center**

100 Valley Mall Way  
Mount Vernon, WA 98273  
(360) 424-3533  
info@thelearningladder.com  
www.thelearningladder.com  
Contact: Mike & Michelle Moser

**The Reed Advantage**

12796 Country Club Pl.  
Burlington, WA 98233  
(360) 770-4295  
info@TheReedAdvantage.com  
www.TheReedAdvantage.com  
Contact: Lou Ann Reed

**WSU North Puget Sound at Everett**

2000 Tower St., MS45  
Everett, WA 98201  
(425) 405-1715  
ulla.johnson@wsu.edu  
www.everett.wsu.edu  
Contact: Ulla Johnson

**Youth Dynamics**

PO Box 486  
Burlington, WA 98233  
(360) 757-1337  
info@yd.org  
www.yd.org  
Contact: Carmen Bruner

**EMPLOYMENT SERVICES****Chinook Enterprises**

2026 N. LaVenture Rd.  
Mount Vernon, WA 98273  
(360) 428-0140  
rmartin@chinookenterprises.org  
www.chinookenterprises.org  
Contact: Rob Martin

**Express Employment Professionals**

525 E. College Way, Ste F  
Mount Vernon, WA 98273  
(360) 336-1980  
mark.hagen@expresspros.com  
www.expresspros.com  
Contact: Mark Hagen

**PayNorthwest**

17360 Lakeview Dr.  
Mount Vernon, WA 98274  
(360) 840-0078  
steveh@paynorthwest.com  
Contact: Steve Harmon

**WorkSource Skagit / Employment Security Department**

2005 E. College Way  
Mount Vernon, WA 98273  
(360) 416-3600  
skint@esd.wa.gov  
Contact: Sandra Kint

**ENGINEERING/SURVEYING****Garrison Engineering**

1997 Park Ln.  
Burlington, WA 98233  
(360) 707-5656  
carlg@gecorp.net  
www.gecorp.net  
Contact: Carl Garrison, PE

**Harmsen & Associates**

603 S. 1st St.  
Mount Vernon, WA 98233  
(360) 336-9199  
jims@harmeseninc.com  
www.harmeseninc.com  
Contact: James Smith

**Maul Foster & Alongi, Inc.**

1329 N. State St., Ste 301  
 Bellingham, WA 98225  
 (360) 594-6262  
 jclary@maulfoster.com  
 www.maulfoster.com  
 Contact: Justin Clary

**PND Engineers, Inc.**

1736 4th Ave. S., Ste A  
 Seattle, WA 98134  
 (360) 624-1387  
 jkeiser@pndengineers.com  
 www.pndengineers.com  
 Contact: Jon Keiser

**Ravnik & Associates**

PO Box 361  
 Burlington, WA 98233  
 (360) 707-2048  
 jravnik@ravnik.net  
 www.ravnik.net  
 Contact: John Ravnik

**Semrau Engineering & Surveying**

2118 Riverside Dr., Ste 208  
 Mount Vernon, WA 98273  
 (360) 424-9566  
 www.semrau.com

**Sound Development Group, LLC**

PO Box 1705  
 Mount Vernon, WA 98273  
 (360) 404-2010  
 pat@sdg-llc.com  
 www.sdg-llc.com  
 Contact: Pat Severin, P.E.

**Wilson Engineering, LLC**

805 Dupont St., STE 7  
 Bellingham, WA 98225  
 (360) 733-6100  
 alaw@wilsonengineering.com  
 www.wilsonengineering.com  
 Contact: Andy Law

**FINANCIAL AND BANKING SERVICES****Anacortes Financial Associates**

906 7th St.  
 Anacortes, WA 98221  
 (360) 293-1173  
 duncan@afa-associates.com  
 www.anacortesfinancial.com  
 Contact: Duncan Frazier

**Bank of the Pacific**

801 Commercial Ave.  
 Anacortes, WA 98221  
 (360) 588-9383  
 djordan-new@bankofthepacific.com  
 www.bankofthepacific.com  
 Contact: Diana Jordan New

**Banner Bank**

110 Cascade Mall Dr.  
 Burlington, WA 98233  
 (360) 757-9080  
 jtyler@bannerbank.com  
 www.bannerbank.com  
 Contact: Jason Tyler

**Bellingham Capital Management Inc.**

316 E. McLeod Rd., Ste #105  
 Bellingham, WA 98226  
 (360) 685-4240  
 eric@bellinghamcapital.com  
 www.bellinghamcapital.com  
 Contact: Eric Petersen

**Coastal Community Bank**

9810 State Route 532  
 Stanwood, WA 98292  
 (360) 629-2258  
 aegloff@coastalbank.com  
 www.coastalbank.com  
 Contact: Andy Egloff

**Columbia Bank**

PO Box 805  
 Burlington, WA 98233  
 (360) 757-0100  
 jhoinies@columbiabank.com  
 www.columbiabank.com  
 Contact: Josh Hoines

**Debt Recovery Specialists**

PO Box 1145  
 Mount Vernon, WA 98273  
 (360) 428-8159  
 debtrs@debtrs.com  
 www.debtrs.com  
 Contact: Denise Decker

**Edward Jones - Jeffrey Pleet**

630 SE Midway Blvd.  
 Oak Harbor, WA 98277  
 (360) 679-2558  
 jeffery.pleet@edwardjones.com  
 www.edwardjones.com  
 Contact: Jeffery Pleet, CLU, ChFC

**Finchbrook Partners**

404 S. First St., Ste 200 D  
 Mount Vernon, WA 98273  
 (360) 419-6896  
 scott@finchbrookpartners.com  
 www.finchbrookpartners.com  
 Contact: Scott Holley

**Heritage Bank**

1800 S. Burlington Blvd.  
 Burlington, WA 98233  
 (360) 757-5079  
 Rodney.Cann@HeritageBankNW.com  
 www.HeritageBankNW.com  
 Contact: Rod Cann

**North Coast Credit Union**

1100 Dupont St.  
 Bellingham, WA 98225  
 (360) 428-1779  
 jgischer@northcoastcu.com  
 www.northcoastcu.com  
 Contact: John Gischer

**Northwest Farm Credit Services**

265 E. George Hopper Rd.  
 Burlington, WA 98233  
 (360) 707-2353  
 stephanie.rennie@farm-credit.com  
 www.NorthwestFCS.com  
 Contact: Stephanie Rennie

**Opus Bank**

528 E. College Way  
 Mount Vernon, WA 98273  
 (360) 336-5007  
 kkennedy@opusbank.com  
 www.opusbank.com  
 Contact: Kari Kennedy

**Peoples Bank**

1801 Riverside Dr.  
 Mount Vernon, WA 98273  
 (360) 848-8872  
 john.voth@peoplesbank-wa.com  
 www.peoplesbank-wa.com  
 Contact: John Voth

**Robert W.. Baird & Co.**

1404 E. College Way, Ste 103  
 Mount Vernon, WA 98273  
 (360) 848-0348  
 rwcarter@rwbaird.com  
 www.rwbaird.com  
 Contact: Rodney Carter

**SaviBank**

1854 S. Burlington Blvd.  
 Burlington, WA 98233  
 (360) 707-2272  
 mcann@savibank.com  
 SVP/Operations  
 Administrator  
 Contact: Michal Cann

**Skagit Bank**

PO Box 285  
 Burlington, WA 98233  
 (360) 755-0411  
 crb@skagitbank.com  
 www.skagitbank.com  
 Contact: Cheryl Bishop

**Tyee Capital Management, A Financial Advisory Practice of Ameriprise Financial, Inc.**

308 W. Gates St.  
 Mount Vernon, WA 98273  
 (360) 336-5060  
 colin.m.sands@ampf.com  
 tyee-capital.com  
 Contact: Colin Sands



## U.S. Bank

PO Box 398  
Burlington, WA 98233  
(360) 755-9325  
sigrid.schumacher@usbank.com  
www.usbank.com  
Contact: Sigrid Schumacher

## Umpqua Bank Home Lending

1615 Buck Way, Ste B  
Mount Vernon, WA 98273  
(360) 230-2240  
susiedevries@umpquabank.com  
www.umpquabank.com  
Contact: Susie DeVries

## Washington Federal

PO Box 639  
Mount Vernon, WA 98273  
(360) 424-4440  
greg.peck@wafd.com  
www.washingtonfederal.com  
Contact: Greg Peck

## Wells Fargo Bank

205 - 108th Ave. NE, Ste 600  
Bellevue, WA 98004  
(425) 450-8097  
gloria.m.nemechek@wellsfargo.com  
www.wellsfargo.com  
Contact: Gloria Nemechek

## FOOD PROCESSING

### SeaBear

605 30th St.  
Anacortes, WA 98221  
(360) 293-4661  
smokehouse@seabear.com  
seabear.com  
Contact: Trisha Bowen

### Skagit's Best Salsa Company

21146 Falcon Court  
Mount Vernon, WA 98274  
(360) 610-9818  
jillrohrs@live.com  
Contact: Jill Rohrs

## FOOD SERVICES

### Calico Cupboard Cafe & Bakery

121-B Freeway Dr.  
Mount Vernon, WA 98273  
(360) 336-3107  
brenda@calicocupboardcafe.com  
www.calicocupboardcafe.com  
Contact: Brenda Schmidt

### Food Services, Inc.

PO Box 218  
Mount Vernon, WA 98273  
(360) 416-5117  
sandy\_cobbin@foodservicesinc.com  
www.foodservicesinc.com  
Contact: Sandy Cobbin

### Haggen Food & Pharmacy

2211 Rimland Dr., Ste 300  
Bellingham, WA 98226  
360-733-8720  
info@haggen.com  
www.haggen.com  
Contact: Kaily Hetherton

### Healthier Vending NW

500 NW 200th St.  
Shoreline, WA 98177  
(206) 355-6359  
laurie@healthiervendingnw.com  
www.healthiervendingnw.com  
Contact: Laurie Albrecht

### Il Granaio Italian Restaurant

100 E. Montgomery St., Ste 110  
Mount Vernon, WA 98273  
(360) 419-0674  
eat-italian@granaio.com  
www.granaio.com  
Contact: Alberto & Jennifer Candivi

### Nell Thorn Restaurant

PO Box 1250  
LaConner, WA 98257  
(360) 466-4261  
casey@nellthorn.com  
www.nellthorn.com  
Contact: Susan & Casey Schanen

## Safeway - Haggen

2211 Rimland Dr., Ste 300  
Bellingham, WA 98226  
(360) 814-1500  
Contact: KailyH@haggen.com  
www.haggen.com  
Contact: Kaily Hetherton

## FORESTRY

### Arbor-Pacific Forestry Services, Inc.

PO Box 1234  
Mount Vernon, WA 98273  
(360) 336-2836  
forest@fidalgo.net  
Contact: Ken Osborn

### Cedar Creek Lumber

950-B Fountain St.  
Burlington, WA 98233  
(360) 757-6343  
www.cclumber.com  
Contact: Tom & Kym Kelly

### Goodyear Nelson

PO Box 997  
Bellingham, WA 98227  
(360) 733-3960  
info@mtbakerproducts.com  
Contact: Rod Remington

### Janicki Logging & Construction Co., Inc.

103 N. Township St.  
Sedro-Woolley, WA 98284  
(360) 856-2068  
info@janickilogging.com  
Contact: Mike Janicki

### Sierra Pacific Industries

14353 McFarland Rd.  
Mount Vernon, WA 98273  
(360) 424-7619  
lperry@spi-ind.com  
www.spi-ind.com  
Contact: Lisa Perry

## GRAPHIC DESIGN/SIGNS

### Gen-X Graphics and Printing

530 W. State St.  
Sedro-Woolley, WA 98284  
(360) 230-1380  
sales@genxsignshop.com  
genxsignshop.com  
Contact: Ginger Cutler-Campbell

### Image360

789 Chrysler Dr.  
Burlington, WA 98233  
(360) 299-0430  
anthony.asp@image360.com  
www.image360bwa.com  
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## HEALTH CARE AND SOCIAL ASSISTANCE

### Atkinson Family Dentistry

727 Trail Rd.  
Sedro-Woolley, WA 98284  
(360) 391-3075  
joe.thurmond@atkinsondentalgroup.com  
www.atkinsonfamilydentistry.com  
Contact: Joe Thurmond

### Cascade Facial Surgery and Aesthetics, PLLC

1600 Continental Pl., Ste 103  
Mount Vernon, WA 98273  
(360) 336-1947  
jong@cascadeface.com  
www.cascadeface.com  
Contact: Jonathan R. Grant, M.D.

### Cascadia Eye Associates

2100 Little Mountain Ln.  
Mount Vernon, WA 98274  
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sheri@ncascade.com  
www.ncascade.com  
Contact: Sheri Saldivar

**Chuckanut Valley  
Veterinary Clinic**

896 N. Burlington Blvd.  
Burlington, WA 98233  
(360) 757-3722  
tami@chuckanutvet.com  
www.chuckanutvet.com  
Contact: Tami Schorno

**Country Meadow Village**

1501 Collins Rd.  
Sedro-Woolley, WA 98284  
(360) 856-0404  
sandrav@villageconcepts.com  
www.villageconcepts.com  
Contact: Sandra Whiton

**Follman Counseling  
Agency Treatment and  
Recovery Center**

910 S. Anacortes St.  
Burlington, WA 98233  
(360) 755-1125  
kathyfollman@gmail.com  
www.follmanagency.com  
Contact: Kathy Follman

**Friendship House**

PO Box 517  
Mount Vernon, WA 98273  
(360) 336-6138  
tina@skagitfriendshiphouse.org  
www.skagitfriendshiphouse.org  
Contact: Tina Tate

**Hawthorne Funeral Home  
& Memorial Park**

PO Box 398  
Mount Vernon, WA 98273  
(360) 424-1154  
kirk@hawthorneffh.com  
www.hawthorneffh.com  
Contact: Dick & Kirk Duffy

**Hilde Family Dentistry**

120 E. George Hopper Rd.  
Ste 210  
Burlington, WA 98233  
(360) 707-5343  
reception@  
HildeFamilyDentistry.com  
www.HildeFamilyDentistry.com  
Contact: Jason Hilde

**Holland Health Services, Inc.**

PO Box 1406  
Mount Vernon, WA 98273  
(360) 424-7829  
jerry.w@aeholland.com  
www.hollandhealthservices.com  
Contact: Eric Bowen

**Homeplace Burlington**

210 N. Skagit St.  
Burlington, WA 98233  
(360) 755-7000  
administrator@homeplaceburlington.com  
www.homeplaceburlington.com  
Contact: Amy Stroud

**Island Hospital**

1211 24th St.  
Anacortes, WA 98221  
(360) 299-1300 x 1327  
voliver@islandhospital.org  
www.islandhospital.org  
Contact: Vince Oliver

**Middle Way Acupuncture  
Institute**

321 W. Washington St., Ste 334  
Mount Vernon, WA 98273  
(360) 336-6129  
linda@middlewayacupuncture.com  
www.middlewayacupuncture.com  
Contact: Linda Ballantine

**Natural Way Chiropractic**

1825 Riverside Dr.  
Mount Vernon, WA 98273  
(360) 424-9600  
tomfoskolosdc@gmail.com  
www.naturalwaychiro.org  
Contact: Thomas Foskolos

**PeaceHealth United  
General Medical Center**

2000 Hospital Dr.  
Sedro-Woolley, WA 98284  
(360) 856-6021  
cjohnston@peacehealth.org  
www.peacehealth.org/united-  
general-medical-center  
Contact: Chris Johnston

**Rosario Skin Care**

1600 Continental Pl., #101  
Mount Vernon, WA 98273  
(360) 336-3026  
patientservices@rosarioskinclinic.com  
www.rosarioskinclinic.com  
Contact: Amber Fowler

**Skagit Adult Day Program**

116 N. Skagit St.  
Burlington, WA 98233  
(360) 755-1235  
Leighann@skagitadultdayprogram.org  
www.skagitadultdayprogram.org  
Contact: Leigh Ann Benson

**Skagit Endodontics LLC**

205 W. Fairhaven Ave., Ste A  
Burlington, WA 98233  
(360) 757-3636  
skagitendo@fidalgo.net  
Contact: Richard Volwiler

**Skagit Regional Health**

PO Box 1376  
Mount Vernon, WA 98273  
(360) 814-2130  
mliepman@skagitregionalhealth.org  
www.skagitregionalhealth.org  
Contact: Mike Liepman

**HOSPITALITY SERVICES**

**Candlewood Suites  
Burlington**

1866 S. Burlington Blvd.  
Burlington, WA 98233  
(360) 757-3300  
kristen@hotelservicesgroup.com  
www.candlewoodsuites.com/  
burlingtonwa  
Contact: Kristen Keltz

**Cap Sante Inn**

906 9th St.  
Anacortes, WA 98221  
(360) 293-0602  
marklione@msn.com  
www.capsanteinn.com  
Contact: Mark Lione

**Fairfield Inn & Suites By  
Marriott Burlington**

9384 Old Hwy 99 N. Rd.  
Burlington, WA 98233  
(360) 757-2717  
Sandy.kish@marriott.com  
www.marriott.com/otsfs  
Contact: Sandy Kish

**Hampton Inn & Suites by  
Hilton - Burlington, WA**

1860 S. Burlington Blvd.  
Burlington, WA 98233  
(360) 757-7100  
Chelsea.thornton@hilton.com  
www.burlingtonsuites.hamptoninn.com  
Contact: Chelsea Thornton

**Holiday Inn Express Hotel  
& Suites**

900 Andis Rd.  
Burlington, WA 98233  
(360) 755-7338  
bgt.wagm@gmail.com  
www.hiexpress.com/burlingtonwa  
Contact: Tara Sargent

**LaConner Country Inn  
and Channel Lodge**

PO Box 573  
LaConner, WA 98257  
(360) 466-3101  
sales@laconnerlodging.com  
www.laconnerlodging.com  
Contact: Katie Hayton

**Majestic Inn & Spa**

419 Commercial Ave.  
Anacortes, WA 98221  
(360) 299-1400  
gm@majesticinnandspa.com  
www.majesticinnandspa.com  
Contact: Travis Sherman

**Swinomish Casino and  
Lodge**

12885 Casino Dr.  
Anacortes, WA 98233  
(360) 299-1607  
jschwinden@swinomishcasino.com  
www.swinomishcasinoandlodge.com  
Contact: Jumada Schwinden

**INFORMATION  
TECHNOLOGY/INTERNET**

**3D Corporation**

2103 Grant St.  
Bellingham, WA 98225  
(360) 671-4906  
davek@3dcorp.us  
www.3Dcorp.us  
Contact: David Koshinz

**Allixo Technologies**

PO Box 2007  
 Mount Vernon, WA 98273  
 (360) 419-4751  
 eric@allixo.com  
 www.allixo.com  
 Contact: Eric Nathan

**Comcast**

400 Sequoia Dr.  
 Bellingham, WA 98226  
 (360) 527-8345  
 brett\_fontes@cable.comcast.com  
 www.comcast.com  
 Contact: Brett Fontes

**Dimensional Communications**

1220 Anderson Rd.  
 Mount Vernon, WA 98274  
 (360) 424-6164  
 jamesg@dimensional.net  
 www.dimensional.net  
 Contact: James Gallegos

**Frontier Communications**

595 Pease Rd.  
 Burlington, WA 98233  
 (360) 757-6140  
 denise.sperle@ftr.com  
 www.frontier.com  
 Contact: Denise Sperle

**Integra LTC Solutions**

317 Commercial Ave.  
 Anacortes, WA 98221  
 (360) 588-0574  
 info@integragroup.com  
 www.integragroup.com  
 Contact: Mileen Loeffler

**Interpreting Technology**

203 E. Fairhaven Ave.  
 PO Box 163  
 Burlington, WA 98221  
 (360) 419-5555  
 team@intppt.com  
 www.interpretingtech.com  
 Contact: Adrian Santangelo

**Noel Communications Inc.**

PO Box 2965  
 Yakima, WA 98907  
 800 - 800-5347  
 dbennett@noelcomm.com  
 www.noelcommunications.com  
 Contact: Diane Bennett

**OASYS, Inc.**

1575 Port Dr.  
 Burlington, WA 98233  
 (360) 755-0309  
 troyW@oasysinc.com  
 www.oasysinc.com  
 Contact: Troy Wright

**Wave**

115 Maple Ave.  
 LaConner, WA 98257  
 (360) 599-0244  
 chfitzgerald2@wavebroadband.com  
 www.wavebroadband.com  
 Contact: Chris FitzGerald

**INSURANCE SERVICES****Allstate - Booth Insurance Agency**

130 S. 15th St., Ste 102  
 Mount Vernon, WA 98274  
 (360) 848-0939  
 annettebooth@allstate.com  
 https://agents.allstate.com/  
 annette-booth-mount-vernon-wa.html  
 Contact: Annette Booth

**Farmers Insurance - Mike Gubrud Agency**

400 E. Fairhaven Ave.  
 Burlington, WA 98233  
 (360) 757-7000  
 mgubrud@farmersagent.com  
 Contact: Mike Gubrud

**Fortiphi, LLC**

811 Cleveland Ave.  
 Mount Vernon, WA 98273  
 (360) 424-5507  
 rod.bring@fortiphi.com  
 www.fortiphi.com  
 Contact: Rod Bring

**McGregor Benefits**

PO Box 626  
 Anacortes, WA 98221  
 (360) 299-0949  
 mjormed@nwlink.com  
 www.mcgregorbenefits.com  
 Contact: Jim McGregor

**Nationwide Insurance - Whims Agency**

120 E. George Hopper Rd.,  
 Ste 104  
 Burlington, WA 98233  
 (360) 707-2130  
 whimsj@nationwide.com  
 www.whimsagency.com  
 Contact: John Whims

**R I S Insurance**

PO Box 1059  
 Anacortes, WA 98221  
 (360) 293-2135  
 bill@risnet.com  
 www.risnet.com  
 Contact: Jim Jermyn

**Regence BlueShield**

1800 9th Ave. MS-400  
 Seattle, WA 98101  
 (206) 332-5082  
 jeremy.whelham@regence.com  
 www.regence.com  
 Contact: Jeremy Whelham

**Smiley Insurance Services, Inc.**

1616 N. 18th St., Ste 160  
 Mount Vernon, WA 98273  
 (360) 424-1772  
 shellie@smiley-ins.com  
 www.smiley-ins.com  
 Contact: Shellie Eubanks

**State Farm Insurance - Keith Sorestad Agency**

820 Township St.  
 Sedro-Woolley, WA 98284  
 (360) 855-1831  
 keith@ksorestad.com  
 www.ksorestad.com  
 Contact: Keith Sorestad

**Wallace & Associates**

PO Box 405  
 Burlington, WA 98233  
 (360) 755-0631  
 eric@wallace-insurance.com  
 www.wallaceins.com  
 Contact: Eric Dykstra

**Wycoff Insurance Agency**

PO Box 1010  
 Mount Vernon, WA 98273  
 (360) 336-2112  
 donniek@wycoffinsurance.com  
 www.wycoffinsurance.com  
 Contact: Donnie Keltz

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1500 Railroad Ave.  
 Bellingham, WA 98225  
 (360) 671-1796  
 fchmelik@chmelik.com  
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 Contact: Frank Chmelik

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 Mount Vernon, WA 98273  
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 carol@seattle-immigration.com  
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 Contact: Carol Edward

**McMullen & Ochs PLLC, Attorney at Law**

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 Sedro-Woolley, WA 98284  
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 kristjan@mcmullenochs.com  
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**Skagit Law Group, PLLC**

PO Box 336  
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 brian@skagitlaw.com  
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**Vander Wel, Jacobson & Kim, PLLC**

2201 Highland Dr.  
Anacortes, WA 98221  
(360) 299-9900  
gary@vjbm.com  
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**LODGING AND  
HOSPITALITY  
MANAGEMENT**
**Hotel Services Group**

1111 Cleveland Ave., Ste 201  
Mount Vernon, WA 98273  
(360) 333-0860  
lennart@hotelservicesgroup.com  
http://hotelservicesgroup.com/  
Contact: Lennart Bentsen

**MANUFACTURING**
**Aspen Power Catamarans, LLC**

11656 Knudson Rd.  
Burlington, WA 98233  
(360) 668-4347  
boatlarry@aol.com  
www.aspenpowercatamarans.com  
Contact: Larry Graf

**Bayview Edison Industries, Inc.**

13593 Bayview Edison Rd.  
Mount Vernon, WA 98273  
(360) 466-4160  
http://bayviewcomposites.com/  
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**BBC Biochemical**

PO Box 1320  
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adrianjb@bbcus.com  
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**Chemtrade West US LLC**

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jtippett@chemtradelogistics.com  
Contact: Jerry Tippett

**Custom BioPlastics**

527 N. Hill Blvd.  
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**Dakota Creek Industries, Inc.**

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**Dry Air Technology**

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**Goodwinds**

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**Janicki Industries, Inc.**

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**Latitude Marine Services L.L.C.**

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www.latitudemarine.com  
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**Legend Brands**

15180 Josh Wilson Rd.  
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**Micro AeroDynamics Corporation**

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Mount Vernon, WA 98273  
(360) 757-5200  
phil.stephenson@paccar.com  
www.paccar.com  
Contact: Philip Stephenson

**Pacific Pile & Marine, L.P.**

700 S. Riverside Dr.  
Seattle, WA 98108  
(206) 331-3873  
info@pacificpile.com  
www.pacificpile.com  
Contact: Carrie Nolte

**Pacific Woodtech Corporation**

1850 Park Ln.  
Burlington, WA 98233  
(360) 707-2200  
jim.enright@pacificwoodtech.com  
www.pacificwoodtech.com  
Contact: Jim Enright

**Sound Ocean Metal Fabricators**

500 Metcalf St., Ste F1  
Sedro-Woolley, WA 98284  
(360) 855-1213  
ericb@soundoceanmf.com  
www.soundoceanmf.com  
Contact: Eric Blackburn

**T Bailey, Inc.**

12441 Bartholomew Rd.  
Anacortes, WA 98221  
(360) 293-0682 x260  
jrawls@tbailey.com  
www.tbailey.com  
Contact: Justin Rawls

**Team Corporation**

11591 Watertank Rd.  
Burlington, WA 98233  
(360) 757-8601  
todd.thompson@teamcorporation.com  
www.teamcorporation.com  
Contact: Todd Thompson

**The Truss Company**

PO Box 1770  
Sumner, WA 98390  
(360) 757-8500  
tami.noteboom@tricitytruss.com  
www.thetrussco.com  
Contact: Tami Noteboom

**Tomco Marine Group, Inc.**

PO Box 600  
LaConner, WA 98257  
(360) 466-9277  
mike@americantugs.com  
www.americantugs.com  
Contact: Mike Schoppert

**TRANSPAC MARINAS, INC.**

PO Box 1169  
Anacortes, WA 98221  
(360) 293-8888  
daver@transpacmarinas.com  
www.transpacmarinas.com  
Contact: Dave Rytand

**TruckVault**

PO Box 734  
Sedro-Woolley, WA 98284  
(360) 855-0464  
al@truckvault.com  
www.truckvault.com  
Contact: Al Chandler

**MARINE****Aspen Power Catamarans, LLC**

11656 Knudson Rd.  
Burlington, WA 98233  
(360) 668-4347  
boatlarry@aol.com  
www.aspenpowercatamarans.com  
Contact: Larry Graf

**Dakota Creek Industries, Inc.**

PO Box 218  
Anacortes, WA 98221  
(360) 293-9575  
mike@dakotacreek.com  
www.dakotacreek.com  
Contact: Mike Nelson

**Dunlap Towing**

PO Box 593  
LaConner, WA 98257  
(360) 466-3114  
mikeh@dunlaptowing.com  
www.dunlaptowing.com  
Contact: Mike Harlan

**Eddyline Kayaks**

11977 Westar Ln.  
Burlington, WA 98233  
(360) 757-2300  
support@eddyline.com  
www.eddyline.com  
Contact: Tom & Lisa Derrer

**LaConner Maritime Service**

920 W. Pearl Jensen Way  
LaConner, WA 98257  
(360) 466-3629  
isaaco@laconnermaritime.com  
www.laconnermaritime.com  
Contact: Isaac Oczkewicz

**Mystic Sea Charters**

819 Commercial Ave., Ste E  
Anacortes, WA 98221  
(360) 588-8000  
info@mysticseacharters.com  
www.mysticseacharters.com  
Contact: Monte Hughes

**Nordic Tugs Inc.**

11367 Higgins Airport Way  
Burlington, WA 98233  
(360) 757-8847  
info@nordictugs.com  
www.nordictugs.com  
Contact: Peter Basler

**Sound Ocean Metal Fabricators**

500 Metcalf St., Ste F1  
Sedro-Woolley, WA 98284  
(360) 855-1213  
ericb@soundoceanmf.com  
www.soundoceanmf.com  
Contact: Eric Blackburn

**T Bailey, Inc.**

12441 Bartholomew Rd.  
Anacortes, WA 98221  
(360) 293-0682 x260  
jrawls@tbailey.com  
www.tbailey.com  
Contact: Justin Rawls

**Tomco Marine Group, Inc.**

PO Box 600  
LaConner, WA 98257  
(360) 466-9277  
mike@americantugs.com  
www.americantugs.com  
Contact: Mike Schoppert

**TRANSPAC MARINAS, INC.**

PO Box 1169  
Anacortes, WA 98221  
(360) 293-8888  
daver@transpacmarinas.com  
www.transpacmarinas.com  
Contact: Dave Rytand

**MEDIA SERVICES****Anacortes American**

901 6th St.  
Anacortes, WA 98221  
(360) 293-3112 x 1040  
cweeks@goanacortes.com  
goanacortes.com  
Contact: Colette Weeks

**Courier-Times**

PO Box 578  
Mount Vernon, WA 98273  
(360) 416-2135  
cparrish@skagitpublishing.com  
www.goskagit.com  
Contact: Craig Parrish

**Skagit Publishing**

1215 Anderson Rd.  
Mount Vernon, WA 98273  
(360) 416-2100  
hhernandez@skagitpublishing.com  
www.goskagit.com  
Contact: Heather Hernandez

**Skagit Valley Herald**

1215 Anderson Rd.  
Mount Vernon, WA 98273  
(360) 416-2135  
news@skagitpublishing.com  
goskagit.com  
Contact: Collette Weeks

**The Argus**

PO Box 578  
Mount Vernon, WA 98273  
(360) 416-2153  
cparrish@skagitpublishing.com  
goskagit.com  
Contact: Craig Parrish

**MINING, QUARRYING & AGGREGATES****Lakeside Industries**

PO Box 729  
Anacortes, WA 98221  
(360) 293-2168  
rodg@lakesideind.com  
www.lakesideindustries.com  
Contact: Rod Gilmore

**Martin Marietta**

20411 Hickox Rd.  
Mount Vernon, WA 98274  
(360) 424-3441  
ira.taylor@martinmarietta.com  
www.martinmarietta.com  
Contact: Ira Taylor

**Miles Sand & Gravel**

PO Box 280  
Mount Vernon, WA 98273  
(360) 757-3121  
bradb@gravelpits.com  
www.miles.rocks  
Contact: Brad Barton

**Skagit Readymix**

14658 Ovenell Rd.  
Mount Vernon, WA 98273  
(360) 424-6970  
rhall@skagitreadymix.com  
www.skagitreadymix.com  
Contact: Rod Hall

**MUNICIPAL****City of Anacortes**

PO Box 547  
Anacortes, WA 98221  
(360) 299-1950  
coa.mayor@cityofanacortes.org  
www.cityofanacortes.org  
Contact: Laurie Gere

**City of Burlington**

833 S. Spruce St.  
Burlington, WA 98233  
(360) 755-0531  
cityhall@ci.burlington.wa.us  
www.burlingtonwa.gov  
Contact: Steve Sexton

**City of Mount Vernon**

PO Box 809  
Mount Vernon, WA 98273  
(360) 336-6211  
mvmayor@mountvernonwa.gov  
www.mountvernonwa.gov  
Contact: Jill Boudreau

**City of Sedro-Woolley**

325 Metcalf St.  
Sedro-Woolley, WA 98284  
(360) 855-1661 x 1012  
swmayor@ci.sedro-woolley.wa.us  
www.ci.sedro-woolley.wa.us  
Contact: Keith Wagoner

### **Skagit County**

1800 Continental Pl., #100  
Mount Vernon, WA 98273  
(360) 336-9498  
timh@co.skagit.wa.us  
www.skagitcounty.net  
Contact: Tim Holloran

### **Town of LaConner**

PO Box 400  
LaConner, WA 98257  
(360) 466-3125  
Mayor@townoflaconner.org  
www.townoflaconner.org  
Contact: Ramon Hayes

## **NON-PROFIT**

### **American Red Cross Serving Northwest Washington**

2111 King St.  
Bellingham, WA 98225  
(360) 733-3290  
karen.miller3@redcross.org  
www.redcross.org  
Contact: Karen Miller

### **Boys & Girls Clubs of Skagit County**

PO Box 947  
Mount Vernon, WA 98273  
(360) 419-3723  
sarquitt@skagitclubs.org  
www.skagitclubs.org  
Contact: Ron McHenry

### **Burlington Rotary Club**

PO Box 185  
Burlington, WA 98233  
(360) 661-4947  
aprilaxthelm@comcast.net  
Contact: April Axthelm

### **Celtic Arts Foundation**

PO Box 1342  
Mount Vernon, WA 98273  
(360) 416-4934  
skye@Celticarts.org  
www.celticarts.org  
Contact: Skye Richendrfer

### **Chinook Enterprises**

2026 N. LaVenture Rd.  
Mount Vernon, WA 98273  
(360) 428-0140  
rmartin@chinookenterprises.org  
www.chinookenterprises.org  
Contact: Rob Martin

### **Community Action of Skagit County**

330 Pacific Pl.  
Mount Vernon, WA 98273  
(360) 416-7585  
info@communityactionskagit.org  
www.communityactionskagit.org  
Contact: Bill Henkel

### **Friendship House**

PO Box 517  
Mount Vernon, WA 98273  
(360) 336-6138  
tina@skagitfriendshiphouse.org  
www.skagitfriendshiphouse.org  
Contact: Tina Tate

### **Heritage Flight Museum**

15053 Crosswind Dr.  
Burlington, WA 98233  
(360) 424-5151  
bruce@heritageflight.org  
www.heritageflight.org  
Contact: Bruce Dietsch

### **Home Trust of Skagit**

PO Box 2444  
Mount Vernon, WA 98273  
(360) 428-0014  
jodimonroe@hometrustedskagit.org  
www.hometrustedskagit.org  
Contact: Jodi Monroe

### **Housing Authority of Skagit County**

1650 Port Dr.  
Burlington, WA 98233  
(360) 428-1959 x 212  
mcorey@skagitcountyha.org  
www.skagitcountyha.org  
Contact: Melanie Corey

### **Junior Achievement**

1313 E. Maple St., Ste 304  
Bellingham, WA 98228  
(360) 715-1132  
heatherv@jashington.org  
www.jashington.org  
Contact: Heather Vaughn

### **Lincoln Theatre Center Foundation**

PO Box 2312  
Mount Vernon, WA 98273  
(360) 419-7129  
roger@lincolntheatre.org  
www.ilovethelincoln.com  
Contact: Roger Gietzen

### **McIntyre Hall - Performing Arts Center**

2501 E. College Way  
Mount Vernon, WA 98273  
(360) 416-7727  
nida.tautvydas@skagit.edu  
www.mcintyrehall.org  
Contact: Nida Tautvydas

### **Museum of Northwest Art**

PO Box 969  
LaConner, WA 98257  
(360) 466-4446  
christophers@museumofnwart.org  
www.monamuseum.org  
Contact: Christopher Shainin

### **North Cascades Institute**

810 State Route 20  
Sedro-Woolley, WA 98284  
(360) 854-2599  
nci@ncascades.org  
www.ncascades.org  
Contact: Saul Weisberg

### **North Puget Sound Carpenters Local 70**

401 E. Hickox Rd.  
Mount Vernon, WA 98273  
(360) 424-1532  
70@northwestcarpenters.org  
www.ubcja70.org  
Contact: Don Sorenson

### **OIC of Washington**

2005 A E. College Way  
Mount Vernon, WA 98273  
(360) 416-3505  
ro.he@yvoic.org  
www.yvoic.org  
Contact: Rosey Hernandez

### **Pacific Northwest Trail Association**

24854 Charles Jones  
Memorial Cir., #4  
Sedro-Woolley, WA 98284  
(360) 854-9415  
jknechtel@pnt.org  
www.pnt.org  
Contact: John Knechtel

### **Secret Harbor**

225 N. Walnut St.  
Burlington, WA 98233  
(360) 755-5700  
al.lewandowski@secretharbor.org  
www.secretharbor.org  
Contact: Brian Carroll

### **Skagit Domestic Violence & Sexual Assault Services**

1521B Leigh Way  
Mount Vernon, WA 98273  
(360) 336-9591  
Heidir@skagitdvsas.org  
www.skagitdvsas.org  
Contact: Heidi Roy

### **Skagit Habitat For Humanity**

PO Box 2565  
Mount Vernon, WA 98273  
(360) 428-9402  
teresa@skagithabitat.com  
www.skagithabitat.com  
Contact: Teresa Pugh

### **Skagit Island Human Resource Management Association**

PO Box 1543  
Anacortes, WA 98221  
(360) 929-1883  
shirma@gmail.com  
www.skagit.shrm.org  
Contact: Lindsey Herrick

### **Skagit Land Trust**

PO Box 1017  
Mount Vernon, WA 98273  
(360) 428-7878  
mollyd@skagitlandtrust.org  
www.skagitlandtrust.org  
Contact: Molly Doran

**Skagit Valley Family YMCA, Inc.**

215 E. Fulton St.  
Mount Vernon, WA 98273  
(360) 336-9622  
b.shrumm@skagitymca.org  
www.skagitymca.org  
Contact: Robert Shrumm

**Skagit Valley Tulip Festival**

PO Box 1784  
Mount Vernon, WA 98273  
(360) 428-5959  
info@tulipfestival.org  
www.tulipfestival.org  
Contact: Cindy Verge

**United Way of Skagit County**

PO Box 451  
Burlington, WA 98233  
(360) 755-9521  
debra@unitedwayskagit.org  
www.unitedwayskagit.org  
Contact: Debra Lancaster

**Viva Farms**

PO Box 1714  
Mount Vernon, WA 98273  
(360) 969-7191  
info@vivafarms.org  
www.vivafarms.org  
Contact: Michael Frazier

**Volunteers of America Western Washington - Dispute Resolution Center**

117 N. First St., Ste 30  
Mount Vernon, WA 98273  
(360) 542-8487  
jstyrna@voaww.org  
www.voaww.org  
Contact: Jacquelyn Styrna

**Youth Dynamics**

PO Box 486  
Burlington, WA 98233  
(360) 757-1337  
info@yd.org  
www.yd.org  
Contact: Carmen Bruner

**OIL AND GAS REFINING & DISTRIBUTION****Ferrellgas**

3611 A St. SE  
Auburn, WA 98002  
(360) 757-0482  
CadenSkelton@ferrellgas.com  
Contact: Caden Skelton

**Martin Commercial Fueling, Inc.**

PO Box 408  
Burlington, WA 98233  
(360) 757-7001  
john@mcfueling.com  
Contact: John Martin

**PetroCard**

901 Metcalf St. #38  
Sedro-Woolley, WA 98284  
(360) 428-0905  
nbartok@petrocard.com  
www.petrocard.com  
Contact: Nancy Bartok

**Reisner Distributor, Inc.**

PO Box 409  
Anacortes, WA 98221  
(360) 293-2197  
daverill@reisnerdistributor.com  
www.reisnerdistributor.com  
Contact: Dan Averill

**Shell Puget Sound Refinery**

PO Box 622  
Anacortes, WA 98221  
(360) 293-0819  
shirley.yap@shell.com  
www.shell.us/pugetsoundrefinery  
Contact: Shirley Yap

**Whole Energy Fuels**

2950 Newmarket Pl.  
Bellingham, WA 98226  
(800) 600-8611  
atul@whole-energy.com  
www.whole-energy.com  
Contact: Atul Deshmane

**PROFESSIONAL SERVICES****McCary Creative**

7179 Palm Ln.  
Anacortes, WA 98221  
360 - 588-9424  
ward@mccarycreative.com  
www.mccarycreative.com  
Contact: Ward McCary

**The Language Exchange, Inc.**

PO Box 750  
Burlington, WA 98233  
(360) 755-9910  
jayejs@langex.com  
www.thelanguageexchangeinc.com  
Contact: Jaye Stover

**Young International Consulting**

PO Box 975  
Anacortes, WA 98221  
(360) 873-8407  
anthony@anjohome.com  
Contact: Anthony Young

**PUBLIC SECTOR****Burlington School District**

927 E. Fairhaven Ave.  
Burlington, WA 98233  
(360) 757-3311  
jdalton@be.wednet.edu  
Contact: Jennifer Dalton

**Cascades Job Corps College & Career Academy**

PO Box 819  
Sedro-Woolley, WA 98284  
(360) 854-2145  
hurst.brian@jobcorps.org  
www.cascadesjobcorpsscca.com  
Contact: Brian Hurst

**Mount Vernon Community Services Office**

900 E. College Way, Ste 100  
Mount Vernon, WA 98273  
(360) 416-7301  
ribermw@dshs.wa.gov  
Contact: Mike Riber

**Port of Anacortes**

100 Commercial Ave.  
Anacortes, WA 98221  
(360) 293-3134  
danw@portofanacortes.com  
www.portofanacortes.com  
Contact: Dan Worra

**Port of Skagit**

15400 Airport Dr.  
Burlington, WA 98233  
(360) 757-0011  
patsy@portofskagit.com  
www.portofskagit.com  
Contact: Patsy Martin

**Samish Indian Nation**

PO Box 217  
Anacortes, WA 98221  
(360) 293-6404 x131  
zdesields@samishtribe.nsn.us  
www.samishtribe.nsn.us  
Contact: Zam DeShields

**Skagit Council of Governments**

204 W. Montgomery St.  
Mount Vernon, WA 98273  
(360) 416-7876  
kevinm@scog.net  
www.scog.net  
Contact: Kevin Murphy

**Swinomish Indian Tribal Community**

11404 Moorage Way  
LaConner, WA 98257  
(360) 466-7203  
gcasey@swinomish.nsn.us  
www.swinomish.org/planning  
Contact: Glynis Casey

**REAL ESTATE BUSINESS PARK****Wallace Ventures LLC**

PO Box 569  
Burlington, WA 98233  
(360) 757-0981  
jack@wallacespuds.com  
mobile: (360) 708-2120  
Contact: Jack Wallace

## REAL ESTATE SERVICES

### Bay Ridge Business Park

11190 Bayview Edison Rd.  
Mount Vernon, WA 98273  
(360) 708-1283  
jbouslog@frontier.com  
Contact: John Bouslog

### Bouslog Properties

11190 Bayview Edison Rd.  
Mount Vernon, WA 98273  
(360) 708-1283  
jbouslog@frontier.com  
Contact: John Bouslog

### Brown McMillen Real Estate

PO Box 541  
Burlington, WA 98233  
(360) 757-6013  
info@brownmcmillen.com  
www.brownmcmillen.com  
Contact: Tim Reichert

### Chicago Title Company

425 Commercial St.  
Mount Vernon, WA 98273  
(360) 424-1700  
marty.lehr@ctt.com  
www.martylehr.com  
Contact: Marty Lehr

### Ed Finlan Group - Tracy Sanders-Bartholomeus

374 Ozette Pl.  
LaConner, WA 98257  
(360) 610-4836  
tracy@edfinlangroup.com  
www.washingtonhome.info  
Contact: Tracey Sanders-Bartholomeus

### Guardian NW Title & Escrow of Skagit County

PO Box 1667  
Mount Vernon, WA 98273  
(360) 424-0115  
sally.johnson@gnwtile.com  
www.gnwtile.com  
Contact: Sally Johnson

### John L. Scott - Anacortes/Skagit Valley

3201 Commercial Ave.  
Anacortes, WA 98221  
(360) 293-2161  
g davidson@johnlscott.com  
www.AnacortesHomes.com  
Contact: Guy Davidson

### John L. Scott Skagit - Baird & Russell Team

2204 Riverside Dr., Ste 110  
Mount Vernon, WA 98273  
(360) 202-0715  
PamBaird@JohnLScott.com  
www.BairdandRussell.com  
Contact: Pam & Dan Baird

### Kulshan Commercial Investment Real Estate

114 W. Magnolia St., Ste 400-416  
Bellingham, WA 98225  
(360) 223-8346  
allen@kulshancommercial.com  
http://www.kulshancommercial.com  
Contact: Allen Stockbridge

### Land Title and Escrow Company of Skagit County

PO Box 445  
Burlington, WA 98233  
(360) 707-2158  
eldon@ltco.com  
www.ltco.com  
Contact: Eldon Brown

### RE/MAX Territory NW

320 S. Burlington Blvd.  
Burlington, WA 98233  
(360) 755-9494  
burlington@remaxterritorynw.com  
www.skagitvalleyrealestate.com  
Contact: Wilma Louia

### Smiley Management Services

1616 N. 18th St., Ste 160  
Mount Vernon, WA 98273  
(360) 708-1612  
dean@smileymanagement.com  
www.SmileyManagement.com  
Contact: Dean Smiley

### Windermere Commercial Real Estate

2703 River Vista Lp.  
Mount Vernon, WA 98273  
(360) 661-5153  
johnnemitzel@windermere.com  
Contact: John Mitzel

### Windermere Real Estate / Anacortes Properties

3018 Commercial Ave.  
Anacortes, WA 98221  
(360) 293-8008  
nscott@windermere.com  
www.anacortesrealestate.com  
Contact: Nathaniel Scott

### Windermere Real Estate / Skagit Valley

1030 E. College Way  
Mount Vernon, WA 98273  
(360) 424-4901  
jjscott@windermere.com  
www.windermereksagit.com  
Contact: Josh Scott

### Windermere Real Estate / Stanwood

7359 267th St. NW, Ste D  
Stanwood, WA 98292  
(360) 629-8233  
rheagle@windermere.com  
www.camanorealestate.com  
Contact: Randy Heagle

## RETAIL

### A-1 Shredding, Inc.

PO Box 31366  
Bellingham, WA 98228  
(360) 676-5594  
cindy@a-1shred.com  
www.a-1shred.com  
Contact: Cindy Myiow

### Ace Hardware

1720 Q Ave.  
Anacortes, WA 98221  
(360) 293-3535  
randyb@fidalgo.net  
www.aceanacortes.com  
Contact: Randy Burgess

### Birch Equipment Rentals & Sales

PO Box 30918  
Bellingham, WA 98228  
(360) 734-5717  
info@birchequipment.com  
www.birchequipment.com  
Contact: Facility Teams

### Blade Chevrolet / Commercial Vehicles

1100 Freeway Dr.  
Mount Vernon, WA 98273  
(360) 424-3231  
zane@bladechevy.com  
www.bladefleet.com  
Contact: Zane Morrison

### Budget Blinds of Marysville WA

1242 State Ave., Ste 312  
Marysville, WA 98270  
(360) 654-4880  
rlawrence@budgetblinds.com  
budgetblinds.com/Marysville-wa  
Contact: Randy Lawrence

### Burton Jewelers

620 Commercial Ave.  
Anacortes, WA 98221  
(888) 293-6469  
phil@burtonjewelers.com  
www.burtonjewelers.com  
Contact: Philip Burton

### Cascade Mall

201 Cascade Mall Dr.  
Burlington, WA 98233  
(360) 757-2072  
taylor.long@macerich.com  
www.shopcascademall.com  
Contact: Taylor Long

### Dwayne Lane's Auto Family

10515 Evergreen Way  
Everett, WA 98204  
(425) 551-4971  
scb@dwaynelane.com  
www.dwaynelane.com  
Contact: Sheila Countryman-Bean



**Enterprise Office Systems, Inc.**

PO Box 548  
Anacortes, WA 98221  
(360) 293-2720  
enterpriseofficesystems@gmail.com  
www.enterpriseofficesystems.com  
Contact: Robert Lewis

**Haggen Food & Pharmacy**

2211 Rimland Dr., Ste 300  
Bellingham, WA 98226  
360-733-8720  
info@haggen.com  
www.haggen.com  
Contact: Kaily Hetherton

**Hart's Floral**

410 Commercial St.  
Mount Vernon, WA 98273  
(360) 424-4248  
hartsfloral@gmail.com  
www.hartsfloral.com  
Contact: Barbie Halgren

**Ideal Rent-All**

919 E. College Way  
Mount Vernon, WA 98273  
(360) 424-3224  
info@idealrentall.com  
www.idealrentall.com  
Contact: Michael McDaniel

**Judd & Black Appliance**

2520 Cedardale Rd.  
Mount Vernon, WA 98274  
(360) 336-6515  
rsylte@juddblack.com  
www.juddblack.com  
Contact: Rachael Sylte

**McCary Creative**

7179 Palm Ln.  
Anacortes, WA 98221  
(360) 588-9424  
ward@mccarycreative.com  
www.mccarycreative.com  
Contact: Ward McCary

**Mobile Music Unlimited**

1420 Roosevelt Ave., Ste 2  
Mount Vernon, WA 98273  
(360) 424-4354  
johnmanso@mobilemusic.com  
www.mobilemusic.com  
Contact: John Manso

**Pacific Party Canopies, Inc.**

455 Pease Rd.  
Burlington, WA 98233  
(360) 707-2115  
gregg@pacificpartycanopies.com  
www.pacificpartycanopies.com  
Contact: Greg Greenfield

**Pat Rimmer's Les Schwab Tire Centers**

PO Box 394  
Burlington, WA 98233  
(360) 757-0038  
r.white144@outlook.com  
www.lesschwab.com  
Contact: Rick White

**Pioneer Market / Mount Vernon Red Apple Market**

PO Box 848  
LaConner, WA 98257  
(360) 466-0188  
pioneer.market@frontier.com  
Contact: Sean Skiles

**Plumeria, Inc.**

37960 Theo Ln.  
Birdsview WA 98237  
(360) 826-3600  
steve@plumeriabay.com  
www.plumeriabay.com  
Contact: Stephen Clay

**Rallye Auto Sales**

1010 Old Hwy 99 N. Rd.  
Burlington, WA 98233  
(360) 757-7770  
info@rallyeauto.com  
www.rallyeauto.com  
Contact: Doyle Guffie

**Sound Shredding & Recycling**

4020 Hammer Dr.  
Bellingham, WA 98226  
(360) 733-7932  
prasco@soundrecycling.com  
www.soundrecycling.com  
Contact: Peter Rasco

**Stowe's Shoes & Clothing, Inc.**

420 E. Fairhaven Ave.  
Burlington, WA 98233  
(360) 755-0570  
email@stowesshoes.com  
www.stowesshoesandclothing.com  
Contact: Peggy Stowe

**Strauss Jewelers**

401 S. 1st St.  
Mount Vernon, WA 98273  
(360) 336-2843  
strauss@straussjewelers.com  
www.straussjewelers.com  
Contact: Lynn & Barbara Strauss

**Sunland Bark and Topsoils Company**

12469 Reservation Rd.  
Anacortes, WA 98221  
(360) 293-0619  
Monicaj@sunlandtopsoil.com  
www.sunlandtopsoil.com  
Contact: Randy Chambers

**The Outlet Shoppes at Burlington**

448 Fashion Way  
Burlington, WA 98233  
(360) 757-3548  
burlington@horizongroup.com  
www.theoutletshoppesatburlington.com  
Contact: Larry Quartuccio

**Van's Equipment Co., Inc.**

212 County Shop Ln.  
Burlington, WA 98233  
(360) 755-0399  
vanzandt@msn.com  
www.vansequipmentco.com  
Contact: Greg Van Zandt

**Wells Nursery LLC**

14015 River Bend Rd.  
Mount Vernon, WA 98273  
(360) 424-0132  
maree@wellsnurseries.com  
www.wellsnurseries.com  
Contact: Neil Hall

**SOFT DRINKS, BEER & WINE****Crown Distributing Co. LLC**

17117 59th Ave. NE  
Arlington, WA 98223  
(425) 252-4192  
bobfiedler@crowndistributing.com  
Contact: Bob Fiedler

**Walton Beverage Company**

1350 Pacific Pl.  
Ferndale, WA 98248  
(360) 380-1660 x228  
les.blouin@waltonbeverage.com  
www.waltonbeverage.com  
Contact: Les Blouin

**TRANSPORTATION****Airporter Shuttle / Bellair Charters**

1416 Whithorn St.  
Ferndale, WA 98248  
(360) 380-8800  
joel@airporter.com  
www.airporter.com  
Contact: Joel Litwin

**Brown Line LLC**

PO Box 1708  
Mount Vernon, WA 98273  
(360) 424-1720  
billj@lynden.com  
www.shipbll.com  
Contact: Bill Johansen

**CARE E ME - Non Emergency Transportation**

3710 N. Woodland Dr.  
Mount Vernon, WA 98274  
(360) 420-1442  
care-e-me@comcast.net  
Contact: Kari & Rob Anderson

**Dunlap Towing**

PO Box 593  
LaConner, WA 98257  
(360) 466-3114  
mikeh@dunlaptowing.com  
www.dunlaptowing.com  
Contact: Mike Harlan

**Lake Erie Trucking**

13540 Rosario Rd.  
Anacortes, WA 98221  
(360) 293-7332  
Contact: William Wooding

**Skagit Transit**

600 County Shop Ln.  
 Burlington, WA 98233  
 (360) 757-8801  
 dobrien@skagittransit.org  
 www.skagittransit.org  
 Contact: Dale O'Brien

**Skagit Transportation, Inc.**

PO Box 400  
 Mount Vernon, WA 98273  
 (360) 424-4214  
 dboffey@skagittrans.com  
 www.skagittrans.com  
 Contact: Dan Boffey

**UTILITIES****Cascade Natural Gas Corporation**

1520 S. 2nd St.  
 Mount Vernon, WA 98273  
 (360) 336-3476  
 tiffany.urland@cngc.com  
 www.cngc.com  
 Contact: Tiffany Urland

**Farm Power NW**

1934 S. Wall St.  
 Mount Vernon, WA 98273  
 (360) 424-4519  
 farmpowernw@gmail.com  
 www.farmpower.com  
 Contact: Kevin & Daryl Maas

**Public Utility District #1 of Skagit County**

1415 Freeway Dr.  
 Mount Vernon, WA 98273  
 (360) 424-7104  
 pud@skagitpud.org  
 www.skagitpud.org  
 Contact: George Sidhu

**Puget Sound Energy**

1660 Park Ln.  
 Burlington, WA 98233  
 (360) 766-5467  
 lynn.murphy@pse.com  
 www.pse.com  
 Contact: Lynn Murphy

**Williams / NW Pipeline**

4738 Jones Rd. MD: SUS  
 Sumas, WA 98295  
 (360) 988-2261 x2001  
 Tyson.Green@williams.com  
 www.williams.com  
 Contact: Tyson Green

**WASTE MANAGEMENT AND REMEDIATION SERVICES****Lautenbach Industries**

13084 Ball Rd.  
 Mount Vernon, WA 98273  
 (360) 757-4000  
 troy@lautenbachrecycling.com  
 www.lautenbachrecycling.com  
 Contact: Troy Lautenbach

**SERVPRO of Skagit County**

333 N. Hill Blvd.  
 Burlington, WA 98233  
 (360) 873-8744  
 dmorgan@servproskagit.com  
 www.servproskagitcounty.com  
 Contact: Dave Morgan

**Skagit River Steel & Recycling**

PO Box 376  
 Burlington, WA 98233  
 (360) 757-6096  
 curbick@hotmail.com  
 www.skagitriversteel.com  
 Contact: Charlie Urbick

**Waste Management of Skagit County**

PO Box 546  
 Burlington, WA 98233  
 (360) 757-8275  
 cpaulmie@wm.com  
 www.wmnorthwest.com  
 Contact: Carlton Paulmier

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